### Wheat, Corn, and Soybean Price Outlook

June 5th, 2024, Marketing Meeting

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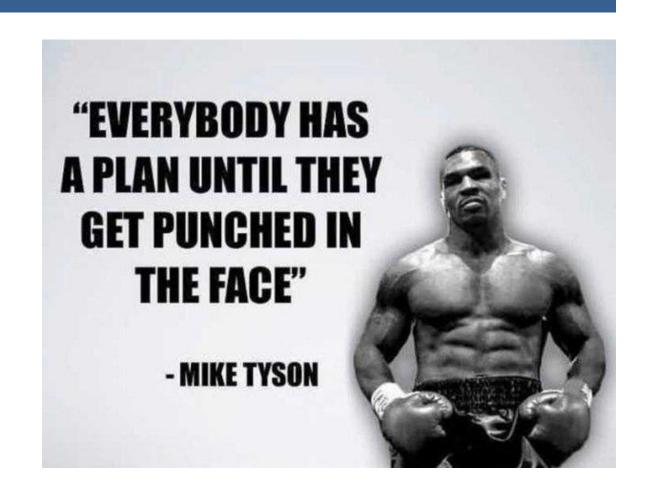






#### Overview

- General Economy
- Wheat, Corn, and Soybean Supply and Demand
- Prices
  - Past
  - Old crop
  - New crop







### **General Economy**

- Inflation has subsided but remains above the fed target of 2%. April 3.36%.
- Interest rates have likely peaked (unless inflation flairs up) but will take longer to decline than expected.
  - Borrowing costs will remain higher than expected.
  - Interest rates remain inverted.
- Labor markets remain tight.
- US GDP growth peaked in the 3<sup>rd</sup> quarter at 4.9%; 1.6% Q1 2024.
- Government spending projected near trillion-dollar deficits out to 2028.
- Consumer spending and debt are on unsustainable paths.
- Currency exchange rates are providing export headwinds.
- Politics are a mess that leads to an unpredictable policy environment.





#### **Brazil** Barley Corn (Second Crop) Corn (First Crop) Cotton (Mato Grosso) Cotton (Bahia) Peanut (Central-South, SP) Rice (South) Sorghum Soybean Sunflowerseed (Central-West) Sunflowerseed (South) Sunflowerseed (Southeast) Wheat (Winter) Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec Plant Mid-Season Harvest

Supply, Demand, and Prices

### WHEAT, CORN, AND SOYBEAN







#### **Agriculture in Drought\***

This product was prepared by the USDA Office of the Chief Economist (OCE) World Agricultural Outlook Board (WAOB,

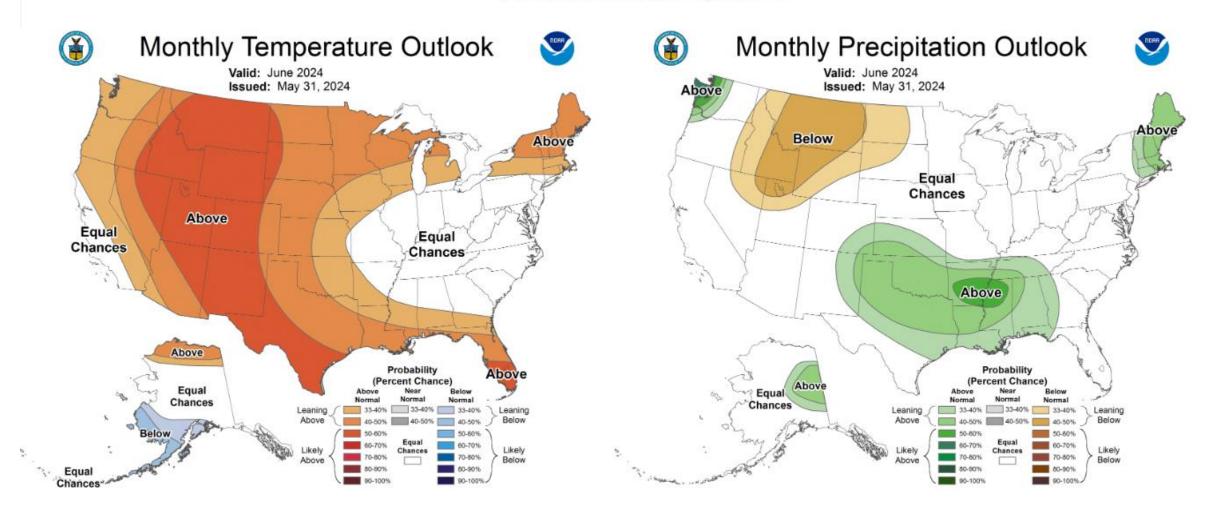
Outlook Board (WAOB).	May 28	Prev	Previous		nge				
	2024	Week	Year	Week	Year				
Corn	5%	10%	34%	-5%	-29%				
Soybeans	3%	7%	28%	-4%	-25%				
Cotton	5%	6%	28%	-1%	-23%				
Peanuts	1%	1%	9%	0%	-8%				
Rice	7%	10%	0%	-3%	7%	(summer crops)			
Sunflowers	5%	5%	9%	0%	-4%	(summer crops)			
Barley	8%	7%	8%	1%	0%				
Sorghum	54%	<i>52</i> %	71%	2%	-17%				
<b>Durum Wheat</b>	5%	5%	4%	0%	1%				
Spring Wheat	3%	3%	6%	0%	-3%				
Winter Wheat	25%	25%	46%	0%	-21%	(winter crop)			





#### **Updated OFFICIAL 30-Day Forecasts**

Issued: May 31, 2024









Don't have overtly high price expectations.

### **WHEAT**



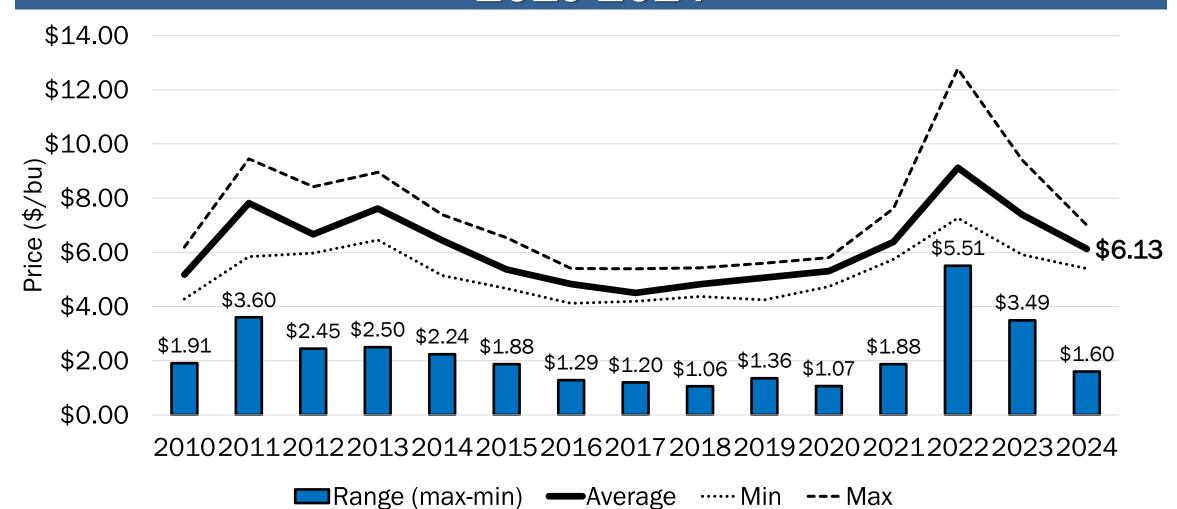


							2023/24					
							Change					
						2024/25	from	Change				
				2023/24	2023/24	Projected	Previous	2024/25-				
	2020/21	2021/22	2022/23	Est. April	Est. May	May	_Month_	2023/24				
Planted and Harvested Acres & Yield												
Planted (Million)	44.5	46.7	45.8	49.6	49.6	47.5	0	-2.1				
Harvested (Million)	36.8	37.1	35.5	37.3	37.3	38	0	0.7				
U.S. Avg. Yield	49.7	44.3	46.5	48.6	48.6	48.9	0	0.3				
(Bu/Acre)	49.7	44.3	40.3	46.0	40.0	40.9	U	0.3				
	Supply (Million Bushels)											
Beg. Stocks	1,028	845	674	570	570	688	0	118				
Production	1,828	1,646	1,650	1,812	1,812	1,858	0	46				
Imports	100	96	122	140	140	120	0	-20				
Total Supply	2,956	2,588	2,446	2,522	2,522	2,665	0	143				
	Use & Ending Stocks (Million Bushels)											
Food	961	971	973	960	960	962	0	2				
Seed	64	58	68	64	64	62	0	-2				
Feed	93	88	77	90	90	100	0	10				
Exports	994	796	759	710	720	775	10	55				
Total Use	2,111	1,913	1,876	1,824	1,834	1,899	10	65				
U.S. Ending Stocks	845	674	570	698	688	766	-10	<b>78</b>				
Foreign Stocks	9,676	9,345	9,388	8,792	8,785	8,552	-7	-233				
	Price and Stocks to Use Ratio											
U.S. Avg. Season Price (\$/Bu)	\$5.05	\$7.63	\$8.83	\$7.10	\$7.10	\$6.00	\$ -	\$ (1.10)				
U.S. Stocks/Use	40.03%	35.23%	31.89%	38.27%	37.51%	40.34%	-0.75%	2.82%				





# Wheat Futures Prices October 1 to Contract Expiration, 2010-2024













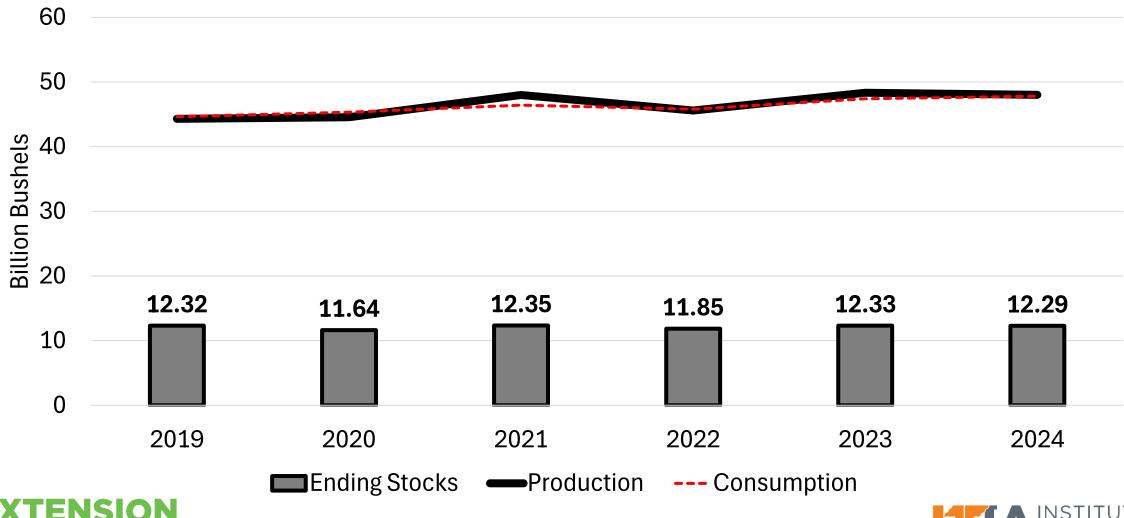
Protect against the downside.

## CORN





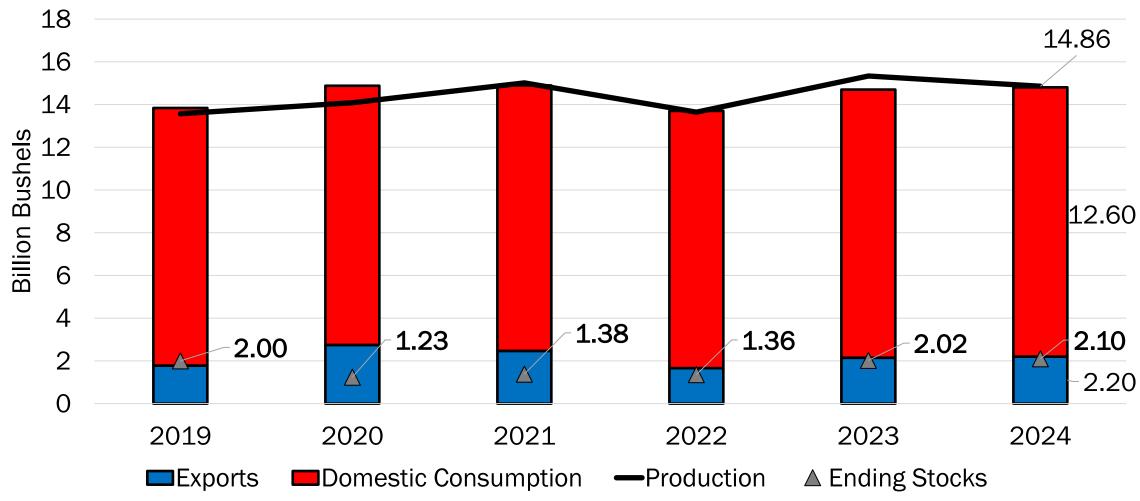
## World Corn Supply and Demand







### **US Corn Supply and Demand**







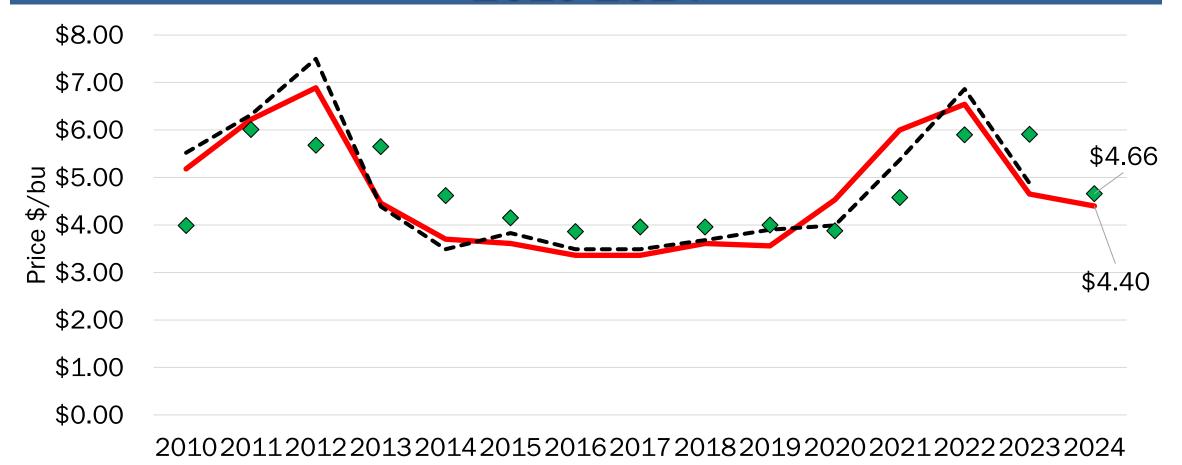
### Corn Supply and Demand Overview

- US acreage estimated at 90 million acres on March 31; did acres get planted and will late planting affect yield?
- Sufficient to abundant moisture to start the season for most of the Corn Belt.
- Challenges with the Safrinha crop in Brazil (wet and dry).
- Global demand ~ lukewarm with projected adequate supplies.
- US needs to have export competitive prices.





# Corn Crop Insurance and Marketing Year Average Price, 2010-2024





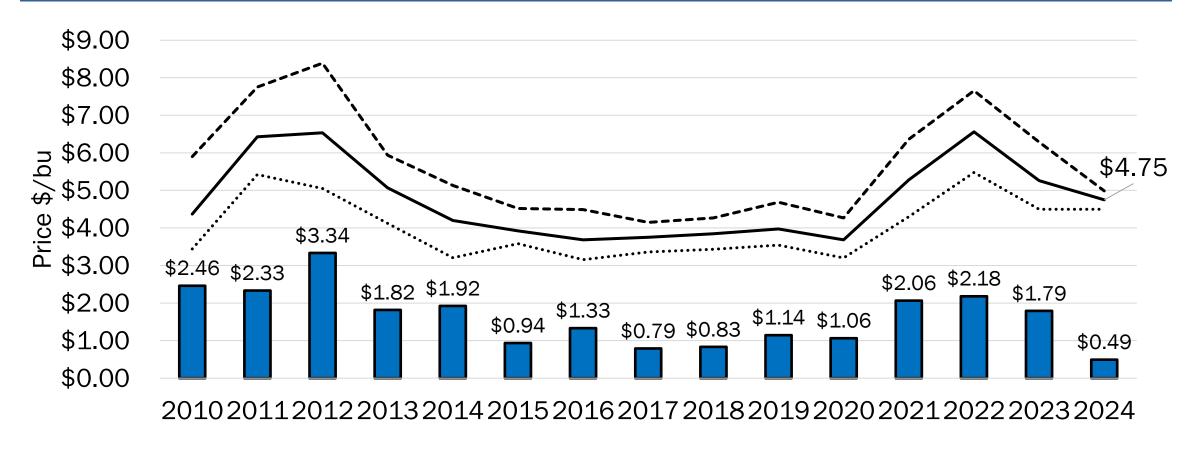








# December Corn Futures Contract, Jan 1 to Expiration, 2010-2024



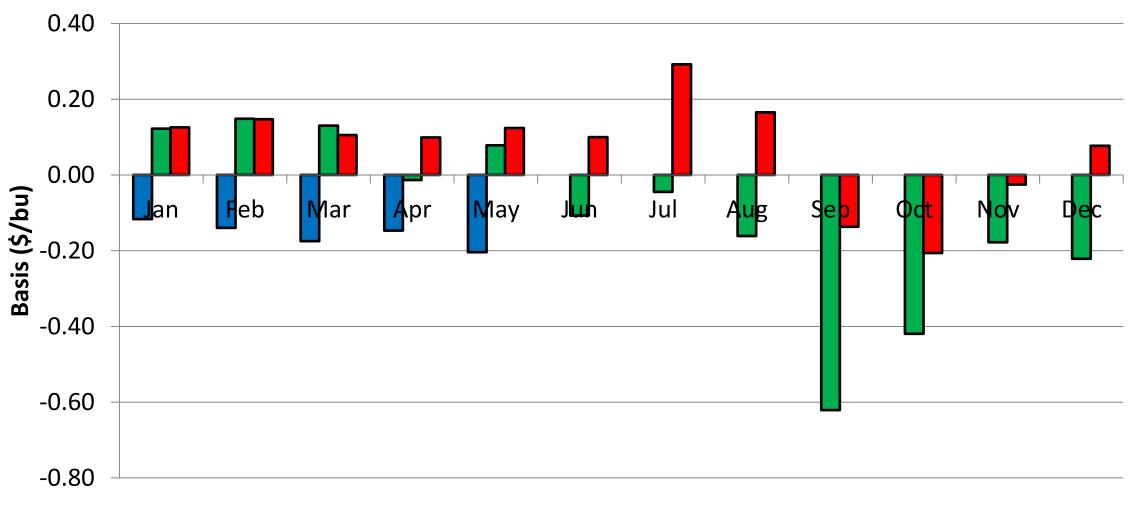




····· Min

Range (max-min) — Average

# Tennessee Average Monthly Corn Basis (Elevators and Barge Points), 5-Year Average, 2023, and 2024









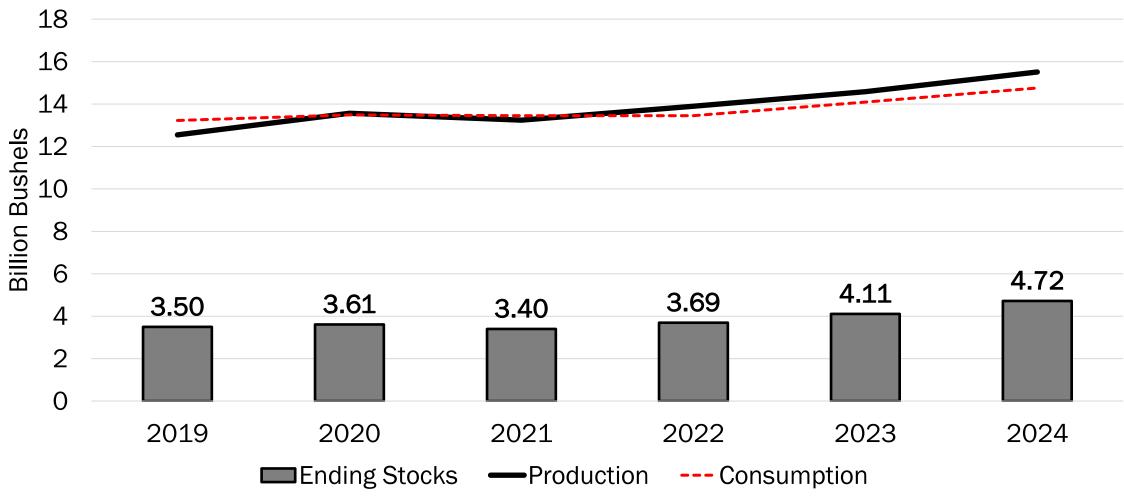
Three-card-monte don't get trapped

# SOYBEAN





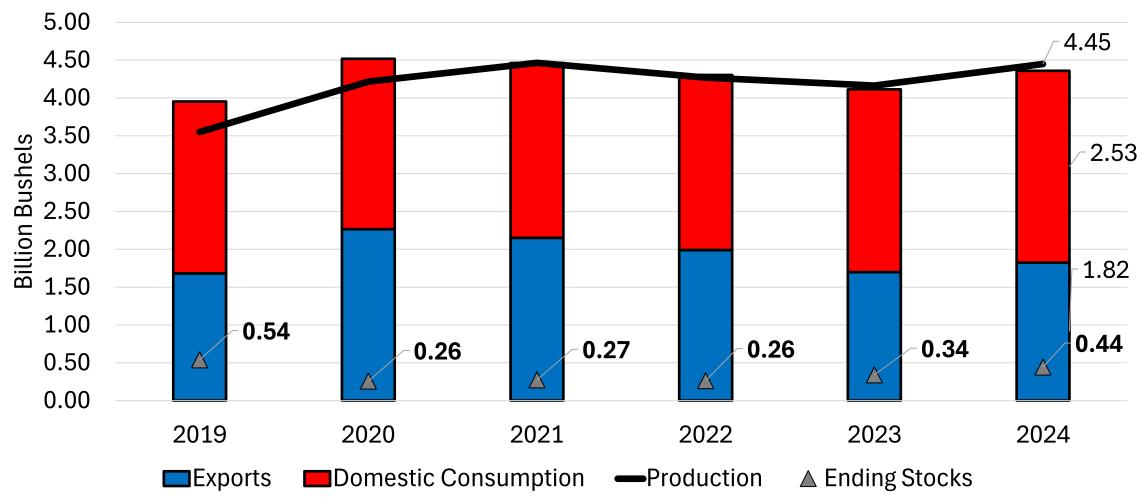
### World Soybean Supply and Demand







### US Soybean Supply and Demand, 2019-2024







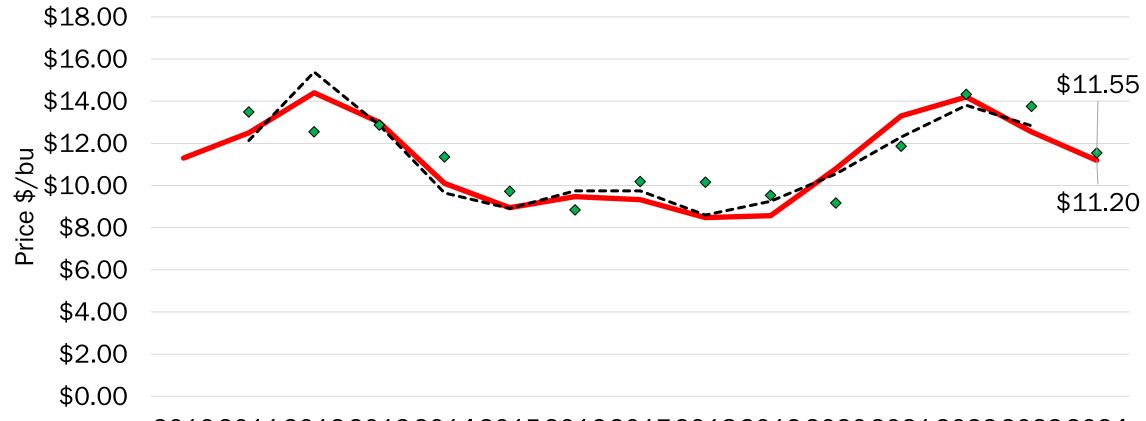
### Soybean Supply and Demand Overview

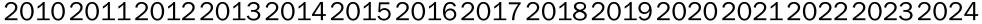
- US acreage estimated at 86.5 million acres on March 31; up due to cotton and corn planting delays?
- Sufficient to abundant moisture to start the season for most of the Corn Belt and Mississippi Delta.
- South American production / expansion will continue to provide competition.
- US likely to lose export share.
- Biofuels and SAF provide potential long term price solutions.





# Soybean Crop Insurance and Marketing Year Average Price, 2010-2024





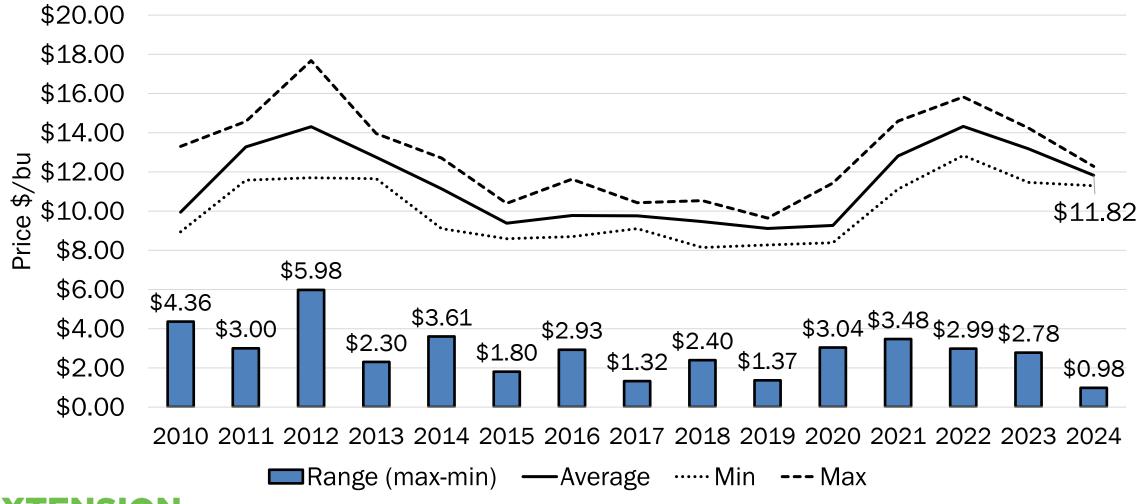


Projected Crop Insurance
--- Harvest Crop Insurance





# November Soybean Futures Contract, Jan 1 to Expiration, 2010-2024

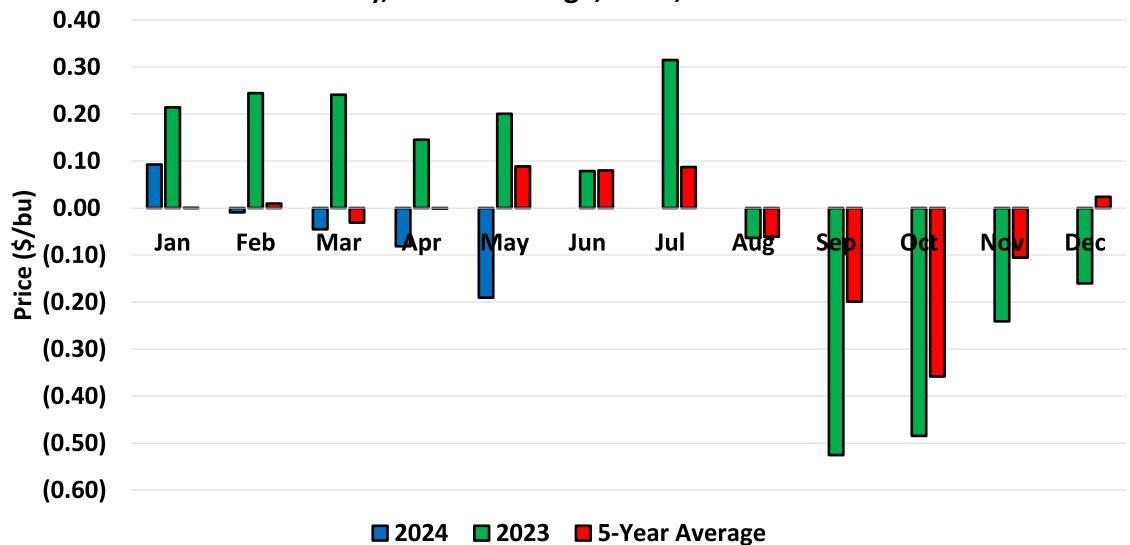








# Tennessee Average Monthly Soybean Basis (Elevators and Barge Points), 5-Year Average, 2023, and 2024







### Summary

- Disaggregate prices in corn, soybean, and wheat markets
  - Cash price = Futures + Basis
  - Evaluate storage alternatives
- Lower prices and lower volatility seem probable given current data.
- Profitability will be lower than the recent past and has the potential to further contract with the 2025 Crop.





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#### THANK YOU



