

Tennessee Market Highlights

UTEXTENSION
INSTITUTE OF AGRICULTURE
THE UNIVERSITY OF TENNESSEE

May 31, 2024

Number: 22

Trends for the Week Compared to a Week Ago

Slaughter Cows

Steady to \$5 higher

Slaughter Bulls

Steady to \$5 higher

Feeder Steers

\$2 to \$5 higher

Feeder Heifers

Steady to \$2 higher

Feeder Cattle Index: 249.28

Fed Cattle

The 5-area live price on Thursday of \$187.42 was down \$2.70 compared to last week and \$300.86 dressed, down \$2.62.

Corn

July closed at \$4.46 a bushel, down 18 cents since last Friday.

Soybeans

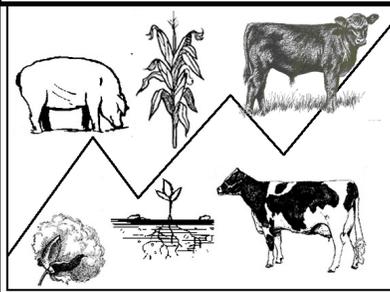
July closed at \$12.05 a bushel, down 43 cents since last Friday.

Wheat

July closed at \$6.78 a bushel, down 19 cents since last Friday.

Cotton

July closed at 76.15 cents per lb, down 4.37 cents since last Friday.



Livestock Comments by Dr. Andrew P. Griffith

FED CATTLE: Fed cattle traded \$2 to \$3 lower compared to last week on a live basis. Prices were largely \$186 to \$188 on a live basis and mostly \$300 to \$301 on a dressed basis.

The 5-area weighted average prices thru Thursday were \$187.42 live, down \$2.70 compared to last week and \$300.86 dressed, down \$2.62 from a week ago. A year ago, prices were \$181.32 live and \$289.66 dressed.

There was little to no follow through this week for finished cattle prices as they hit a wall and dropped like a bird shot out of the sky. Packers were not willing to continue paying up given soft live cattle futures that declined more than \$2 the past week. It would appear the summer lull in finished cattle prices may hit the market earlier than normal and stay with the market longer than is typical. If this occurs then it will pull on feeder cattle and calf prices. If the market is able to trade steady then it would be tremendous support for the rest of the market. The one positive to support finished cattle prices is the declining number of cattle in feedlots. As this number continues tightening, competition should improve.

BEEF CUTOUT: At midday Friday, the Choice cutout was \$313.82 down \$0.22 from Thursday and up \$2.26 from a week ago. The Select cutout was \$302.00 down \$0.52 from Thursday and up \$0.22 from last week. The Choice Select spread was \$11.82 compared to \$9.78 a week ago.

The beef cutout garners the most attention when determining a value for finished cattle as it should. The reason it garners the most attention is because it generates the largest part of an animal's value. However, it is also appropriate to consider and discuss other marketable products other than those that contribute to the beef cutout. The hide and offal are certainly

secondary to muscle cuts and grind, but these items have the ability to make or break the packer and cattle feeder. The hide and offal value has been between \$11 and \$12 per hundredweight most of the year. This value essentially adds this same dollar to the live animal. In other words, if there was no value in the hide and offal, packers would have to pay \$11 to \$12 per hundredweight less for a finished animal. Through the first five months of 2024, the hide and offal value has been \$1.57 per hundredweight lower than the same week in 2023 on average. This equates to a \$23.57 per head decline in value due to lower hide and offal values, which could be the difference in a profit or a loss.

OUTLOOK: Based on weekly auction market averages, steer prices were \$2 to \$5 higher compared to last week while heifer prices were steady to \$2 higher compared to the previous week. Slaughter cow prices were steady to \$5 higher compared to the previous week's weighted average price while bull prices were steady to \$5 higher compared to the previous week. Trends this week are based on a limited quantity of cattle given that many of the Monday auctions were closed in observance of Memorial Day. Thus, these trends should be taken with a grain of salt as they do not represent as many cattle as they normally do. This is important to note because feeder cattle futures have taken a nose dive this week. The volatility in feeder cattle futures is extremely high at this time as the August feeder cattle contract has traded in a \$16 per hundredweight range the past three weeks. This volatility is likely to persist with little to no way of knowing where the price will close. From a technical perspective, August feeder cattle are generally bullish through the summer months, which should result in

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Livestock Comments by Dr. Andrew Griffith

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the contract price closing on the upper end of the trading range. As the price currently sits in the middle of the six-week trading range, one might venture to say August feeder cattle will close between \$260 and \$265. Despite fundamental and technical support for feeder cattle the determining factor will be the ability of live cattle prices to push higher. While waiting on all of the determining factors, producers will be navigating a three-month period where August is the nearby contract. This 90-day period is sometimes tough as buyers and sellers alike attempt to trade cattle with no good method of hedging. Thus, producers will have to be vigilant and pay particular attention to local cash prices as they evolve the next several weeks. The cash price movement will lead August futures to some degree and provide insight into the expected direction. It is not harmful to market cattle into an increasing market price and that opportunity will likely come.

ASK ANDREW, TN THINK TANK: What does it cost to produce and harvest hay? This may be a tougher question to answer than what cattle prices will be in two weeks. As an example, the cost of cutting and raking hay changes very little with the quantity of forage produced while baling cost is highly de-

pendent on yield. Similarly, was the hay fertilized or chemical applied to control weeds., which in turn influences yield and quality. When it comes down to calculating costs, it is fairly easy to add the cost of the machinery activities and labor and divide that by a quantity. However, when hay quality is introduced, two producers with the same cost structure on a yield basis may have two completely different costs from a quality standpoint. A lower quality hay will be more expensive per unit of nutrient than a higher quality hay. Based on several custom rate surveys across the nation, it appears it will cost \$22 to \$30 per bale, depending on size, to harvest hay in round bales. This of course does not include fertilizer, chemical, or storage.

Please send questions and comments to agriff14@utk.edu or send a letter to Andrew P. Griffith, University of Tennessee, P.O. Box 160, 1000 Main Entrance Dr., Spring Hill, TN 37174.

FRIDAY'S FUTURES MARKET CLOSING PRICES: Friday's closing prices were as follows: Live/fed cattle –June \$181.55 -1.00; August \$178.45 -1.33; October \$180.80 -1.33; Feeder cattle – August \$256.40 -2.68; September \$258.13 -2.55; October \$258.98 -2.48; November \$258.85 -2.38; July corn closed at \$4.46 down 3 cents from Thursday.

Crop Comments by Dr. Aaron Smith

Overview

Corn, cotton, soybeans, and wheat were down for the week.

Weather has provided a double edge sword for markets this spring. Several areas have seen delays in planting due to frequent rains prohibiting field work and planting. This has created concerns with the number of acres of corn and cotton planted and the potential for lower yields, due to planting outside the optimal window. Field work and planting delays have provided support for maintaining or improving commodity prices. The negative for prices has been the alleviation of drought across key production regions for corn, soybeans, cotton, and winter wheat. Compared to a year ago corn in moderate or more intense drought is down 29%, at 5% of production, soybeans down 25%, at 3% of production, cotton is down 23%, at 5% of production and winter wheat is down 21%, at 25% of production. Forecasts can change, however most of the key production regions for corn, soybeans, cotton, and spring wheat have 30-day NOAA forecasts of average to above average precipitation and average to slightly above average temperatures. If planting can be completed, the 2024 crop is likely to have sufficient moisture early in the growing season.

New crop prices started showing signs of weakness this week. December corn futures were trading above \$4.90 at the start of the week before closing on Friday below \$4.70. November soybeans were above \$12.20 before dropping almost 40 cents to close the week at \$11.84. December cotton dropped 4 cents after getting within 0.55 cents of the 80-cent level. Prices appear to be heading back towards established early spring price ranges of \$4.60 to \$4.80 for corn, \$11.50 to \$12.00 for soybeans, and 74 to 78 cents for cotton.

Wheat prices have been strongly influenced by global influences. Production concerns from Russia and Ukraine may reduce global export supplies from the region. Russia has been the largest wheat export in the world the past few years, so there may be an opportunity in the 2024/25 marketing year for the US to increase wheat exports if other global suppliers have reduced production. July wheat futures hit \$7.20 at the start of the week before closing at \$6.78. More volatility is likely for wheat with prices. However, in the short term it is most likely trade will be between \$6.50 and \$7.00.

	Previous	Current	Change
USD Index	104.62	104.63	0.01
Crude Oil	77.73	77.13	-0.6
DJIA	39,113	38,404	-708

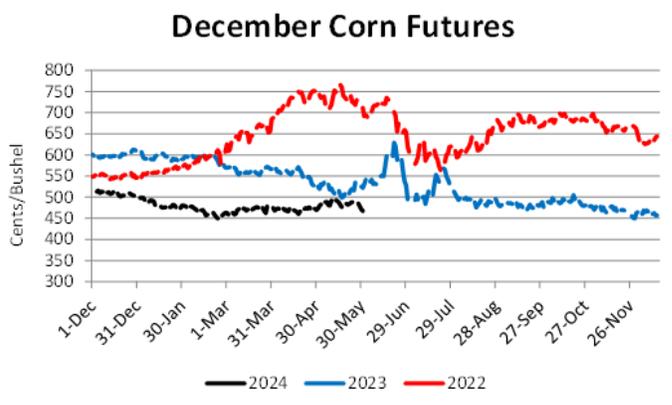
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Crop Comments by Dr. Aaron Smith

Corn

Across Tennessee, average corn basis (cash price-nearby futures price) strengthened or remained unchanged at West, North-west, West-Central, North-Central, and Mississippi River elevators and barge points. Overall, basis for the week ranged from 70 under to 8 over, with an average of 20 under the July futures at elevators and barge points. Ethanol production for the week ending May 24 was 1.068 million barrels per day, up 49,000 from the previous week. Ethanol stocks were 23.207 million barrels, down 1.005 million barrels compared to last week. Corn net sales reported by exporters for May 17-23 were net sales of 31.9 million bushels for the 2023/24 marketing year and 7.4 million bushels for the 2024/25 marketing year. Exports for the same period were down 28% compared to last week at 41.1 million bushels. Corn export sales and commitments were 92% of the USDA estimated total annual exports for the 2023/24 marketing year (September 1 to August 31) compared to the previous 5-year average of 98%. July 2024 corn futures closed at \$4.46, down 18 cents since last Friday. Jul/Sep and July/Dec future spreads were 8 and 21 cents. For the week July 2024 corn futures traded between \$4.45 and \$4.71.

Corn	Jul 24	Change	Dec 24	Change
Price	\$4.46	-\$0.18	\$4.67	-\$0.21
Support	\$4.41	-\$0.13	\$4.63	-\$0.14
Resistance	\$4.60	-\$0.12	\$4.83	-\$0.10
20 Day MA	\$4.60	\$0.00	\$4.83	\$0.00
50 Day MA	\$4.52	\$0.00	\$4.76	\$0.01
100 Day MA	\$4.53	-\$0.01	\$4.73	-\$0.01
4-Week High	\$4.75	\$0.00	\$4.96	\$0.00
4-Week Low	\$4.43	\$0.00	\$4.66	\$0.00
Technical Trend	Down	-	Down	-



The Crop Progress report estimated corn planted at 83% compared to 70% last week, 89% last year, and a 5-year average of 82%; and corn emerged at 58% compared to 40% last week, 66% last year, and a 5-year average of 58%. In Tennessee, corn condition was estimated at 66% good-to-excellent and 6% poor-to-very poor; corn planting at 87% compared to 83% last week, 96% last year, and a 5-year average of 93%; and corn emerged at 72% compared to 62% last week, 85% last year, and a 5-year average of 79%. September 2024 corn futures closed at \$4.54, down 20 cents since last Friday. New crop cash prices ranged from \$3.91 to \$4.71 at elevators and barge points. December 2024 corn futures closed at \$4.67, down 21 cents since last Friday. Downside price protection could be obtained by purchasing a \$4.70 December 2024 Put Option costing 32 cents establishing a \$4.38 futures floor.

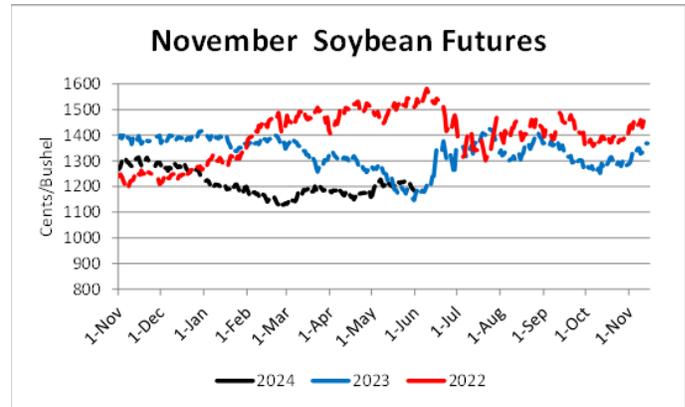
Soybeans

Across Tennessee the average soybean basis weakened or remained unchanged at West, Northwest, West-Central, North-Central, and Mississippi River elevators and barge points. Basis ranged from 38 under to even the July futures contract, with an average basis at the end of the week of 21 under. Soybean net weekly sales reported by exporters were net sales of 12.1 million bushels for the 2023/24 marketing year and 0.3 million bushels for the 2024/25 marketing year. Exports for the same period were down 19% compared to last week at 7.7 million bushels – a marketing year low. Soybean export sales and commitments were 93% of the USDA estimated total annual exports for the 2023/24 marketing year (September 1 to August 31), compared to the previous 5-year average of 99%. July 2024 soybean futures closed at \$12.05, down 43 cents since last Friday. For the week July 2024 soybean futures traded between \$12.02 and \$12.54. July 2024 soybean-to-corn price ratio was 2.70 at the end of the week. Jul/Aug and Jul/Nov future spreads were -2 and -21 cents. August 2024 soybean futures closed at \$12.03, down 42 cents since last Friday.

(Continued on page 4)

Crop Comments by Dr. Aaron Smith

Soybeans	Jul 24	Change	Nov 24	Change
Price	\$12.05	-\$0.43	\$11.84	-\$0.35
Support	\$11.89	-\$0.33	\$11.70	-\$0.33
Resistance	\$12.31	-\$0.35	\$12.08	-\$0.26
20 Day MA	\$12.26	\$0.07	\$12.07	\$0.04
50 Day MA	\$12.02	\$0.00	\$11.89	\$0.01
100 Day MA	\$12.03	-\$0.03	\$11.80	-\$0.01
4-Week High	\$12.58	\$0.00	\$12.30	\$0.00
4-Week Low	\$11.56	\$0.00	\$11.53	\$0.00
Technical Trend	Down	-	Down	-

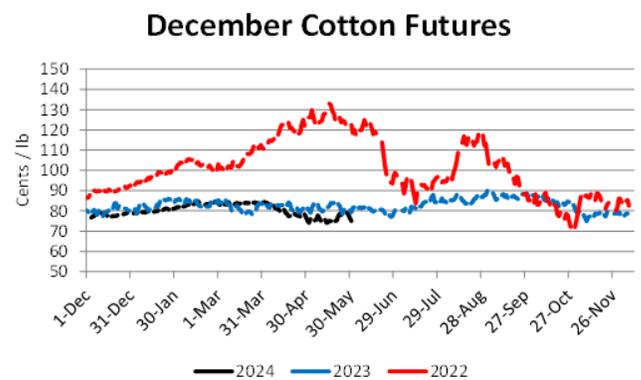


The Crop Progress report estimated soybeans planted at 68% compared to 52% last week, 78% last year, and a 5-year average of 63%; and soybeans emerged at 39% compared to 26% last week, 50% last year, and a 5-year average of 36%. In Tennessee, soybean planting was estimated at 60% compared to 53% last week, 66% last year, and a 5-year average of 55%; and soybeans emerged at 45% compared to 34% last week, 46% last year, and a 5-year average of 35%. New crop cash soybean prices at elevators and barge points ranged from \$11.48 to \$11.97. November 2024 soybean futures closed at \$11.84, down 35 cents since last Friday. Downside price protection could be achieved by purchasing a \$12.00 November 2024 Put Option which would cost 63 cents and set an \$11.37 futures floor. Nov/Dec soybean-to-corn price ratio was 2.54 at the end of the week.

Cotton

North Delta upland cotton spot price quotes for May 30 were 74.01 cents/lb (41-4-34) and 76.01 cents/lb (31-3-35). Adjusted World Price (AWP) increased 4.29 cents to 64.37 cents. Cotton net weekly sales reported by exporters were 222,600 bales for the 2023/24 marketing year and 78,100 bales for the 2024/25 marketing year. Exports for the same period were down 16% compared to last week at 172,200 bales. Upland cotton export sales were 106% of the USDA estimated total annual exports for the 2023/24 marketing year (August 1 to July 31), compared to the previous 5-year average of 112%. July 2024 cotton futures closed at 76.15 cents, down 4.37 cents since last Friday. For the week July 2024 cotton futures traded between 76.07 and 83.19 cents. Jul/Dec and Jul/Mar cotton futures spreads were -1.04 cents and 0.64 cents.

Cotton	Jul 24	Change	Dec 24	Change
Price	76.15	-4.37	75.11	-2.90
Support	74.26	-2.39	73.10	-2.13
Resistance	79.78	-5.35	78.40	-2.49
20 Day MA	77.99	0.26	76.18	0.22
50 Day MA	82.58	-1.11	78.78	-0.53
100 Day MA	86.58	-0.12	80.62	-0.08
4-Week High	83.19	0.59	79.45	0.25
4-Week Low	73.68	0.00	73.75	0.00
Technical Trend	Down	-	Down	-



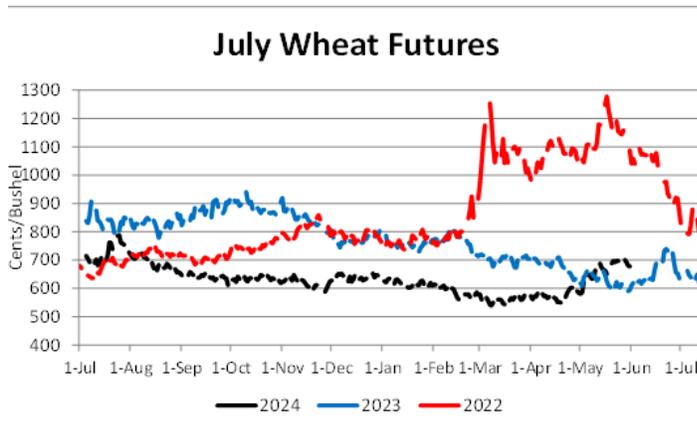
The Crop Progress report estimated cotton condition at 60% good-to-excellent and 5% poor-to-very poor, cotton planted at 59% compared to 44% last week, 56% last year, and a 5-year average of 57%; and cotton squaring at 4% compared to 3% last year and a 5-year average of 5%. In Tennessee, cotton condition was estimated at 52% good-to-excellent and 14% poor-to-very poor; cotton planting was estimated at 68% compared to 52% last week, 78% last year, and a 5-year average of 73%; and cotton squaring at 2% compared to 1% last week, 2% last year, and a 5-year average of 2%. December 2024 cotton futures closed at 75.11 cents, down 2.9 cents since last Friday. Downside price protection could be obtained by purchasing a 76 cent December 2024 Put Option costing 4.95 cents establishing a 71.05 cent futures floor. March 2025 cotton futures closed at 76.79 cents, down 2.73 cents since last Friday.

Crop Comments by Dr. Aaron Smith

Wheat

Wheat net weekly sales reported by exporters were net sales cancellations of 2.2 million bushels for the 2023/24 marketing year and net sales of 14.0 million bushels for the 2024/25 marketing year. Exports for the same period were up 80% compared to last week at 13.0 million bushels. Wheat export sales were 97% of the USDA estimated total annual exports for the 2023/24 marketing year (June 1 to May 31), compared to the previous 5-year average of 106%. Wheat cash prices at elevators and barge points ranged from \$6.31 to \$6.60.

Wheat	Jul 24	Change	Sep 24	Change
Price	\$6.78	-\$0.19	\$6.99	-\$0.18
Support	\$6.63	-\$0.11	\$6.85	-\$0.09
Resistance	\$6.99	-\$0.15	\$7.20	-\$0.13
20 Day MA	\$6.70	\$0.17	\$6.91	\$0.17
50 Day MA	\$6.16	\$0.11	\$6.34	\$0.11
100 Day MA	\$6.02	\$0.03	\$6.16	\$0.02
4-Week High	\$7.20	\$0.04	\$7.39	\$0.04
4-Week Low	\$5.93	\$0.00	\$6.14	\$0.00
Technical Trend	Up	=	Up	=



The Crop Progress report indicated winter wheat condition at 48% good-to-excellent and 19% poor-to-very poor; winter wheat headed at 77% compared to 69% last week, 69% last year, and a 5-year average of 69%; spring wheat planted at 88% compared to 79% last week, 79% last year, and a 5-year average of 81%; and spring wheat emerged at 61% compared to 43% last week, 50% last year, and a 5-year average of 52%. In Tennessee, winter wheat condition was estimated at 80% good-to-excellent and 4% poor-to-very poor; winter wheat headed at 98% compared to 93% last week and 98% last year; winter wheat coloring at 81% compared to 45% last week, 74% last year, and a 5-year average of 63%; and winter wheat mature at 14%. July 2024 wheat futures closed at \$6.78, down 19 cents since last Friday. July wheat-to-corn price ratio was 1.52. Jul/Sep and Jul/Jul future spreads were 21 and 64 cents. July 2024 wheat futures traded between \$6.73 and \$7.20 this week. New crop wheat cash prices at elevators and barge points ranged from \$6.41 to \$6.82. September 2024 wheat futures closed at \$6.99, down 18 cents since last Friday. July 2025 wheat futures closed at \$7.42, down 2 cents since last Friday. Downside price protection could be obtained by purchasing a \$7.50 July 2025 Put Option costing 80 cents establishing a \$6.70 futures floor.

Additional Information:

Links for data presented:

U.S. Export Sales - <https://apps.fas.usda.gov/export-sales/esrd1.html>

USDA FAS: Weekly Export Performance Indicator – <https://apps.fas.usda.gov/esrquery/esrpi.aspx>

EIA: Weekly ethanol Plant Production - https://www.eia.gov/dnav/pet/pet_pnp_wprode_s1_w.htm

EIA: Weekly Supply Estimates - https://www.eia.gov/dnav/pet/pet_sum_sndw_a_EPOOXE_sae_mbbl_w.htm

Upland Cotton Reports - <https://www.fsa.usda.gov/FSA/epasReports?area=home&subject=ecpa&topic=fta-uc>

Tennessee Crop Progress - https://www.nass.usda.gov/Statistics_by_State/Tennessee/Publications/

[Crop Progress & Condition/](#)

U.S. Crop Progress - <http://usda.mannlib.cornell.edu/MannUsda/viewDocumentInfo.do?documentID=1048>

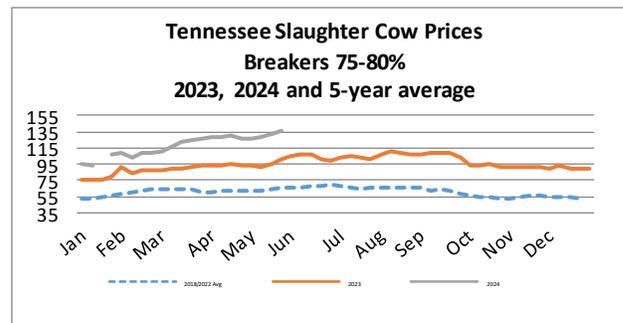
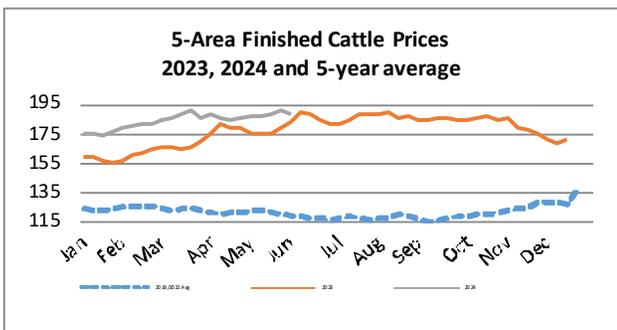
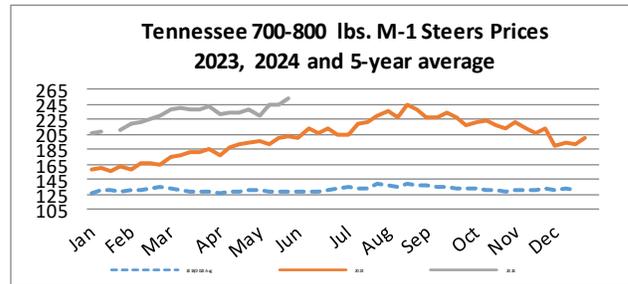
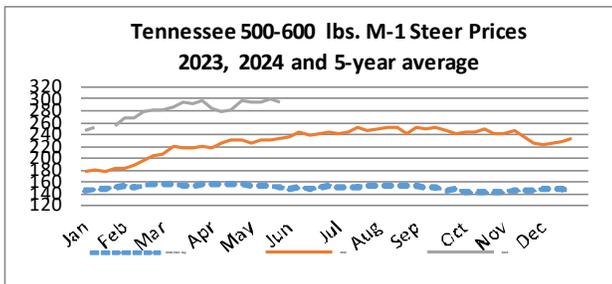
USDA AMS: Market News - <https://www.ams.usda.gov/market-news/search-market-news>

If you would like further information or clarification on topics discussed in the crop comments section or would like to be added to our free email list please contact me at aaron.smith@utk.edu.

Prices Paid to Farmers by Elevators

Friday, May 24, 2024---Thursday, May 30, 2024

	Friday Average	Monday Average	Tuesday Average	Wednesday Average	Thursday Average
No. 2 Yellow Soybeans	-----\$/bushel-----				
Northwest	12.11		11.92	11.77	11.72
North Central	12.18		12.00	11.84	11.80
West Central	12.31		12.13	11.97	11.93
West	12.48		12.30	12.14	12.10
Mississippi River					
Yellow Corn					
Northwest	4.45		4.43	4.35	4.29
North Central	3.95		3.93	3.85	3.79
West Central	4.65		4.63	4.55	4.49
West	4.73		4.71	4.63	4.57
Mississippi River					
Wheat					
Northwest					
North Central	6.47		6.60	6.43	6.31
West					
Mississippi River					
Cotton	-----\$/pound-----				
Memphis	76.77-78.77		78.68-80.68	77.35-79.35	74.01-76.01



Futures Settlement Prices: Crops & Livestock

- Corn: <https://www.cmegroup.com/trading/agricultural/grain-and-oilseed/corn.html>
- Soybeans: <https://www.cmegroup.com/trading/agricultural/grain-and-oilseed/soybean.html>
- Wheat: <https://www.cmegroup.com/trading/agricultural/grain-and-oilseed/wheat.html>
- Soybean Meal: <https://www.cmegroup.com/trading/agricultural/grain-and-oilseed/soybean-meal.html>
- Cotton: <https://www.theice.com/products/254/Cotton-No-2-Futures/data?marketId=5352193>
- Live Cattle: <https://www.cmegroup.com/trading/agricultural/livestock/live-cattle.html>
- Feeder Cattle: <https://www.cmegroup.com/trading/agricultural/livestock/feeder-cattle.html>
- Lean Hogs: <https://www.cmegroup.com/trading/agricultural/livestock/lean-hogs.html>
- Class III Milk: <https://www.cmegroup.com/trading/agricultural/dairy/class-iii-milk.html>

Prices on Tennessee Reported Livestock Auctions for the week ending Tuesday, May 28, 2024

	This Week			Last Week's	Year Ago
	Low	High	Weighted Average	Weighted Average	Weighted Average
-----\$/cwt-----					
Steers: Medium/Large Frame #1-2					
300-400 lbs	290.00	385.00	343.57	345.83	253.86
400-500 lbs	277.50	335.00	316.11	319.84	247.42
500-600 lbs	265.00	320.00	293.77	299.41	232.85
600-700 lbs	250.00	300.00	272.73	271.34	226.16
700-800 lbs	225.00	273.00	251.99	245.08	201.85
Steers: Small Frame #1-2					
300-400 lbs	---	---	---	---	214.95
400-500 lbs	250.00	270.00	259.84	---	200.06
500-600 lbs	250.00	250.00	250.00	---	---
600-700 lbs	---	---	---	---	175.00
Steers: Medium/Large Frame #3					
300-400 lbs	305.00	340.00	323.27	318.59	223.70
400-500 lbs	231.00	315.00	284.34	285.26	222.51
500-600 lbs	200.00	300.00	262.37	266.30	206.33
600-700 lbs	220.00	267.50	245.91	251.13	207.55
700-800 lbs	220.00	240.00	229.92	229.26	184.13
Holstein Steers					
300-400 lbs	---	---	---	---	---
500-600 lbs	---	---	---	---	---
700-800 lbs	---	---	---	---	---
Slaughter Cows & Bulls					
Breakers 75-80%	126.00	144.00	135.73	131.93	106.09
Boners 80-85%	116.00	141.00	129.98	127.61	104.43
Lean 85-90%	103.00	125.00	114.25	114.83	91.17
Bulls YG 1	136.50	168.00	153.58	149.83	125.64
Heifers: Medium/Large Frame #1-2					
300-400 lbs	270.00	345.00	310.33	306.59	233.61
400-500 lbs	235.00	312.50	278.17	273.67	214.31
500-600 lbs	227.50	285.00	260.08	259.05	204.66
600-700 lbs	215.00	250.00	234.70	234.64	188.85
Heifers: Small Frame #1-2					
300-400 lbs	---	---	---	---	---
400-500 lbs	243.00	275.00	254.69	246.13	177.50
500-600 lbs	---	---	---	---	179.50
600-700 lbs	---	---	---	---	---
Heifers: Medium/Large Frame #2-3					
300-400 lbs	250.00	330.00	292.27	278.96	200.71
400-500 lbs	225.00	275.00	257.25	255.53	199.80
500-600 lbs	220.00	265.00	244.84	238.99	185.24
600-700 lbs	190.00	235.00	219.74	220.59	167.71

Cattle Receipts

This week:4,751

Week ago:6,199

Year ago:4,966

Link to report: https://www.ams.usda.gov/mnreports/ams_2063.pdf

Graded Sales, Video Board Sales, Video Sales & Loads

Graded Goat & Sheep Sales

Browning Livestock Market Video/Internet Auction

- Lafayette, TN

5/29/24

Total Receipts: 415

For complete report:

https://www.ams.usda.gov/mnreports/ams_3467.pdf

East Tennessee Livestock Center Video/Board Sale

- Sweetwater, TN

5/29/24

Total Receipts: 112

For complete report:

https://www.ams.usda.gov/mnreports/ams_2228.pdf

Department of Agricultural and Resource Economics

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