Tennessee Market Highlights



September 27, 2024 Number: 39

Trends for the Week Compared to a Week Ago

Slaughter Cows

\$4 to \$8 lower

Slaughter Bulls

\$8 to \$9 lower

Feeder Steers

Unevenly steady

Feeder Heifers

\$1 to \$5 lower

Feeder Cattle Index: 244.20

Fed Cattle

The 5-area live price on Thursday of \$186.09 up \$3.31 compared to last week and \$293.49 dressed, up \$5.49.

Corn

December closed at \$4.18 a bushel, up 17 cents since last Friday.

Soybeans

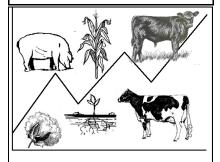
November closed at \$10.65 a bushel, up 53 cents since last Friday.

Wheat

December closed at \$5.80 a bushel, up 12 cents since last Friday.

Cotton

December closed at 72.72 cents per lb, down 0.80 cents since last Friday.



Livestock Comments by Dr. Andrew P. Griffith

FED CATTLE: Fed cattle traded \$3 to \$4 higher on a live basis compared to last week. Prices were mainly \$185 to \$187 on a live basis. Dressed trade was mainly \$292 to \$295.

The 5-area weighted average prices thru Thursday were \$186.09 live, up \$3.31 compared to last week and \$293.49 dressed, up \$5.49 from a week ago. A year ago, prices were \$183.59 live and \$290.28 dressed.

Packers may have shown their hand this week as they found themselves in need of cattle and were willing to pay asking prices on Thursday. The one thing that is certain is packers have a maximum capacity at each facility. They do not have to utilize 100 percent of that capacity, but they must utilize a certain percentage before it simply costs them too much to operate at all. It has been difficult to know and state when packers will feel the squeeze of fewer cattle, and that squeeze has yet to be fully felt. However, it sure seems as if there was some feel of it this week. Supplies will tighten at some point, which will further have packers competing for the lower quantity of cattle available. In the words of Bachman-Turner, "B-b-b--baby, you ain't seen n-n-n-nothing yet."

BEEF CUTOUT: At midday Friday, the Choice cutout was \$296.87 up \$0.50 from Thursday and down \$3.80 from a week ago. The Select cutout was \$282.26 down \$0.11 from Thursday and down \$7.33 from last week. The Choice Select spread was \$14.61 compared to \$11.08 a week ago.

The all fresh retail beef price for August set a new record at \$8.155 per pound while the Choice beef price for August also set a new record at \$8.515 per pound. There are several factors driving beef prices higher including but not limited to strong demand, reduced produc-

tion, and inflation. Consumers have been resilient on the demand side for beef since coronavirus in 2020. Similarly, inflation has been running like a three-day old calf with scours, which continues to push the price of all goods higher. Lastly, fewer animals will eventually mean much less beef even though that has not been the storyline up to this point. It would not be surprising to see these prices soften moving into the fall months. Similar to beef, poultry and pork prices remain elevated. The retail price of pork for August was \$4.899 per pound compared to its record high of \$5.047 in October 2022. The retail broiler price for August was \$1.988 compared to its record high price of \$2.013 in May of this year. The one positive for beef is that most competing meat prices are elevated.

OUTLOOK: Based on weekly auction market averages, steer prices were unevenly steady compared to last week while heifer prices were \$1 to \$5 lower compared to the previous week. Slaughter cow prices were \$4 to \$8 lower compared to the previous week's weighted average price while bull prices were \$8 to \$9 lower compared to the prior week. Was the break in prices for all classes of cattle this week the start of the softer fall price period, or was it just another short-term blip on the radar? It seems more substantial than an anomaly or random volatility. It sure appears as if there will be a softening of prices this fall. Much of the softness this fall will likely be due to reduced demand for calves due to reduced forage production. There is very little reason to purchase calves if a person does not have anything to feed them. The alternative is for a cattle buyer to make plans on purchasing feed or taking the risk that forage production will pick up in the next couple of months. Whether relying on purchasing feed or taking the risk of more forage, buyers must bid less on

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Livestock Comments by Dr. Andrew Griffith

(Continued from page 1)

cattle to increase the probability of a positive margin. At the same time, the market is beginning to put pressure on slaughter cow and bull prices. Typically, slaughter cow and bull prices begin to decline when cattle producers start heavily culling the cow herd at the time of weaning. Thus, the increase in number of animals coming to market puts pressure on prices. However, how many more cows can there be to cull given the strong marketings of slaughter cows the past 18 to 24 months? We may never know the answer to any of these questions as there certainly seem to be more questions than answers in this market. For instance, why have feeder cattle futures prices increased \$16 per hundredweight (October) the past three weeks? This has certainly not been the case for feeder cattle prices in the country. The one thing that seems certain right now is that there is tremendous resistance at \$250 for feeder cattle, but resistance is made to be broken.

ASK ANDREW, TN THINK TANK: There were several discussions this week concerning when cattle producers were going to start purchasing heifers, how much producers would be willing to pay for said heifers, and how long it would take to grow the beef cattle herd. If a person has the answer to these

questions then they should probably play the lottery, because they already know the numbers for the next Powerball. That is certainly an exaggeration, but it speaks to how difficult it is to answer these questions. Heifer retention and demand would have been strong this summer and fall if adequate moisture and forage production would have been present this year. However, this was not the case, which means herd expansion will be delayed at least one more year in many regions of the country. As it relates to how long it will take to grow the cattle herd, it will take at least three years to experience the impacts of herd growth once it begins, but growth may be slow if producers are not willing to pay for bred females.

Please send questions and comments to agriff14@utk.edu or send a letter to Andrew P. Griffith, University of Tennessee, P.O. Box 160, 1000 Main Entrance Dr., Spring Hill, TN 37174.

FRIDAY'S FUTURES MARKET CLOSING PRICES: Friday's closing prices were as follows: Live/fed cattle –October \$183.75 - 0.35; December \$184.48 -0.35; February \$185.55 -0.10; Feeder cattle –October \$247.08 +0.15; November \$245.70 +0.73; January \$239.60 +0.85; March \$236.80 +0.23; December corn closed at \$4.18 up 5 cents from Thursday.

Crop Comments by Dr. Aaron Smith

Overview

Corn, soybeans, and wheat were up; and cotton was down for the week.

December corn futures prices increased 17 cents this week, closing at \$4.18. Prices are approaching a key level of resistance near \$4.25. If prices can breach, and maintain prices, beyond \$4.25, the next major area of price resistance is \$4.60. Similar to corn, soybean futures prices in-

	Previous	Current	Change
USD Index	100.43	100.15	-0.28
Crude Oil	71.77	68.33	-3.44
DЛA	42,036	42,353	317

creased this week and are approaching key resistance at \$10.80. If prices are able to push above \$10.80, an increase to \$11.00 is likely. Concerns over crop damage from Helene and a dry start to the Brazilian planting season were the primary factors leading to improved prices for corn and soybeans this week.

After back-to-back weeks of price gains, December cotton futures closed down for the week. Over the three-week period, prices moved from 68 cents to over 74 cents before falling back under 73 cents to close this week at 72.72 cents. Prices were not able to hold above 74 cents, however given recent adjustments to world cotton supplies by the USDA, it seems likely that prices will move higher later this year or early 2025. Prices above 80 cents still remain unlikely based on chronic demand concerns.

Since early September, July wheat futures have established a trading range between \$6.00 and \$6.30.50% of the US winter wheat crop is estimated to be in drought, up 3% compared to the same week last year. Precipitation from hurricane Helene is focused on the Southest and Eastern corn belt and will do little to improve conditions in the southern plains.

On Monday September 30 the USDA will release its quarterly Grain Stocks report. The report will give estimates on the amount of corn and soybeans carried over from the 2023/24 marketing year into the current marketing year. Additionally, the report provides estimates of on-farm and off-farm storage. Currently, the USDA estimates soybean ending stocks at 340 million bushels and corn ending stocks at 1.812 billion bushels for the 2023/24 marketing year. For the 2024/25 marketing year soybean and corn ending stocks are projected to increase to 550 million bushels and 2.057 billion bushels, respectively. Markets will react to any changes in the USDA estimates.

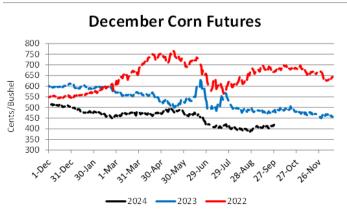
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Crop Comments by Dr. Aaron Smith

Corn

Across Tennessee, average corn basis (cash price-nearby futures price) strengthened or remained unchanged at Northwest, North-Central, and Mississippi River elevators and barge points and weakened at West and West-Central elevators and barge points. Overall, basis for the week ranged from 40 under to 14 under, with an average of 30 under the December futures at elevators and barge points. Ethanol production for the week ending September 20 was 0.994 million barrels per day, down 55,000 from the previous week. Ethanol stocks were 23.524 million barrels, down 0.261 million barrels compared to last week. Corn net sales reported by exporters for September 13-19 were net sales of 21.1 million bushels for the 2024/25 marketing year. Exports for the same period were up 93% compared to last week at 43.5 million bushels. Corn export sales and commitments were 25% of the USDA estimated total annual exports for the 2024/25 marketing year (September 1 to August 31) compared to the previous 5-year average of 31%. The Crop Progress report estimated corn condition at 65% good-to-excellent and 12% poor-to-very poor; corn dented at 92% compared to 85% last week, 94% last year, and a 5-year average of 91%; corn mature at 61% compared to 45% last week, 65% last year, and a 5-year average of 55%; and corn harvested at 14% compared to 9% last week, 13% last year, and a 5-year average of 11%. In Tennessee, corn condition was estimated at 44% good-to-excellent and 24% poor-to-very poor; corn dented at 99% compared to 97% last week, 98% last year, and a 5-year average of 98%; corn mature at 92% compared to 85% last week, 88% last year, and a 5-year average of 86%; and corn harvested at 58% compared to 46% last week, 40% last year, and a 5-year average of 40%. Cash prices ranged from \$3.71 to \$4.02 at elevators and barge points. December 2024 corn futures closed at \$4.18, up 17 cents since last Friday. For the week December 2024 corn futures traded between \$4.01 and \$4.19. Downside price protection could be obtained by purchasing a \$4.20 December 2024 Put Option costing 12 cents establishing a \$4.08 futures floor.





Dec/Mar and Dec/Dec future spreads were 26 and 34 cents. March 2025 corn futures closed at \$4.44, up 24 cents since last Friday. December 2025 corn futures closed at \$4.52, up 10 cents since last Friday.

<u>Soybeans</u>

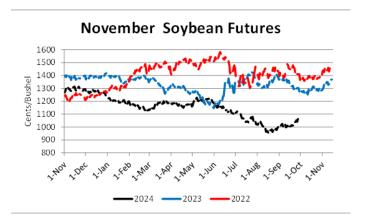
Across Tennessee the average soybean basis strengthened or remained unchanged at Northwest and West elevators and barge points and weakened at North-Central, West-Central, and Mississippi River elevators and barge points. Basis ranged from 65 under to 25 under the November futures contract, with an average basis at the end of the week of 44 under. Soybean net weekly sales reported by exporters were net sales of 57.9 million bushels for the 2024/25 marketing year. Exports for the same period were up 16% compared to last week at 19.0 million bushels. Soybean export sales and commitments were 35% of the USDA estimated total annual exports for the 2024/25 marketing year (September 1 to August 31), compared to the previous 5-year average of 44%. The Crop Progress report estimated soybean condition at 64% good-to-excellent and 11% poor-to-very poor; soybeans dropping leaves at 65% compared to 44% last week, 68% last year, and a 5-year average of 57%; and soybeans harvested at 13% compared to 6% last week, 10% last year, and a 5-year average of 8%. In Tennessee, soybean condition was estimated at 46% good-to-excellent and 20% poor-to-very poor; soybeans dropping leaves at 70% compared to 58% last week, 57% last year, and a 5-year average of 50%; and soybeans harvested at 32% compared to 22% last week, 15% last year, and a 5-year average of 12%. Cash soybean prices at elevators and barge points ranged from \$9.74 to \$10.60. November 2024 soybean futures closed at \$10.65, up 53 cents since last Friday. For the week, November 2024 soybean futures traded between \$10.12 and \$10.69. November/December 2024 soybean-to-corn price ratio was 2.55 at the end of the week. Downside price protec-

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Crop Comments by Dr. Aaron Smith

tion could be achieved by purchasing a \$10.70 November 2024 Put Option which would cost 27 cents and set a \$10.43 futures floor.

Soybeans	Nov 24	Change	Jan 25	Change
Price	\$10.65	\$0.53	\$10.83	\$0.54
Support	\$10.23	\$0.30	\$10.41	\$0.30
Resistance	\$10.82	\$0.54	\$11.00	\$0.54
20 Day MA	\$10.19	\$0.17	\$10.37	\$0.17
50 Day MA	\$10.12	\$0.00	\$10.29	\$0.00
100 Day MA	\$10.80	-\$0.07	\$10.95	-\$0.06
4-Week High	\$10.69	\$0.38	\$10.87	\$0.38
4-Week Low	\$9.72	\$0.12	\$9.90	\$0.12
Technical Trend	Up	=	Up	=

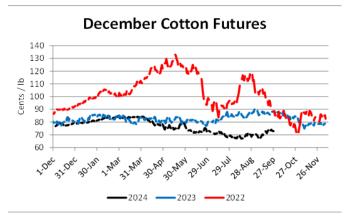


Nov/Jan and Nov/Nov future spreads were 18 and 35 cents. January 2025 soybean futures closed at \$10.83, up 54 cents since last Friday. November 2025 soybean futures closed at \$11.00, up 40 cents since last Friday. Nov/Dec 2025 soybean-to-corn price ratio was 2.43 at the end of the week.

Cotton

North Delta upland cotton spot price quotes for September 26 were 66.52 cents/lb (41-4-34) and 68.52 cents/lb (31-3-35). Adjusted World Price (AWP) increased 2.23 cents to 61.06 cents. Cotton net weekly sales reported by exporters were net sales of 87,800 bales for the 2024/25 marketing year. Exports for the same period were down 39% compared to last week at 79,500 bales. Upland cotton export sales were 45% of the USDA estimated total annual exports for the 2024/25 marketing year (August 1 to July 31), compared to the previous 5-year average of 56%. The Crop Progress report estimated cotton condition at 37% good-to-excellent and 33% poor-to-very poor; cotton bolls opening at 63% compared to 54% last week, 62% last year, and a 5-year average of 60%; and cotton harvested at 14% compared to 10% last week, 12% last year, and a 5-year average of 12%. In Tennessee, cotton condition was estimated at 56% good-to-excellent and 12% poor-to-very poor; cotton bolls opening at 78% compared to 67% last week, 58% last year, and a 5-year average of 53%; and cotton harvested at 3% compared to 1% last week, 3% last year, and a 5-year average of 2%. December 2024 cotton futures closed at 72.72 cents, down 0.8 cents since last Friday. For the week, December 2024 cotton futures traded between 71.68 and 74.55 cents. Downside price protection could be obtained by purchasing a 73 cent December 2024 Put Option costing 2.49 cents establishing a 70.51 cent futures floor.

Cotton	Dec 24	Change	Mar 25	Change
Price	72.72	-0.80	74.52	-0.62
Support	71.67	-0.43	73.50	-0.17
Resistance	74.87	0.64	76.60	0.82
20 Day MA	71.13	0.84	72.79	0.90
50 Day MA	69.75	0.15	71.37	0.14
100 Day MA	71.78	-0.11	73.40	-0.09
4-Week High	74.55	0.32	76.19	0.51
4-Week Low	67.51	0.00	69.28	0.00
Technical Trend	Up	=	Up	=



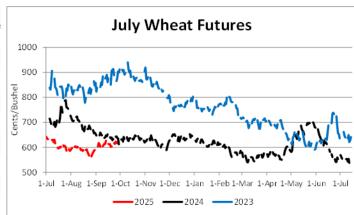
Dec/Mar and Dec/May cotton futures spreads were 1.80 cents and 2.89 cents. March 2025 cotton futures closed at 74.52 cents, down 0.62 cents since last Friday. May 2025 cotton futures closed at 75.61 cents, down 0.55 cents since last Friday.

Crop Comments by Dr. Aaron Smith

Wheat

Wheat net weekly sales reported by exporters were net sales of 5.8 million bushels for the 2024/25 marketing year – a marketing year low - and 0.4 million bushels for the 2025/26 marketing year. Exports for the same period were up 11% compared to last week at 26.1 million bushels – a marketing year high. Wheat export sales were 50% of the USDA estimated total annual exports for the 2024/25 marketing year (June 1 to May 31), compared to the previous 5-year average of 54%. Wheat cash prices at elevators and barge points ranged from \$5.13 to \$5.50. December 2024 wheat futures closed at \$5.80, up 12 cents since last Friday. The December wheat-to-corn price ratio was 1.39. December 2024 wheat futures traded between \$5.69 and \$5.96 this week. March 2025 wheat futures closed at \$6.00, up 13 cents since last Friday.

Wheat	Dec 24	Change	Jul 25	Change
Price	\$5.80	\$0.12	\$6.16	\$0.13
Support	\$5.74	\$0.15	\$6.10	\$0.14
Resistance	\$6.06	\$0.26	\$6.34	\$0.21
20 Day MA	\$5.75	\$0.11	\$6.11	\$0.11
50 Day MA	\$5.62	\$0.02	\$5.99	\$0.02
100 Day MA	\$6.08	-\$0.04	\$6.39	-\$0.04
4-Week High	\$5.98	\$0.00	\$6.31	\$0.00
4-Week Low	\$5.33	\$0.13	\$5.71	\$0.12
Technical Trend	Up	+	Up	+



Dec/Mar and Dec/Jul future spreads were 20 and 36 cents. The Crop Progress report estimated winter wheat planted at 25% compared to 14% last week, 23% last year, and a 5-year average of 24%; winter wheat emerged at 4% compared to 6% last year and a 5-year average of 5%; and spring wheat harvested at 96% compared to 92% last week, 95% last year, and a 5-year average of 95%. In Tennessee winter wheat planted was estimated at 4% compared to 0% last week, 3% last year, and a 5-year average of 6%. July cash contracts at elevators and barge points ranged from \$5.76 to \$5.98. July 2025 wheat futures closed at \$6.16, up 13 cents since last Friday. Downside price protection could be obtained by purchasing a \$6.20 July 2025 Put Option costing 55 cents establishing a \$5.65 futures floor.

Additional Information:

Links for data presented:

U.S. Export Sales - https://apps.fas.usda.gov/export-sales/esrd1.html

USDA FAS: Weekly Export Performance Indicator - https://apps.fas.usda.gov/esrquery/esrpi.aspx

EIA: Weekly ethanol Plant Production - https://www.eia.gov/dnav/pet/pet_pnp_wprode_s1_w.htm

EIA: Weekly Supply Estimates - https://www.eia.gov/dnav/pet/pet sum sndw a EPOOXE sae mbbl w.htm

Upland Cotton Reports - https://www.fsa.usda.gov/FSA/epasReports?area=home&subject=ecpa&topic=fta-uc

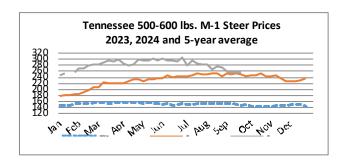
Tennessee Crop Progress - https://www.nass.usda.gov/Statistics by State/Tennessee/Publications/Crop Progress & Condition/

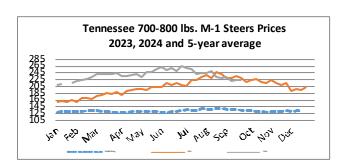
U.S. Crop Progress - http://usda.mannlib.cornell.edu/MannUsda/viewDocumentInfo.do?documentID=1048

USDA AMS: Market News - https://www.ams.usda.gov/market-news/search-market-news

If you would like further information or clarification on topics discussed in the crop comments section or would like to be added to our free email list please contact me at aaron.smith@utk.edu.

	Prices Paid to Farmers by Elevators Friday, September 20, 2024Thursday, September 26, 2024					
	Friday	Monday	Tuesday	Wednesday	Thursday	
	Average	Average	Average	Average	Average	
No. 2 Yellow Soybeans						
Northwest	9.45	9.74	9.77	9.88	9.76	
North Central	9.82	10.04	10.07	10.18	10.06	
West Central						
West	9.82	10.09	10.12	10.28	10.16	
Mississippi River	9.66	9.91	9.94	10.01	9.88	
ellow Corn						
Northwest	3.68	3.85	3.83	3.86	3.84	
North Central	3.62	3.74	3.72	3.75	3.73	
West Central						
Vest	3.82	3.94	3.92	3.90	3.88	
Mississippi River	3.66	3.77	3.75	3.78	3.76	
Wheat						
Northwest						
North Central	5.04	5.18	5.13	5.24	5.19	
Vest						
Mississippi River						
Cotton						
Memphis	67.02-69.02	66.94-68.94	67.59-69.59	66.70-68.70	66.52-68.52	









Futures Settlement Prices: Crops & Livestock

Corn: https://www.cmegroup.com/trading/agricultural/grain-and-oilseed/corn.html

Soybeans: https://www.cmegroup.com/trading/agricultural/grain-and-oilseed/soybean.html

Wheat: https://www.cmegroup.com/trading/agricultural/grain-and-oilseed/wheat.html

Soybean Meal: https://www.cmegroup.com/trading/agricultural/grain-and-oilseed/soybean-meal.html

Cotton: https://www.theice.com/products/254/Cotton-No-2-Futures/data?marketId=5352193

Live Cattle: https://www.cmegroup.com/trading/agricultural/livestock/live-cattle.html

Feeder Cattle: https://www.cmegroup.com/trading/agricultural/livestock/feeder-cattle.html

Lean Hogs: https://www.cmegroup.com/trading/agricultural/livestock/lean-hogs.html

Class III Milk: https://www.cmegroup.com/trading/agricultural/dairy/class-iii-milk.html

Prices on Tenno	essee Reporte	ed Livestock /	Auctions for the week	ending Monday, Se	otember 23, 2024		
_		This Week		Last Week's	Year Ago		
_	Low	High		Weighted Average			
			\$/cwt				
Steers: Medium/Large	e Frame #1-2						
300-400 lbs	252.50	327.50	295.60	281.55	272.19		
400-500 lbs	240.00	302.50	274.92	267.27	258.67		
500-600 lbs	234.00	278.00	253.50	253.67	246.18		
600-700 lbs	217.00	255.00	239.78	235.71	237.19		
700-800 lbs	209.00	230.00	220.39	220.61	226.73		
Steers: Small Frame #	1-2						
300-400 lbs					242.50		
400-500 lbs	210.00	255.00	229.57		237.64		
500-600 lbs	200.00	242.50	226.69				
600-700 lbs	220.00	225.00	222.50		218.50		
Steers: Medium/Large	e Frame #3						
300-400 lbs	225.00	295.00	272.81	261.12	239.39		
400-500 lbs	220.00	275.00	252.91	252.26	241.97		
500-600 lbs	210.00	262.00	232.36	233.12	222.32		
600-700 lbs	175.00	240.00	222.58	219.33	209.97		
700-800 lbs	197.00	231.00	206.56	200.34	200.01		
Holstein Steers							
300-400 lbs							
500-600 lbs							
700-800 lbs							
Slaughter Cows & Bul	ls						
Breakers 75-80%	104.50	138.00	123.76	130.21	103.86		
Boners 80-85%	100.00	136.00	121.08	129.07	100.89		
Lean 85-90%	95.00	123.00	109.74	120.99	91.03		
Bulls YG 1	135.00	165.00	153.32	160.32	124.88		
 Heifers: Medium/Larg							
300-400 lbs	210.00	290.00	255.83	257.45	240.44		
400-500 lbs	207.50	275.00	240.99	240.95	229.55		
500-600 lbs	209.00	247.50	231.35	228.11	221.72		
600-700 lbs	180.00	242.00	217.11	216.58	209.42		
Heifers: Small Frame							
300-400 lbs	230.00	265.00	249.91		210.82		
400-500 lbs	205.00	240.00	220.07		206.77		
500-600 lbs	150.00	222.50	203.30		203.08		
600-700 lbs	180.00	204.00	196.10		185.01		
Heifers: Medium/Large Frame #2-3							
300-400 lbs	210.00	265.00	238.98	239.72	223.06		
400-500 lbs	200.00	248.00	232.55	228.50	211.19		
500-600 lbs	170.00	234.00	217.57	215.44	199.18		
600-700 lbs	175.00	222.00	205.44	199.60	201.56		

Cattle Receipts

This week:9,713 Week ago:11,638 Year ago:10,876

Link to report: https://www.ams.usda.gov/mnreports/ams 2063.pdf

Graded Sales, Video Board Sales, Video Sales & Loads

East Tennessee Livestock Center Graded Feeder Cattle Sale - Sweetwater, TN

9/20/24

Total Receipts: 800 For complete report:

https://www.ams.usda.gov/mnreports/ams 2073.pdf

Columbia Livestock Center (UPI) - Columbia, TN

9/25/24

58 Heifers, 887 lbs, 100% Blk/BWF, 6 fleshed, M/L 1's,

\$215.50

57 Heifers, 783 lbs, 50 Blk/ 7 Colored, 5 fleshed, M/L 1's,

\$218.00

Hardin County Stockyard - Savannah, TN

9/25/24

63 Steers, 788 lbs, M&L 1, 100% Black/BWF, 5-6 Flesh, \$237.50

Hardin County Stockyard Video Auction - Savannah, TN

9/25/24

Total Receipts: 272 For complete report:

https://www.ams.usda.gov/mnreports/ams 3509.pdf

Graded Goat & Sheep Sales

Columbia Graded Sheep and Goat Sale-Columbia, TN

Weighted Average Report for 9/23/24

Total Receipts: 1,443 For complete report:

https://www.ams.usda.gov/mnreports/ams_2081.pdf

Department of Agricultural and Resource Economics

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USDA / Tennessee Department of Agriculture Market News Service https://www.tn.gov/agriculture/farms/news.html

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