

## Zinnia Budget

|                                   |                           |         |
|-----------------------------------|---------------------------|---------|
| Flower Variety                    | Zinnia, Various Varieties |         |
| Production Space                  | 1,000                     | sq. ft. |
| Seeding Rate                      | 1,780                     | seeds   |
| Marketed Rate <sup>1</sup>        | 65%                       |         |
| Average Stems/ Plant <sup>2</sup> | 8                         |         |

| Gross Income              | Unit | Quantity | \$/Unit | Total Estimate |
|---------------------------|------|----------|---------|----------------|
| Zinnia Stems <sup>3</sup> | Stem | 9,256    | \$1.00  | \$9,256.00     |

| Variable Costs                                                        | Unit  | Quantity | \$/Unit | Total Estimate |
|-----------------------------------------------------------------------|-------|----------|---------|----------------|
| Transplants (growing plugs) <sup>4</sup>                              | plugs | 1,780    | \$0.11  | \$200.40       |
| Soil Test <sup>5</sup>                                                | test  | 0.2      | \$15.00 | \$3.00         |
| Fertilizer - 20-10-20 <sup>6</sup>                                    | lb.   | 10       | \$1.50  | \$15.03        |
| Fungicide - cost of 3 sprays throughout growing season <sup>6</sup>   |       |          |         | \$8.39         |
| Insecticide - cost of 4 sprays throughout growing season <sup>6</sup> |       |          |         | \$9.49         |

### Irrigation Supplies<sup>7</sup>

|                                                               |                         |       |            |            |
|---------------------------------------------------------------|-------------------------|-------|------------|------------|
| Dripline purchased annually                                   | linear ft.              | 667   | \$0.05     | \$33.07    |
| Attachments purchased annually                                |                         | 1     | \$67.06    | \$67.06    |
| Operation of Irrigation                                       | water use in 1,000 gal. | 13.93 | \$6.84     | \$95.21    |
| Staples for Ground Cover <sup>8</sup>                         | staples                 | 1,000 | \$0.08     | \$77.95    |
| Black Woven Ground Cover <sup>8</sup>                         | ft.                     | 1,000 | \$0.03     | \$30.01    |
| Flower Netting <sup>9</sup>                                   | sq. ft.                 | 1,000 | \$0.08     | \$75.00    |
| Stakes <sup>9</sup>                                           | stakes                  | 84    | \$1.00     | \$83.72    |
| Labor <sup>10</sup>                                           | hours                   | 112   | \$15.87    | \$1,777.44 |
| Machinery Repair and Maintenance (5%) <sup>11</sup>           | 1,000 sq. ft.           | 1     | \$60.00    | \$60.00    |
| Fuel <sup>12</sup>                                            | gal.                    | 6     | \$3.75     | \$22.50    |
| Propane <sup>12</sup>                                         | lb.                     | 0.4   | \$6.50     | \$2.60     |
| Harvest Containers <sup>13</sup>                              | each                    | 10    | \$2.05     | \$20.50    |
| Marketing Costs (20% of Estimated Gross Income) <sup>14</sup> |                         |       | \$1,851.20 | \$1,851.20 |
| Operating Interest (7% of Variable Costs) <sup>15</sup>       |                         | 7%    | \$2,216.28 | \$155.14   |

**Total Variable Costs** \$4,587.70

| Fixed Costs                                                                   | Unit                   | Quantity | \$/Unit  | Total Estimate |
|-------------------------------------------------------------------------------|------------------------|----------|----------|----------------|
| Small Tools and Equipment <sup>16</sup>                                       | Useful Life of 3 Years | 1        | \$102.14 | \$102.14       |
| Tiller <sup>17</sup>                                                          | Model 732 Tiller       | 1        | \$18.56  | \$18.56        |
| Lawn Mower <sup>17</sup>                                                      | Mower 35"              | 1        | \$10.24  | \$10.24        |
| Irrigation System Main Component Attachments                                  |                        | 1        | \$18.08  | \$18.08        |
| Storage and Post-Harvest Handling Building <sup>18</sup>                      | (15'X20'X16')          | 1        | \$166.97 | \$166.97       |
| Returns to Land, Ownership, and Capital (10% of Variable Costs) <sup>19</sup> |                        |          | \$458.77 | \$458.77       |
| General Overhead Cost (15% of Total Production Cost) <sup>20</sup>            |                        |          | \$804.37 | \$804.37       |

**Total Fixed Costs** \$1,579.12

**Total Specified Costs** \$6,166.82

**Returns Over Specified Cost** \$3,089.18