

## Sunflower Budget

|                            |                                  |         |
|----------------------------|----------------------------------|---------|
| Flower Variety             | Sunflower, Single Stem Varieties |         |
| Production Space           | 1,000                            | sq. ft. |
| Seeding Rate               | 4,000                            | seeds   |
| Marketed Rate <sup>1</sup> | 70%                              |         |

| Gross Income                 | Unit | Quantity | \$/Unit | Total Estimate |
|------------------------------|------|----------|---------|----------------|
| Sunflower Stems <sup>2</sup> | Stem | 2,800    | \$1.70  | \$4,760.00     |

| Variable Costs                                                        | Unit  | Quantity | \$/Unit | Total Estimate |
|-----------------------------------------------------------------------|-------|----------|---------|----------------|
| Seed <sup>3</sup>                                                     | seed  | 2,000    | \$0.04  | \$73.60        |
| Transplants (growing plugs) <sup>4</sup>                              | plugs | 2,000    | \$0.10  | \$199.47       |
| Soil Test <sup>5</sup>                                                | test  | 0.2      | \$15.00 | \$3.00         |
| Fertilizer - 20-10-20 <sup>6</sup>                                    | lb.   | 10       | \$1.50  | \$15.03        |
| Fungicide - cost of 3 sprays throughout growing season <sup>6</sup>   |       |          |         | \$8.39         |
| Insecticide - cost of 4 sprays throughout growing season <sup>6</sup> |       |          |         | \$9.49         |

### Irrigation Supplies<sup>7</sup>

|                                                               |                         |       |            |            |
|---------------------------------------------------------------|-------------------------|-------|------------|------------|
| Dripline purchased annually                                   | linear ft.              | 667   | \$0.05     | \$33.07    |
| Attachments purchased annually                                |                         | 1     | \$67.06    | \$67.06    |
| Operation of Irrigation                                       | water use in 1,000 gal. | 9.86  | \$6.84     | \$67.44    |
| Staples for Ground Cover <sup>8</sup>                         | staples                 | 1,000 | \$0.08     | \$77.95    |
| Black Woven Ground Cover <sup>8</sup>                         | ft.                     | 1,000 | \$0.03     | \$30.01    |
| Flower Netting <sup>9</sup>                                   | sq. ft.                 | 1,000 | \$0.08     | \$75.00    |
| Stakes <sup>9</sup>                                           | stakes                  | 84    | \$1.00     | \$83.72    |
| Labor <sup>10</sup>                                           | hours                   | 68    | \$15.87    | \$1,079.16 |
| Machinery Repair and Maintenance (5%) <sup>11</sup>           | 1,000 sq. ft.           | 1     | \$60.00    | \$60.00    |
| Fuel <sup>12</sup>                                            | gal.                    | 6     | \$3.75     | \$22.50    |
| Propane <sup>12</sup>                                         | lb.                     | 0.4   |            | \$0.00     |
| Harvest Containers <sup>13</sup>                              | each                    | 10    | \$2.05     | \$20.50    |
| Marketing Costs (20% of Estimated Gross Income) <sup>14</sup> |                         |       | \$952.00   | \$952.00   |
| Operating Interest (7% of Variable Costs) <sup>15</sup>       |                         | 7%    | \$1,438.69 | \$100.71   |

**Total Variable Costs** \$2,978.09

| Fixed Costs                                                                   | Unit                   | Quantity | \$/Unit  | Total Estimate |
|-------------------------------------------------------------------------------|------------------------|----------|----------|----------------|
| Small Tools and Equipment <sup>16</sup>                                       | Useful Life of 3 Years | 1        | \$102.14 | \$102.14       |
| Tiller <sup>17</sup>                                                          | Model 732 Tiller       | 1        | \$18.56  | \$18.56        |
| Lawn Mower <sup>17</sup>                                                      | Mower 35"              | 1        | \$10.24  | \$10.24        |
| Irrigation System Main Component Attachments                                  |                        | 1        | \$18.08  | \$18.08        |
| Storage and Post-Harvest Handling Building <sup>18</sup>                      | (15'X20'X16')          | 1        | \$166.97 | \$166.97       |
| Returns to Land, Ownership, and Capital (10% of Variable Costs) <sup>19</sup> |                        |          | \$297.81 | \$297.81       |
| General Overhead Cost (15% of Total Production Cost) <sup>20</sup>            |                        |          | \$538.78 | \$538.78       |

**Total Fixed Costs** \$1,152.58

**Total Specified Costs** \$4,130.66

**Returns Over Specified Cost** \$629.34