

AE11-01

FIELD CROP BUDGETS FOR 2011



INSTITUTE of AGRICULTURE

E12-4115

FIELD CROP BUDGETS FOR 2011

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2011 PLANNING BUDGETS

This publication contains short-term planning budgets for corn, cotton, grain sorghum, soybean, and wheat enterprises. These budgets should be used for short-run or annual plans developed for 2011. Budgets for 2011 include cost estimates for 12 & 16 – row machinery complements only.

The fertilizer recommendations in the crop budgets are generally for soils that have a medium soil test. Farmers should have their soils tested in order to get maximum return for money spent for fertilizer. As crop programs are planned, the fertilizer applications can be adjusted to the soil test recommendations.

TRADE NAMES, HERBICIDES, INSECTICIDES AND PESTICIDE CAUTION

Use of trade or brand names in this publication is for clarity and information; it does not imply approval of the product to the exclusion of others which may be of similar, suitable composition, nor does it guarantee or warrant the standard of the product.

The herbicide and insecticide programs used in these budgets are based on UT Extension publications titled "2010 Weed Control Manual for Tennessee" (PB1580) and "2010 Insect Control Recommendations for Field Crops" (PB1768).

Pesticides recommended in the publication were registered for the prescribed uses when this manual was printed. Pesticide registrations are continuously being reviewed. Should registration of a recommended pesticide be canceled, it will no longer be recommended by The University of Tennessee.

In order to protect people and the environment, pesticides should be used safely. This is everyone's responsibility, especially the user. Read and follow label directions carefully before you buy, mix, apply, store or dispose of a pesticide. According to laws regulating pesticides, they must be used only as directed by the label.

No direct government program benefits are included in the budgets. Adjust the estimates as appropriate.

THESE PRODUCTS ARE INTENDED AS A GUIDE ONLY. ADJUSTMENTS CAN BE AND SHOULD BE MADE WHEN NEEDED.

The computer internally calculates totals to the seventh decimal place. Totals for a column may not equal the total of rounded numbers.

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Grain Sorghum - No Tillage, 90 bushel yield
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Wheat, 60 bushel yield
Wheat/ Roundup Ready Soybeans Double Crop - No Tillage
Cotton, Roundup Ready Flex - Conventional Tillage
Cotton, BG II or Widestrike RR Flex - Conventional Tillage
Cotton, Roundup Ready Flex - No Tillage
Cotton, BG II or Widestrike RR Flex - No Tillage

Explanation of Machinery Data Table

The machinery table contains information that is used to calculate fixed and variable costs on a per hour basis. The per hour costs are used in the crop budgets to calculate fixed and variable costs per acre. Four items are needed to calculate machinery costs: 1) Machinery Hours Per Acre; 2) Labor Hours Per Acre; 3) Fixed Cost Per Hour; and 4) Variable Cost Per Hour. The following is an explanation of those four calculations.

- 1) Machinery hours per acre is calculated in three steps. First, from the machinery table, the Theoretical Field Efficiency (TFE) is calculated by multiplying the speed times the width of the machinery, then dividing that product by 8.25, giving the acres covered in an hour by the machinery. Multiplying the TFE by the Field Efficiency (FE) percent gives the Effective Field Efficiency (EFE). The FE is taken from the American Society of Agricultural Engineers (ASAE) data of 2005. Last, the EFE is inverted to give the number of hours needed to cover the acre of land, for each item of machinery.
- 2) The labor hours per acre for each item of machinery is estimated to be 1.25 times the machinery hours per acre.
- 3) Fixed cost per year is calculated by summing depreciation, insurance, and storage costs. Depreciation is calculated by taking 90% of the new machine's cost (assuming a 10% salvage value), dividing that cost by the machine's life, in hours, then multiplying by the hours of use per year. Insurance cost is one-half the new cost times a factor of .012. Storage costs are given by the amount of storage space in square feet times a factor of .193. Dividing the fixed cost per year by the hours of use per year gives the fixed cost per hour.
- 4) Variable cost per hour is made up of repair, fuel, and oil and filter costs. The repair cost is calculated by multiplying the percent repair of new cost (as a decimal) by the new cost of the machinery, then dividing by its life in hours. The fuel cost is calculated for only the self-propelled machinery items, and is the fuel use per hour (in gallons) times the projected price of fuel. The oil and filter cost is the fuel cost times a factor of .1 for self-propelled machinery except for tractors with 100 horsepowers or more. The factor for the larger tractors is .06.
- FE, TFE, and EFE are not listed for self-propelled machinery in the machinery table. Self-propelled machinery's hours of use are the sums of their attachments' hours of use. For tractors, the attachments include cultivating, planting, and spraying equipment. For a combine, the attachment is its header.

Machinery Data Table

			Hours	Fixed	Variable	Interest				T.F.E.	E.F.E.	Machine	Labor	Fixed	Repair	Total		Fuel	
		Life	of Use	Cost	Cost	Cost				Acres	Acres	Hours	Hours	Cost	Percent	Cost	Storage	Use Per	
	New	드	Per	Pe	Per	Per	Speed	Width		Per	Per	Per	Per	Per	Of New	Per	Space	Hour	Salvage
Equipment	Cost	Hours	Year	Hour	Hour	Hour	(MPH)	(FEET)	Ä.	Hour	Port	Acre	Acre	Year	Cost	Hour	SQ. FT.	(GAL)	Value (%)
Chisel Plow, 19 Shank *	\$15,000	2000	133	\$7.50	\$5.63	\$3.38	2	19.00	0.85	11.52	6.79	0.10	0.13	\$997.40	22	\$13.12	20	0	10
Chisel Plow, 21 Shank *	\$18,000	2000	133	\$8.99	\$6.75	\$4.06	2	21.00	0.85	12.73	10.82	0.09	0.12	\$1,195.92	22	\$15.74	22	0	10
Tandem Disk, 29', Mounted	\$41,250	2000	133	\$20.73	\$12.38	\$9.30	9	29.00	8.0	21.09	16.87	90.0	0.07	\$2,757.61	09	\$33.11	214	0	10
Tandem Disk, 29'3", Pull	\$33,500	2000	133	\$16.89	\$10.05	\$7.56	9	29.00	8.0	21.09	16.87	90.0	0.07	\$2,246.51	09	\$26.94	210	0	10
Do-All 26.5'	\$25,000	2000	133	\$12.69	\$5.00	\$5.64	4.5	26.50	8.0	14.45	11.56	0.09	0.11	\$1,687.17	40	\$17.69	212	0	10
Cultimulcher, 20'	\$24,000	2000	133	\$12.28	\$4.80	\$5.41	2	20.00	8.0	12.12	9.70	0.10	0.13	\$1,632.90	40	\$17.08	272	0	10
Fertilizer Spreader, Spinner, 900#	\$1,000	1200	09	\$0.94	\$0.67	\$0.50	7	25.00	0.7	21.21	14.85	0.07	0.08	\$56.40	80	\$1.61	28	0	10
Grain Drill, 20'	\$45,000	1500	100	\$29.95	\$22.50	\$13.50	2	20.00	0.7	12.12	8.48	0.12	0.15	\$2,995.48	22	\$52.45	132	0	10
No-Till Planter, 12-Row	\$62,500	1500	100	\$42.33	\$31.25	\$18.75	5.5	38.00	0.65	25.33	16.47	90.0	0.08	\$4,232.69	22	\$73.58	258	0	10
Cultivator, 12-Row	\$18,000	2000	133	\$9.38	\$7.20	\$4.06	2	38.00	8.0	23.03	18.42	0.05	0.07	\$1,247.64	80	\$16.58	323	0	10
Sprayer, S.P., 16-Row, 90', 800Gal, Hi-Clearance	\$192,500	2000	130	\$95.85	\$86.85	\$44.42	15	90.00	9.0	163.64	98.18	0.01	0.01	\$12,461.03	09	\$182.70	232	9.62	10
Combine, S.P., W/Cab, Air, No Head, 8-Row (9600)	\$282,500	3000	300	\$90.86	\$69.73	\$28.25	3							\$27,258.96	40	\$160.59	720	10.6	10
Grain Head 30'	\$35,000	1500	300	\$21.89	\$14.00	\$3.50	4	30.00	0.67	14.55	9.75	0.10	0.13	\$6,565.58	09	\$35.89	288	0	10
Corn Header, 8-Row	\$52,500	1500	300	\$32.79	\$21.00	\$5.25	4.5	25.33	29.0	13.82	9.26	0.11	0.14	\$9,837.95	09	\$53.79	378	0	10
Cotton Picker, 6-Row, S.P. 300/325HP	\$435,000	3000	300	\$139.48	\$166.61	\$43.50	4	19.00	0.75	9.21	6.91	0.14	0.18	\$41,844.92	80	\$306.09	440	16.73	10
Cotton Picker, 6-Row, S.P. 300/325HP,2nd Harvest	\$435,000	3000	300	\$139.48	\$166.61	\$43.50	4.5	19.00	0.75	10.36	7.77	0.13	0.16	\$41,844.92	80	\$306.09	440	16.73	10
Boll Buggy	\$24,000	3000	300	\$7.81	\$4.00	\$2.40	0							\$2,342.60	20	\$11.81	200	0	10
Module Builder, 32'	\$31,000	3000	300	\$10.13	\$5.17	\$3.10	0							\$3,037.76	20	\$15.29	320	0	10
Tractor, 150H.P., W/Cab, Air	\$147,500	12000	999	\$12.43	\$35.32	\$6.64	0							\$8,279.84	100	\$47.75	141	6.7	10
Tractor, 215H.P., Articulated	\$182,500	12000	999	\$15.38	\$46.69	\$8.22	0							\$10,245.62	100	\$62.07	180	10.8	10
Rotary Mower, 15', Fold-Up	\$15,250	2000	09	\$8.74	\$13.34	\$7.63	7	15.00	8.0	12.73	10.18	0.10	0.12	\$524.29	175	\$22.08	109	0	10
Hooded Sprayer-Red Ball 12-Row W/Tank	\$15,000	1500	100	\$10.04	\$7.00	\$4.50	6.5	38.00	0.65	29.94	19.46	0.05	90.0	\$1,003.51	20	\$17.04	20	0	10
Semi Tractor Trailer	\$35,000	3000	250	\$11.57	\$19.25	\$4.20	0							\$2,891.94	09	\$30.82	295	4.0495	10
Grain Cart (750 bu)	\$29,000	3000	300	\$9.41	\$4.83	\$2.90	0							\$2,822.60	20	\$14.24	200	0	10

Estimated Per Acre Variable and Fixed Costs of Field Operations

			Machine Interest	Interect	Denreciation	Renair	Filel&Oil	lahor	Total	Total	
					Copies Callon	1000	5	Labo	200	3	
		Tractor or	Hours	Cost	Cost	Cost	Cost	Cost	Fixed	Variable	Total
Operation	Equipment	SP Machinery	Per Acre	Per Acre	Per Acre	Per Acre	Per Acre	Per Acre (Cost/Acre	Cost/Acre	Cost/Acre
Corn, Soybeans, and Wheat:	Wheat:										
Chisel	Chisel Plow, 21'	215 HP Tractor	0.0924	\$1.14	\$2.25	\$2.03	\$2.91	\$1.13	\$3.39	\$6.07	\$9.45
Disk	Tandem Disk, 29'	215 HP Tractor	0.0593	\$0.94	\$1.91	\$1.50	\$1.87	\$0.72	\$2.85	\$4.09	\$6.93
Cultivate	Do-All, 26.5'	215 HP Tractor	0.0865	\$1.20	\$2.43	\$1.75	\$2.72	\$1.05	\$3.63	\$5.55	\$9.15
Plant	Planter, 12 Row	215 HP Tractor	0.0607	\$1.64	\$3.50	\$2.82	\$1.91	\$0.74	\$5.14	\$5.47	\$10.62
Spray		SP Boom, 90'	0.0102	\$0.45	\$0.98	\$0.59	\$0:30	\$0.12	\$1.43	\$1.01	\$2.44
Harvest Corn	8 Row Head	Combine	0.1080	\$3.62	\$13.36	\$6.34	\$3.46	\$1.32	\$16.98	\$11.12	\$28.10
Harvest Wheat, Beans	Grain Head, 30'	Combine	0.1026	\$3.26	\$11.57	\$5.30	\$3.29	\$1.25	\$14.83	\$9.84	\$24.67
Haul In Field	Grain Cart	215 HP Tractor	0.1080	\$0.88	\$4.56	\$2.79	\$2.78	\$1.32	\$5.44	\$6.88	\$12.32
Cotton:											
Chop Stalks	Rotary Mower, 15'	215 HP Tractor	0.0982	\$1.56	\$2.37	\$2.80	\$3.09	\$1.20	\$3.93	\$7.09	\$11.02
Chisel	Chisel Plow, 19'	215 HP Tractor	0.1022	\$1.19	\$2.34	\$2.13	\$3.22	\$1.25	\$3.52	\$6.59	\$10.11
Disk	Disk, 29' Mounted	215 HP Tractor	0.0593	\$1.04	\$2.14	\$1.63	\$1.87	\$0.72	\$3.18	\$4.22	\$7.40
Prepare Seedbed	Do-All, 26.5'	215 HP Tractor	0.0865	\$1.20	\$2.43	\$1.75	\$2.72	\$1.05	\$3.63	\$5.52	\$9.15
Plant	Planter, 12 Row	215 HP Tractor	0.0607	\$1.64	\$3.50	\$2.82	\$1.91	\$0.74	\$5.14	\$5.47	\$10.62
Spray		SP Boom, 90'	0.0102	\$0.45	\$0.98	\$0.59	\$0.30	\$0.12	\$1.43	\$1.01	\$2.44
Cultivate	Cultivator, 12 Row	215 HP Tractor	0.0543	\$0.67	\$1.34	\$1.22	\$1.71	\$0.66	\$2.01	\$3.59	\$5.60
Spray, Post Direct	Hooded Sprayer	215 HP Tractor	0.0514	\$0.65	\$1.31	\$1.14	\$1.62	\$0.63	\$1.96	\$3.39	\$5.35
Harvest		SP Picker, 6 Row	0.1447	\$6.30	\$20.19	\$16.79	\$7.32	\$1.76	\$26.48	\$25.88	\$52.36
Harvest	Boll Buggy	215 HP Tractor	0.1447	\$1.54	\$3.36	\$2.78	\$4.56	\$1.76	\$4.89	\$9.10	\$13.99
Harvest	Module Builder	150 HP Tractor	0.2895	\$2.82	\$6.53	\$5.05	\$6.67	\$3.53	\$9.35	\$15.25	\$24.60

Note: Total Fixed Cost/Acre is the sum of Interest and Deprecation costs per acre. Note: Total Variable Cost/Acre is the sum of Repair, Fuel, and Labor costs per acre.

The table above is an estimated cost per acre of several field operations. The actual cost of these operations may vary widely from farm to farm.

CORN, ROUNDUP READY, CONVENTIONAL TILLAGE, 120 BUSHEL YIELD ESTIMATED RETURNS AND EXPENSES PER ACRE, (12/16ROW EQUIPMENT)

ITEM	DESCRIPTION	LINIT	OLIANTITY	DDICE	AMOUNT	YOUR
<u>ITEM</u> REVENUE	DESCRIPTION	<u>UNIT</u>	<u>QUANTITY</u>	PRICE	<u>AMOUNT</u>	<u>FARM</u>
CORN	GRAIN	BU.	120	\$4.85	\$582.00	
VARIABLE EXPENSES (1)						
SEED KERNELS(2)	26 THOUSAND SEEDS	BAG	0.325	\$200.00	\$65.00	
FERTILIZER	N (UREA)	LB.	125	\$0.53	\$66.25	
	P2O5	LB.	50	\$0.49	\$24.50	
	K2O	LB.	50	\$0.46	\$23.00	
LIME	AG LIMESTONE	TON	0.5	\$30.00	\$15.00	
WEED CONTROL						
PRE-EMERGE	BICEP II MAGNUM	QT.	2.1	\$9.89	\$20.77	
POST-EMERGE	ROUNDUP POWER MAX	PT.	1.38	\$2.34	\$3.23	
MACHINERY REPAIR		AC.	1	\$19.55	\$19.55	
MACHINERY FUEL	DIESEL @ \$2.75/GALLON	AC.	1	\$20.30	\$20.30	
OPERATING CAPITAL	6 MONTHS	AC.	\$257.60	6.00%	\$7.73	
		TOT	AL VARIABLE EX	PENSES	\$265.33	
	RETU	JRN ABO\	/E VARIABLE EX	PENSES	\$316.67	
MACHINERY EXPENSES						
MACHINERY DEPRECIATION		AC.	1	\$30.37	\$30.37	
INTEREST EXPENSE	MACHINERY & EQUIP.	AC.	1	\$11.64	\$11.64	
	RETURN TO LAND,	LABOR, M	MANAGEMENT, A	ND RISK	\$274.67	
LABOR EXPENSES						
LABOR		HR.	0.89	\$9.75	\$8.66	
	RETURN TO	LAND, M	MANAGEMENT, A	ND RISK	\$266.01	

⁻⁻⁻ PLEASE NOTE: THE REVENUE ESTIMATE DOES NOT INCLUDE COUNTER CYCLICAL OR DIRECT GOVERNMENT PAYMENTS. ---

FOOTNOTES

- (1) A FOLIAR FUNGICIDE APPLICATION MAY BE USED IN SOME CROPPING SYSTEMS AT A COST OF \$15/ACRE PLUS APPLICATION COST. COST WILL VARY DEPENDING ON THE FUNGICIDE USED AND THE APPLICATION RATE. A FOLIAR INSECTICIDE MAY BE APPLIED AFTER SILKING AS NEEDED AT A COST OF \$5/ACRE PLUS APPLICATION COST.
- (2) ASSUMES A BAG OF 80,000 SEEDS AND A 90% GERMINATION RATE FOR A FINAL STAND COUNT OF 23,400 PLANTS PER ACRE. SEED TREATMENT INCLUDED IN PRICE.

CORN, ROUNDUP READY, CONVENTIONAL TILLAGE, 120 BUSHEL YIELD ESTIMATED LABOR, POWER AND MACHINERY INPUTS, (12/16-ROW EQUIPMENT)

			HOURS P	R ACRE
MONTH	OPERATION	EQUIPMENT	MACHINE	LABOR
MAR-APR	CHISEL	CHISEL PLOW, 21'	0.09	0.12
	DISK	TANDEM DISK, 29'	0.06	0.07
	PREPARE SEEDBED	DO-ALL, 26.5'	0.09	0.11
	PLANT	PLANTER, 12-ROW	0.06	0.08
	SPREAD FERTILIZER	215HP TRACTOR	0.07	0.08
APR-MAY	WEED CONTROL 2X	SP BOOM SPRAYER, 90'	0.02	0.03
SEP-OCT	HARVEST	COMBINE, 8-ROW HD.	0.11	0.14
	HAUL, IN FIELD	GRAIN CART	0.11	0.14
	HAUL	SEMI TRACTOR/TRAILER	0.11	0.14
			TOTAL	0.89

	HOURS	INTERES	ST COST	-COST PE	R HOUR-		COST PE	R ACRE	
MACHINE	PER ACRE	PER HOUR	PER ACRE	<u>F.C.</u>	<u>V.C.</u>	FIXED	REPAIR	<u>FUEL</u>	<u>VAR</u>
TRACTOR, 215HP	0.47	\$8.22	\$3.90	\$15.38	\$46.69	\$7.29	\$7.21	\$14.92	\$22.13
COMBINE	0.11	\$28.25	\$3.05	\$90.86	\$69.73	\$9.82	\$4.07	\$3.46	\$7.53
CORN HEAD	0.11	\$5.25	\$0.57	\$32.79	\$21.00	\$3.54	\$2.27	\$0.00	\$2.27
SEMI T/T	0.11	\$4.20	\$0.45	\$11.57	\$19.25	\$1.25	\$0.76	\$1.32	\$2.08
CHISEL PLOW	0.09	\$4.06	\$0.38	\$8.99	\$6.75	\$0.83	\$0.62	\$0.00	\$0.62
DISK	0.06	\$7.56	\$0.45	\$16.89	\$10.05	\$1.00	\$0.60	\$0.00	\$0.60
PLANTER	0.06	\$18.75	\$1.14	\$42.33	\$31.25	\$2.57	\$1.90	\$0.00	\$1.90
SPRAYER	0.02	\$44.42	\$0.90	\$95.85	\$86.85	\$1.95	\$1.18	\$0.59	\$1.77
DO-ALL	0.09	\$5.64	\$0.49	\$12.69	\$5.00	\$1.10	\$0.43	\$0.00	\$0.43
GRAIN CART	0.11	\$2.90	\$0.31	\$9.41	\$4.83	\$1.02	\$0.52	\$0.00	\$0.52

TOTAL \$11.64 \$30.37 \$19.55 \$20.30 \$39.85

BREAKEVEN CALCULATIONS

(BASED ON THE PREVIOUS PAGE'S BUDGET)

BREAKEVEN YIELD TO COVER VAR EXPENSES AT A PRICE/BU OF BREAKEVEN YIELD TO COVER ALL EXPENSES EXCEPT FOR LAND.	<u>PRICE/BU</u> \$4.85	BREAKEVEN <u>YIELD/AC</u> 54.7
MANAGEMENT AND RISK AT A PRICE OF	\$4.85	65.2
	VIELD/AC	BREAKEVEN
	YIELD/AC	PRICE/BU
BREAKEVEN PRICE TO COVER VAR EXPENSES AT A YIELD/AC OF BREAKEVEN PRICE TO COVER ALL EXPENSES EXCEPT FOR LAND,	120	\$2.21
MANAGEMENT AND RISK AT A YIELD OF	120	\$2.63

⁻⁻⁻ PLEASE NOTE: TOTALS MAY BE DIFFERENT DUE TO ROUNDING. ---

CORN, Bt II ROUNDUP READY, CONVENTIONAL TILLAGE, 150 BUSHEL YIELD ESTIMATED RETURNS AND EXPENSES PER ACRE, (12/16ROW EQUIPMENT)

<u>ITEM</u>	DESCRIPTION	<u>UNIT</u>	QUANTITY	PRICE	AMOUNT	YOUR <u>FARM</u>
REVENUE						
CORN	GRAIN	BU.	150	\$4.85	\$727.50	
VARIABLE EXPENSES(1)						
SEED KERNELS(2)	30 THOUSAND SEEDS	BAG	0.375	\$230.00	\$86.25	
FERTILIZER	N (UREA)	LB.	170	\$0.53	\$90.10	
	P2O5	LB.	70	\$0.49	\$34.30	
	K2O	LB.	70	\$0.46	\$32.20	
LIME	AG LIMESTONE	TON	0.5	\$30.00	\$15.00	
WEED CONTROL						
PRE-EMERGE	BICEP II MAGNUM	QT.	2.1	\$9.89	\$20.77	
POST-EMERGE	ROUNDUP POWER MAX	PT.	1.38	\$2.34	\$3.23	
MACHINERY REPAIR		AC.	1	\$19.55	\$19.55	
MACHINERY FUEL	DIESEL @ \$2.75/GALLON	AC.	1	\$20.30	\$20.30	
OPERATING CAPITAL	6 MONTHS	AC.	\$321.70	6.00%	\$9.65	
		TOTA	AL VARIABLE EX	(PENSES	\$331.35	
	RETU	JRN ABO\	/E VARIABLE EX	(PENSES	\$396.15	
MACHINERY EXPENSES						
MACHINERY DEPRECIATION		AC.	1	\$30.37	\$30.37	
INTEREST EXPENSE	MACHINERY & EQUIP.	AC.	1	\$11.64	\$11.64	
	RETURN TO LAND,	LABOR, M	IANAGEMENT, A	AND RISK	\$354.15	
LABOR EXPENSES	·		·			
LABOR		HR.	0.89	\$9.75	\$8.66	
	RETURN TO	D LAND, M	IANAGEMENT, A	AND RISK	\$345.49	

⁻⁻⁻ PLEASE NOTE: THE REVENUE ESTIMATE DOES NOT INCLUDE COUNTER CYCLICAL OR DIRECT GOVERNMENT PAYMENTS. ---

FOOTNOTES

- (1) A FOLIAR FUNGICIDE APPLICATION MAY BE USED IN SOME CROPPING SYSTEMS AT A COST OF \$15/ACRE PLUS APPLICATION COST. COST WILL VARY DEPENDING ON THE FUNGICIDE USED AND THE APPLICATION RATE. A FOLIAR INSECTICIDE MAY BE APPLIED AFTER SILKING AS NEEDED AT A COST OF \$5/ACRE PLUS APPLICATION COST.
- (2) ASSUMES A BAG OF 80,000 SEEDS AND A 90% GERMINATION RATE FOR A FINAL STAND COUNT OF 27,000 PLANTS PER ACRE.SEED TREATMENT INCLUDED IN PRICE.

CORN, Bt II ROUNDUP READY, CONVENTIONAL TILLAGE, 150 BUSHEL YIELD ESTIMATED LABOR, POWER AND MACHINERY INPUTS, (12/16-ROW EQUIPMENT)

			HOURS PE	R ACRE
MONTH	OPERATION	EQUIPMENT	MACHINE	LABOR
MAR-APR	CHISEL	CHISEL PLOW, 21'	0.09	0.12
	DISK	TANDEM DISK, 29'	0.06	0.07
	PREPARE SEEDBED	DO-ALL, 26.5'	0.09	0.11
	PLANT	PLANTER, 12-ROW	0.06	0.08
	SPREAD FERTILIZER	215HP TRACTOR	0.07	0.08
PR-MAY	WEED CONTROL 2X	SP BOOM SPRAYER, 90'	0.02	0.03
EP-OCT	HARVEST	COMBINE, 8-ROW HD.	0.11	0.14
	HAUL, IN FIELD	GRAIN CART	0.11	0.14
	HAUL	SEMI TRACTOR/TRAILER	0.11	<u>0.14</u>
			TOTAL	0.89

	HOURS	INTERES	ST COST	-COST PE	R HOUR-		COST PE	R ACRE	
MACHINE	PER ACRE	PER HOUR	PER ACRE	<u>F.C.</u>	<u>V.C.</u>	FIXED	REPAIR	<u>FUEL</u>	<u>VAR</u>
TRACTOR, 215HP	0.47	\$8.22	\$3.90	\$15.38	\$46.69	\$7.29	\$7.21	\$14.92	\$22.13
COMBINE	0.11	\$28.25	\$3.05	\$90.86	\$69.73	\$9.82	\$4.07	\$3.46	\$7.53
CORN HEAD	0.11	\$5.25	\$0.57	\$32.79	\$21.00	\$3.54	\$2.27	\$0.00	\$2.27
SEMI T/T	0.11	\$4.20	\$0.45	\$11.57	\$19.25	\$1.25	\$0.76	\$1.32	\$2.08
CHISEL PLOW	0.09	\$4.06	\$0.38	\$8.99	\$6.75	\$0.83	\$0.62	\$0.00	\$0.62
DISK	0.06	\$7.56	\$0.45	\$16.89	\$10.05	\$1.00	\$0.60	\$0.00	\$0.60
PLANTER	0.06	\$18.75	\$1.14	\$42.33	\$31.25	\$2.57	\$1.90	\$0.00	\$1.90
SPRAYER	0.02	\$44.42	\$0.90	\$95.85	\$86.85	\$1.95	\$1.18	\$0.59	\$1.77
DO-ALL	0.09	\$5.64	\$0.49	\$12.69	\$5.00	\$1.10	\$0.43	\$0.00	\$0.43
GRAIN CART	0.11	\$2.90	\$0.31	\$9.41	\$4.83	\$1.02	\$0.52	\$0.00	\$0.52

TOTAL \$11.64 \$30.37 \$19.55 \$20.30 \$39.85

BREAKEVEN CALCULATIONS

(BASED ON THE PREVIOUS PAGE'S BUDGET)

BREAKEVEN YIELD TO COVER VAR EXPENSES AT A PRICE/BU OF BREAKEVEN YIELD TO COVER ALL EXPENSES EXCEPT FOR LAND,	PRICE/BU \$4.85	BREAKEVEN <u>YIELD/AC</u> 68.3
MANAGEMENT AND RISK AT A PRICE OF	\$4.85	78.8
		BREAKEVEN
	YIELD/AC	PRICE/BU
BREAKEVEN PRICE TO COVER VAR EXPENSES AT A YIELD/AC OF	150	\$2.21
BREAKEVEN PRICE TO COVER ALL EXPENSES EXCEPT FOR LAND,		
MANAGEMENT AND RISK AT A YIELD OF	150	\$2.55

⁻⁻⁻ PLEASE NOTE: TOTALS MAY BE DIFFERENT DUE TO ROUNDING. ---

CORN, ROUNDUP READY, NO TILLAGE, 120 BUSHEL YIELD ESTIMATED RETURNS AND EXPENSES PER ACRE, (12/16ROW EQUIPMENT)

						YOUR
ITEM	DESCRIPTION	<u>UNIT</u>	QUANTITY	PRICE	AMOUNT	FARM
REVENUE						
CORN(1)	GRAIN	BU.	120	\$4.85	\$582.00	
VARIABLE EXPENSES(1)						
SEED KERNELS(2)	26 THOUSAND SEEDS	BAG	0.325	\$200.00	\$65.00	
FERTILIZER	N (UREA)	LB.	125	\$0.53	\$66.25	
	P2O5	LB.	50	\$0.49	\$24.50	
	K2O	LB.	50	\$0.46	\$23.00	
LIME	AG LIMESTONE	TON	0.5	\$30.00	\$15.00	
WEED CONTROL						
BURNDOWN	GRAMOXONE INTEON	QT.	1.25	\$7.66	\$9.58	
	SURFACTANT (80% ACT.)	PT.	0.2	\$2.12	\$0.42	
PRE-EMERGE	BICEP II MAGNUM	QT.	2.1	\$9.89	\$20.77	
POST-EMERGE	ROUNDUP POWER MAX	PT.	1.38	\$2.34	\$3.23	
MACHINERY REPAIR		AC.	1	\$14.86	\$14.86	
MACHINERY FUEL	DIESEL @ \$2.75/GALLON	AC.	1	\$13.10	\$13.10	
OPERATING CAPITAL	6 MONTHS	AC.	\$255.71	6.00%	\$7.67	
			AL VARIABLE EX		\$263.38	
	RETU	IRN ABO	VE VARIABLE EX	PENSES	\$318.62	
MACHINERY EXPENSES						
MACHINERY DEPRECIATION		AC.	1	\$24.75	\$24.75	
INTEREST EXPENSE	MACHINERY & EQUIP.	AC.	1	\$8.82	\$8.82	
	RETURN TO LAND, I	_ABOR, N	MANAGEMENT, A	ND RISK	\$285.05	
LABOR EXPENSES				· · · · · · · · · · · · · · · · · · ·		
LABOR		HR.	0.60	\$9.75	\$5.88	
	RETURN TO	LAND, N	MANAGEMENT, A	ND RISK	\$279.17	

⁻⁻⁻ PLEASE NOTE: THE REVENUE ESTIMATE DOES NOT INCLUDE COUNTER CYCLICAL OR DIRECT GOVERNMENT PAYMENTS. ---

FOOTNOTES

- (1) A FOLIAR FUNGICIDE APPLICATION MAY BE USED IN SOME CROPPING SYSTEMS AT A COST OF \$15/ACRE PLUS APPLICATION COST. COST WILL VARY DEPENDING ON THE FUNGICIDE USED AND THE APPLICATION RATE. A FOLIAR INSECTICIDE MAY BE APPLIED AFTER SILKING AS NEEDED AT A COST OF \$5/ACRE PLUS APPLICATION COST.
- (2) ASSUMES A BAG OF 80,000 SEEDS AND A 90% GERMINATION RATE FOR A FINAL STAND COUNT OF 23,400 PLANTS PER ACRE. SEED TREATMENT INCLUDED IN PRICE.

CORN, ROUNDUP READY, NO TILLAGE, 120 BUSHEL YIELD ESTIMATED LABOR, POWER AND MACHINERY INPUTS, (12/16-ROW EQUIPMENT)

			HOURS P	R ACRE
MONTH	OPERATION	EQUIPMENT	MACHINE	LABOR
APR-MAY	PLANT	PLANTER, 12-ROW	0.06	0.08
	WEED CONTROL 3X	SP BOOM SPRAYER, 90'	0.03	0.04
	SPREAD FERTILIZER	215HP TRACTOR	0.07	0.08
SEP-OCT	HARVEST	COMBINE, 8-ROW HD.	0.11	0.14
	HAUL, IN FIELD	GRAIN CART	0.11	0.14
	HAUL	SEMI TRACTOR/TRAILER	0.11	<u>0.14</u>
			TOTAL	0.60

	HOURS	INTERES	ST COST	COST PER HOURCOST PER ACRE					
MACHINE	PER ACRE	PER HOUR	PER ACRE	F.C.	<u>V.C.</u>	FIXED	REPAIR	<u>FUEL</u>	VAR
TRACTOR, 215HP	0.24	\$8.22	\$1.94	\$15.38	\$46.69	\$3.63	\$3.59	\$7.42	\$11.01
COMBINE	0.11	\$28.25	\$3.05	\$90.86	\$69.73	\$9.82	\$4.07	\$3.46	\$7.53
CORN HEAD	0.11	\$5.25	\$0.57	\$32.79	\$21.00	\$3.54	\$2.27	\$0.00	\$2.27
SEMI T/T	0.11	\$4.20	\$0.45	\$11.57	\$19.25	\$1.25	\$0.76	\$1.32	\$2.08
PLANTER	0.06	\$18.75	\$1.14	\$42.33	\$31.25	\$2.57	\$1.90	\$0.00	\$1.90
SPRAYER	0.03	\$44.42	\$1.36	\$95.85	\$86.85	\$2.93	\$1.76	\$0.89	\$2.65
GRAIN CART	0.11	\$2.90	\$0.31	\$9.41	\$4.83	\$1.02	\$0.52	\$0.00	\$0.52

TOTAL \$8.82 \$24.75 \$14.86 \$13.10 \$27.96

--- PLEASE NOTE: TOTALS MAY BE DIFFERENT DUE TO ROUNDING. ---

BREAKEVEN YIELD TO COVER VAR EXPENSES AT A PRICE/BU OF BREAKEVEN YIELD TO COVER ALL EXPENSES EXCEPT FOR LAND.	PRICE/BU \$4.85	BREAKEVEN <u>YIELD/AC</u> 54.3
MANAGEMENT AND RISK AT A PRICE OF	\$4.85	62.4
	VIELD/AC	BREAKEVEN
	YIELD/AC	PRICE/BU
BREAKEVEN PRICE TO COVER VAR EXPENSES AT A YIELD/AC OF BREAKEVEN PRICE TO COVER ALL EXPENSES EXCEPT FOR LAND,	120	\$2.19
MANAGEMENT AND RISK AT A YIELD OF	120	\$2.52

CORN, Bt II ROUNDUP READY, NO TILLAGE, 150 BUSHEL YIELD ESTIMATED RETURNS AND EXPENSES PER ACRE, (12/16ROW EQUIPMENT)

						YOUR
<u>ITEM</u>	DESCRIPTION	<u>UNIT</u>	QUANTITY	PRICE	AMOUNT	FARM
REVENUE	<u> </u>	<u> </u>	· <u> </u>			
CORN	GRAIN	BU.	150	\$4.85	\$727.50	
VARIABLE EXPENSES(1)						
SEED KERNELS(2)	30 THOUSAND SEEDS	BAG	0.375	\$230.00	\$86.25	
FERTILIZER	N (UREA)	LB.	170	\$0.53	\$90.10	
	P2O5	LB.	70	\$0.49	\$34.30	
	K2O	LB.	70	\$0.46	\$32.20	
LIME	AG LIMESTONE	TON	0.5	\$30.00	\$15.00	
WEED CONTROL						
BURNDOWN	GRAMOXONE INTEON	QT.	1.25	\$7.66	\$9.58	
	SURFACTANT (80% ACT.)	PT.	0.2	\$2.12	\$0.42	
PRE-EMERGE	BICEP II MAGNUM	QT.	2.1	\$9.89	\$20.77	
POST-EMERGE	ROUNDUP POWER MAX	PT.	1.38	\$2.34	\$3.23	
MACHINEDY DEDAID		4.0	4	#44.00	644.00	
MACHINERY REPAIR	DIFOEL @ #0.75/0411.0N	AC.	1	\$14.86	\$14.86	
MACHINERY FUEL	DIESEL @ \$2.75/GALLON	AC.	1	\$13.10	\$13.10	
OPERATING CAPITAL	6 MONTHS	AC.	\$319.81	6.00%	\$9.59	
		TO	ΓAL VARIABLE ΕΧ	(PENSES	\$329.40	
	RFTU		OVE VARIABLE EX		\$398.10	
MACHINERY EXPENSES	1,210				+ 0000	
MACHINERY DEPRECIATION		AC.	1	\$24.75	\$24.75	
INTEREST EXPENSE	MACHINERY & EQUIP.	AC.	1	\$8.82	\$8.82	
	RETURN TO LAND, I	_	MANAGEMENT. A		*	
LABOR EXPENSES	· · · · · · · · · · · · · · · · · · ·				,	
LABOR		HR.	0.60	\$9.75	\$5.88	
	RETURN TO	LAND,	MANAGEMENT, A	ND RISK	\$358.65	

⁻⁻⁻ PLEASE NOTE: THE REVENUE ESTIMATE DOES NOT INCLUDE COUNTER CYCLICAL OR DIRECT GOVERNMENT PAYMENTS. ---

FOOTNOTES

- (1) A FOLIAR FUNGICIDE APPLICATION MAY BE USED IN SOME CROPPING SYSTEMS AT A COST OF \$15/ACRE PLUS APPLICATION COST. COST WILL VARY DEPENDING ON THE FUNGICIDE USED AND THE APPLICATION RATE. A FOLIAR INSECTICIDE MAY BE APPLIED AFTER SILKING AS NEEDED AT A COST OF \$5/ACRE PLUS APPLICATION COST.
- (2) ASSUMES A BAG OF 80,000 SEEDS AND A 90% GERMINATION RATE FOR A FINAL STAND COUNT OF 27,000 PLANTS PER ACRE.SEED TREATMENT INCLUDED IN PRICE.

CORN, Bt II ROUNDUP READY, NO TILLAGE, 150 BUSHEL YIELD ESTIMATED LABOR, POWER AND MACHINERY INPUTS, (12/16-ROW EQUIPMENT)

			HOURS P	R ACRE
MONTH	OPERATION	EQUIPMENT	MACHINE	LABOR
APR-MAY	PLANT	PLANTER, 12-ROW	0.06	0.08
	WEED CONTROL 3X	SP BOOM SPRAYER, 90'	0.03	0.04
	SPREAD FERTILIZER	215HP TRACTOR	0.07	0.08
SEP-OCT	HARVEST	COMBINE, 8-ROW HD.	0.11	0.14
	HAUL, IN FIELD	GRAIN CART	0.11	0.14
	HAUL	SEMI TRACTOR/TRAILER	0.11	<u>0.14</u>
			TOTAL	0.60

	HOURS	INTERES	ST COST	COST PER HOURCOST PER ACRE					
MACHINE	PER ACRE	PER HOUR	PER ACRE	F.C.	<u>V.C.</u>	FIXED	REPAIR	<u>FUEL</u>	VAR
TRACTOR, 215HP	0.24	\$8.22	\$1.94	\$15.38	\$46.69	\$3.63	\$3.59	\$7.42	\$11.01
COMBINE	0.11	\$28.25	\$3.05	\$90.86	\$69.73	\$9.82	\$4.07	\$3.46	\$7.53
CORN HEAD	0.11	\$5.25	\$0.57	\$32.79	\$21.00	\$3.54	\$2.27	\$0.00	\$2.27
SEMI T/T	0.11	\$4.20	\$0.45	\$11.57	\$19.25	\$1.25	\$0.76	\$1.32	\$2.08
PLANTER	0.06	\$18.75	\$1.14	\$42.33	\$31.25	\$2.57	\$1.90	\$0.00	\$1.90
SPRAYER	0.03	\$44.42	\$1.36	\$95.85	\$86.85	\$2.93	\$1.76	\$0.89	\$2.65
GRAIN CART	0.11	\$2.90	\$0.31	\$9.41	\$4.83	\$1.02	\$0.52	\$0.00	\$0.52

TOTAL \$8.82 \$24.75 \$14.86 \$13.10 \$27.96

--- PLEASE NOTE: TOTALS MAY BE DIFFERENT DUE TO ROUNDING. ---

BREAKEVEN YIELD TO COVER VAR EXPENSES AT A PRICE/BU OF BREAKEVEN YIELD TO COVER ALL EXPENSES EXCEPT FOR LAND,	PRICE/BU \$4.85	BREAKEVEN <u>YIELD/AC</u> 67.9
MANAGEMENT AND RISK AT A PRICE OF	\$4.85	76.1
		BREAKEVEN
	YIELD/AC	PRICE/BU
BREAKEVEN PRICE TO COVER VAR EXPENSES AT A YIELD/AC OF BREAKEVEN PRICE TO COVER ALL EXPENSES EXCEPT FOR LAND,	150	\$2.20
MANAGEMENT AND RISK AT A YIELD OF	150	\$2.46

GRAIN SORGHUM - CONVENTIONAL TILLAGE, 90 BUSHEL YIELD ESTIMATED RETURNS AND EXPENSES PER ACRE, (12/16ROW EQUIPMENT)

ITEM REVENUE	DESCRIPTION	<u>UNIT</u>	QUANTITY	PRICE	<u>AMOUNT</u>	YOUR FARM
GRAIN SORGHUM(1)	GRAIN	BU.	90	\$4.60	\$414.00	
VARIABLE EXPENSES						
SEED	SEEDING RATE	LB.	6	\$1.80	\$10.80	
SEED TREATMENT	INSECTICIDE	ACRE	1	\$7.25	\$7.25	
FERTILIZER	N (UREA)	LB.	100	\$0.53	\$53.00	
	P2O5	LB.	50	\$0.49	\$24.50	
	K2O	LB.	50	\$0.46	\$23.00	
LIME	AG LIMESTONE	TON	0.5	\$30.00	\$15.00	
WEED CONTROL(2)						
BICEP II MAGNUM	5.5#/GAL.	QT.	2.1	\$9.89	\$20.77	
MACHINERY REPAIR		AC.	1	\$18.96	\$18.96	
MACHINERY FUEL	DIESEL @ \$2.75/GALLON	AC.	1	\$20.00	\$20.00	
OPERATING CAPITAL	6 MONTHS	AC.	\$193.28	6.00%	\$5.80	
			L VARIABLE EX		\$199.08	
	RETU	JRN ABOV	E VARIABLE EX	PENSES	\$214.92	
MACHINERY EXPENSES						
MACHINERY DEPRECIATION		AC.	1	\$29.39	\$29.39	
INTEREST EXPENSE	MACHINERY & EQUIP.	AC.	1	\$11.18	\$11.18	
·	RETURN TO LAND,	LABOR, M	ANAGEMENT, A	ND RISK	\$174.34	
LABOR EXPENSES				4.	4.	
LABOR		HR.	0.88	\$9.75	\$8.53	
	RETURN TO) LAND, M	ANAGEMENT, A	ND RISK	\$165.81	

⁻⁻⁻ PLEASE NOTE: THE REVENUE ESTIMATE DOES NOT INCLUDE COUNTER CYCLICAL OR DIRECT GOVERNMENT PAYMENTS. ---

FOOTNOTES

- (1) LATE PLANTED SORGHUM IS SUSCEPTIBLE TO SORGHUM MIDGE AND MUST BE SCOUTED FOR POSSIBLE TREATMENT.
- (2) DO NOT USE BICEP II MANGUM, DUAL II MANGUM OR GUARDSMAN MAX PRE UNLESS YOU PLANT SEED THAT HAS BEEN SAFENED WITH CONCEP OR SCREEN. DO NOT USE LARIAT, BULLET OR LASSO PRE UNLESS YOU PLANT SEED THAT HAS BEEN SAFENED WITH A SEED SAFENER CONTAINING THE ACTIVE INGREDIENT FLURAZOLE.

GRAIN SORGHUM - CONVENTIONAL TILLAGE, 90 BUSHEL YIELD ESTIMATED LABOR, POWER AND MACHINERY INPUTS, (12/16-ROW EQUIPMENT)

			HOURS PE	R ACRE	
MONTH	OPERATION	EQUIPMENT	MACHINE	LABOR	
MAR-APR	CHISEL	CHISEL PLOW, 21'	0.09	0.12	
	DISK	TANDEM DISK, 29'	0.06	0.07	
	PREPARE SEEDBED	DO-ALL, 26.5'	0.09	0.11	
	PLANT	PLANTER, 12-ROW	0.06	0.08	
	SPREAD FERTILIZER	215HP TRACTOR	0.07	0.08	
MAY	SPRAY/WEED CONTROL	SP BOOM SPRAYER, 90'	0.01	0.01	
SEP-OCT	HARVEST	COMBINE, 8-ROW HD.	0.11	0.14	
	HAUL, IN FIELD	GRAIN CART	0.11	0.14	
	HAUL	SEMI TRACTOR/TRAILER	0.11	<u>0.14</u>	
			TOTAL	0.88	

	HOURS	INTERES	REST COSTCOST PER HOUR- COST PER ACRE						
MACHINE	PER ACRE	PER HOUR	PER ACRE	<u>F.C.</u>	<u>v.c.</u>	FIXED	REPAIR	<u>FUEL</u>	VAR
TRACTOR, 215HP	0.47	\$8.22	\$3.90	\$15.38	\$46.69	\$7.29	\$7.21	\$14.92	\$22.13
COMBINE	0.11	\$28.25	\$3.05	\$90.86	\$69.73	\$9.82	\$4.07	\$3.46	\$7.53
CORN HEAD	0.11	\$5.25	\$0.57	\$32.79	\$21.00	\$3.54	\$2.27	\$0.00	\$2.27
SEMI T/T	0.11	\$4.20	\$0.45	\$11.57	\$19.25	\$1.25	\$0.76	\$1.32	\$2.08
CHISEL PLOW	0.09	\$4.06	\$0.38	\$8.99	\$6.75	\$0.83	\$0.62	\$0.00	\$0.62
DISK	0.06	\$7.56	\$0.45	\$16.89	\$10.05	\$1.00	\$0.60	\$0.00	\$0.60
PLANTER	0.06	\$18.75	\$1.14	\$42.33	\$31.25	\$2.57	\$1.90	\$0.00	\$1.90
SPRAYER	0.01	\$44.42	\$0.45	\$95.85	\$86.85	\$0.98	\$0.59	\$0.30	\$0.88
DO-ALL	0.09	\$5.64	\$0.49	\$12.69	\$5.00	\$1.10	\$0.43	\$0.00	\$0.43
GRAIN CART	0.11	\$2.90	\$0.31	\$9.41	\$4.83	\$1.02	\$0.52	\$0.00	\$0.52

TOTAL \$11.18 \$29.39 \$18.96 \$20.00 \$38.97

BREAKEVEN CALCULATIONS

(BASED ON THE PREVIOUS PAGE'S BUDGET)

BREAKEVEN YIELD TO COVER VAR EXPENSES AT A PRICE/BU OF BREAKEVEN YIELD TO COVER ALL EXPENSES EXCEPT FOR LAND,	<u>PRICE/BU</u> \$4.60	BREAKEVEN <u>YIELD/AC</u> 43.3
MANAGEMENT AND RISK AT A PRICE OF	\$4.60	54.0
	YIELD/AC	BREAKEVEN PRICE/BU
BREAKEVEN PRICE TO COVER VAR EXPENSES AT A YIELD/AC OF BREAKEVEN PRICE TO COVER ALL EXPENSES EXCEPT FOR LAND.	90	\$2.21
MANAGEMENT AND RISK AT A YIELD OF	90	\$2.76

⁻⁻⁻ PLEASE NOTE: TOTALS MAY BE DIFFERENT DUE TO ROUNDING. ---

GRAIN SORGHUM - NO TILLAGE, 90 BUSHEL YIELD ESTIMATED RETURNS AND EXPENSES PER ACRE, (12/16ROW EQUIPMENT)

VALID

ITEM	DESCRIPTION	UNIT	QUANTITY	PRICE	AMOUNT	YOUR FARM
REVENUE		,				
GRAIN SORGUM(1)	GRAIN	BU.	90	\$4.60	\$414.00	
VARIABLE EXPENSES						
SEED	SEEDING RATE	LB.	6	\$1.80	\$10.80	
SEED TREATMENT	INSECTICIDE	ACRE	1	\$7.25	\$7.25	
FERTILIZER	N (UREA)	LB.	100	\$0.53	\$53.00	
	P2O5	LB.	50	\$0.49	\$24.50	
	K2O	LB.	50	\$0.46	\$23.00	
LIME	AG LIMESTONE	TON	0.5	\$30.00	\$15.00	
WEED CONTROL(2)						
BURNDOWN	GRAMOXONE INTEON	QT.	1.25	\$7.66	\$9.58	
	SURFACTANT (80% ACT.)	PT.	0.2	\$2.12	\$0.42	
PRE-EMERGE	BICEP II MAGNUM	QT.	2.1	\$9.89	\$20.77	
	ATRAZINE 4L	OZ.	11.84	\$0.13	\$1.54	
	CROP OIL CONCENTRATE	PT.	2	2.19	\$4.38	
MACHINERY REPAIR		AC.	1	\$13.69	\$13.69	
MACHINERY FUEL	DIESEL @ \$2.75/GALLON	AC.	1	\$12.51	\$12.51	
OPERATING CAPITAL	6 MONTHS	AC.	\$196.43	6.00%	\$5.89	
		то.	TAL \/ADIADI	DENOCO	# 000 00	
	DETU		TAL VARIABLE EX		\$202.32	
MACHINERY EXPENSES	RETU	KN ABO	OVE VARIABLE EX	PENSES	\$211.68	
		40	4	<u></u>	# 00.00	
MACHINERY DEPRECIATION	MACHINEDY & FOLUD	AC.	1	\$22.80	\$22.80	
INTEREST EXPENSE	MACHINERY & EQUIP.	AC.	1	\$7.92	\$7.92	
LADOD EVDENCES	RETURN TO LAND, L	ABOR,	MANAGEMENT, A	אט אואא	\$180.96	
<i>LABOR EXPENSES</i> LABOR		HR.	0.58	\$9.75	\$5.63	
	RETURN TO		MANAGEMENT, A		\$175.33	
	KLIOKNIO	LAND,	WANAGEWENT, A	אטוא טאו	ψ173.33	

⁻⁻⁻ PLEASE NOTE: THE REVENUE ESTIMATE DOES NOT INCLUDE COUNTER CYCLICAL OR DIRECT GOVERNMENT PAYMENTS. ---

FOOTNOTES

- (1) LATE PLANTED SORGHUM IS SUSCEPTIBLE TO SORGHUM MIDGE AND MUST BE SCOUTED FOR POSSIBLE TREATMENT.
- (2) DO NOT USE BICEP II MANGUM, DUAL II MANGUM OR GUARDSMAN MAX PRE UNLESS YOU PLANT SEED THAT HAS BEEN SAFENED WITH CONCEP OR SCREEN. DO NOT USE LARIAT, BULLET OR LASSO PRE UNLESS YOU PLANT SEED THAT HS BEEN SAFENED WITH A SEED SAFENER CONTAINING THE ACTIVE INGREDIENT FLURAZOLE.

GRAIN SORGHUM - NO TILLAGE, 90 BUSHEL YIELD ESTIMATED LABOR, POWER AND MACHINERY INPUTS, (12/16-ROW EQUIPMENT)

			R ACRE	
OPERATION	EQUIPMENT	MACHINE	LABOR	
PLANT	PLANTER, 12-ROW	0.06	0.08	
BURNDOWN/PRE-EMERGE	SP BOOM SPRAYER, 90'	0.01	0.01	
SPREAD FERTILIZER	215HP TRACTOR	0.07	0.08	
HARVEST	COMBINE, 8-ROW HD.	0.11	0.14	
HAUL, IN FIELD	GRAIN CART	0.11	0.14	
HAUL	SEMI TRACTOR/TRAILER	0.11	<u>0.14</u>	
		TOTAL	0.58	
	PLANT BURNDOWN/PRE-EMERGE SPREAD FERTILIZER HARVEST HAUL, IN FIELD	PLANT PLANTER, 12-ROW BURNDOWN/PRE-EMERGE SP BOOM SPRAYER, 90' SPREAD FERTILIZER 215HP TRACTOR HARVEST COMBINE, 8-ROW HD. HAUL, IN FIELD GRAIN CART	PLANT PLANTER, 12-ROW 0.06 BURNDOWN/PRE-EMERGE SP BOOM SPRAYER, 90' 0.01 SPREAD FERTILIZER 215HP TRACTOR 0.07 HARVEST COMBINE, 8-ROW HD. 0.11 HAUL, IN FIELD GRAIN CART 0.11 HAUL SEMI TRACTOR/TRAILER 0.11	PLANT PLANTER, 12-ROW 0.06 0.08 BURNDOWN/PRE-EMERGE SP BOOM SPRAYER, 90' 0.01 0.01 SPREAD FERTILIZER 215HP TRACTOR 0.07 0.08 HARVEST COMBINE, 8-ROW HD. 0.11 0.14 HAUL, IN FIELD GRAIN CART 0.11 0.14 HAUL SEMI TRACTOR/TRAILER 0.11 0.14

	HOURS	INTERES	INTEREST COSTCOST PER HOUR-			COST PER ACRE			
MACHINE	PER ACRE	PER HOUR	PER ACRE	<u>F.C.</u>	<u>V.C.</u>	FIXED	REPAIR	<u>FUEL</u>	VAR
TRACTOR, 215HP	0.24	\$8.22	\$1.94	\$15.38	\$46.69	\$3.63	\$3.59	\$7.42	\$11.01
COMBINE	0.11	\$28.25	\$3.05	\$90.86	\$69.73	\$9.82	\$4.07	\$3.46	\$7.53
CORN HEAD	0.11	\$5.25	\$0.57	\$32.79	\$21.00	\$3.54	\$2.27	\$0.00	\$2.27
SEMI T/T	0.11	\$4.20	\$0.45	\$11.57	\$19.25	\$1.25	\$0.76	\$1.32	\$2.08
PLANTER	0.06	\$18.75	\$1.14	\$42.33	\$31.25	\$2.57	\$1.90	\$0.00	\$1.90
SPRAYER	0.01	\$44.42	\$0.45	\$95.85	\$86.85	\$0.98	\$0.59	\$0.30	\$0.88
SPRAYER	0.11	\$2.90	\$0.31	\$9.41	\$4.83	\$1.02	\$0.52	\$0.00	\$0.52

TOTAL \$7.92 \$22.80 \$13.69 \$12.51 \$26.19

--- PLEASE NOTE: TOTALS MAY BE DIFFERENT DUE TO ROUNDING. ---

BREAKEVEN YIELD TO COVER VAR EXPENSES AT A PRICE/BU OF	PRICE/BU \$4.60	BREAKEVEN <u>YIELD/AC</u> 44.0
MANAGEMENT AND RISK AT A PRICE OF	\$4.60	51.9
	VIELDIA O	BREAKEVEN
	YIELD/AC	PRICE/BU
BREAKEVEN PRICE TO COVER VAR EXPENSES AT A YIELD/AC OF BREAKEVEN PRICE TO COVER ALL EXPENSES EXCEPT FOR LAND,	90	\$2.25
MANAGEMENT AND RISK AT A YIELD OF	90	\$2.65

SOYBEANS - ROUNDUP READY, NO TILLAGE, 40 BUSHEL YIELD ESTIMATED RETURNS AND EXPENSES PER ACRE, (12/16ROW EQUIPMENT)

VALID

ITEM	DESCRIPTION	UNIT	QUANTITY	PRICE	AMOUNT	YOUR Farm
REVENUE	<u>DEGGIAII FIGIA</u>	OIII	QUANTIT	I KIOL	AMOUNT	IAK
SOYBEANS	BEANS	BU.	40	\$10.75	\$430.00	
REVENUE ADJUSTMENT	SPARC ASSESSMENT	BU.	40	-\$0.054	-\$2.15	
VARIABLE EXPENSES (1)						
SEED (2)	6-8 PLANTS/FT.	LB.	50	\$0.90	\$45.00	
SEED TREATMENT	INSECTICIDE & FUNGICIDE	AC.	1	\$11.50	\$11.50	
FERTILIZER	P2O5	LB.	20	\$0.73	\$14.60	
	K2O	LB.	40	\$0.46	\$18.40	
LIME	2 TONS EVERY 4 YEARS	TON	0.5	\$30.00	\$15.00	
WEED CONTROL(3) (4)						
BURNDOWN (5) (6)	ROUNDUP POWER MAX	PT.	1.38	\$2.34	\$3.23	
BURNDOWN	CLARITY	OZ.	8	\$0.66	\$5.28	
PRE-EMERGE	VALOR	OZ.	2	\$4.63	\$9.26	
POST-EMERGE	ROUNDUP POWER MAX	PT.	1.38	\$2.34	\$3.23	
POST-EMERGE	FLEXSTAR GT	PT.	3	\$4.98	\$14.94	
INSECTICIDE		AC.	1	\$4.30	\$4.30	
FUNGICIDE		AC.	1	\$13.02	\$13.02	
MACHINERY REPAIR		AC.	1	\$14.86	\$14.86	
MACHINERY FUEL	DIESEL @ \$2.75/GALLON	AC.	1	\$13.28	\$13.28	
OPERATING CAPITAL	6 MONTHS	AC.	\$185.90	6.00%	\$5.58	
				551050	* * * * * *	
	DETU	_	AL VARIABLE EX		\$191.47	
MAQUINERY EVERNOES	RETU	KN ABO	VE VARIABLE EX	PENSES	\$236.38	
MACHINERY EXPENSES MACHINERY DEPRECIATION		AC.	1	\$24.72	\$24.72	
INTEREST EXPENSE	MACHINERY & EQUIP.	AC.	1	\$9.28	\$9.28	
INTEREST EXPENSE		_	•		\$9.26 \$202.38	
LABOR EXPENSES	RETURN TO LAND, L	ADUK, I	VIAINAGEIVIENT, A	אטוא טוי	φ202.38	
LABOR EXPENSES LABOR		HR.	0.61	\$9.75	\$5.93	
	RETURN TO		MANAGEMENT, AI		\$196.45	
	,	,				

⁻⁻⁻ PLEASE NOTE: THE REVENUE ESTIMATE DOES NOT INCLUDE COUNTER CYCLICAL OR DIRECT GOVERNMENT PAYMENTS. ---

FOOTNOTES

- (1) ASSUMES NORMAL CROP ROTATION WITH MINIMUM WEED INFESTATION. A CONTINUOUS SOYBEAN SYSTEM MAY REQUIRE ADDITIONAL EXPENSES FOR CHEMICALS OR LAND PREPARATION.
- (2) SEED PRICE INCLUDES TECHNOLOGY FEE.
- (3) WEED CONTROL CHEMICALS SHOULD BE SELECTED FOR SPECIFIC WEED OR GRASS PROBLEMS WHICH ARE PRESENT.
- (4) THE ADDITION OF DICAMBA @ 8 OZ./ACRE IS NECESSARY TO MANAGE GLYPHOSATE RESISTANT HORSEWEED. THIS ADDS AN ADDITIONAL \$5.50/ACRE TO THE BURNDOWN SPRAY COST.
- (5) FOR AN ALTERNATE CONTROL, USE GRAMOXONE INTEON AT 1.25 QUARTS/ACRE PLUS A SURFACTANT.
- (6) SEVERAL OTHER VERSIONS OF GLYPHOSATE, THE ACTIVE INGREDIENT IN ROUNDUP ORIGINAL MAX ARE AVAILABLE. CHECK LABEL FOR CONCENTRATION, RATES, AND REGISTRATION ON ROUNDUP READY SOYBEANS.

SOYBEANS - ROUNDUP READY, NO TILLAGE, 40 BUSHEL YIELD ESTIMATED LABOR, POWER AND MACHINERY INPUTS, (12/16-ROW EQUIPMENT)

			HOURS P	ER ACKE
MONTH	OPERATION	EQUIPMENT	MACHINE	LABOR
MAY-JUN	PLANT	PLANTER, 12-ROW	0.06	0.08
	SPRAY 5X	SP BOOM SPRAYER, 90'	0.05	0.06
	SPREAD FERTILIZER	215HP TRACTOR	0.07	0.08
SEP-OCT	HARVEST	COMBINE, 30' HEADER	0.10	0.13
	HAUL, IN FIELD	GRAIN CART	0.10	0.13
	HAUL	SEMI TRACTOR/TRAILER	0.10	0.13
			TOTAL	0.61

Note: The 5 sprays include 4 herbicide sprays and 1 fungicide/insecticide spray.

	HOURS	INTERES	ST COST	-COST PE	R HOUR-	COST PER ACRE			
MACHINE	PER ACRE	PER HOUR	PER ACRE	F.C.	<u>V.C.</u>	FIXED	REPAIR	<u>FUEL</u>	VAR
TRACTOR, 215HP	0.23	\$8.22	\$1.89	\$15.38	\$46.69	\$3.54	\$3.50	\$7.25	\$10.75
COMBINE	0.10	\$28.25	\$2.90	\$90.86	\$69.73	\$9.32	\$3.87	\$3.29	\$7.16
GRAIN HEAD	0.10	\$3.50	\$0.36	\$21.89	\$14.00	\$2.25	\$1.44	\$0.00	\$1.44
SEMI T/T	0.10	\$4.20	\$0.43	\$11.57	\$19.25	\$1.19	\$0.72	\$1.26	\$1.98
PLANTER	0.06	\$18.75	\$1.14	\$42.33	\$31.25	\$2.57	\$1.90	\$0.00	\$1.90
SPRAYER	0.05	\$44.42	\$2.26	\$95.85	\$86.85	\$4.88	\$2.94	\$1.48	\$4.42
GRAIN CART	0.10	\$2.90	\$0.30	\$9.41	\$4.83	\$0.97	\$0.50	\$0.00	\$0.50

TOTAL \$9.28 \$24.72 \$14.86 \$13.28 \$28.14

--- PLEASE NOTE: TOTALS MAY BE DIFFERENT DUE TO ROUNDING. ---

BREAKEVEN YIELD TO COVER VAR EXPENSES AT A PRICE/BU OF	PRICE/BU \$10.70	BREAKEVEN <u>YIELD/AC</u> 17.9
MANAGEMENT AND RISK AT A PRICE OF	\$10.70	21.6
		BREAKEVEN
	YIELD/AC	PRICE/BU
BREAKEVEN PRICE TO COVER VAR EXPENSES AT A YIELD/AC OF	40	\$4.79
BREAKEVEN PRICE TO COVER ALL EXPENSES EXCEPT FOR LAND,		
MANAGEMENT AND RISK AT A YIELD OF	40	\$5.79

WHEAT CONVENTIONAL TILLAGE, 60 BUSHEL YIELD ESTIMATED RETURNS AND EXPENSES PER ACRE, (12/16ROW EQUIPMENT)

VOLID

						YOUR
<u>ITEM</u>	<u>DESCRIPTION</u>	<u>UNIT</u>	QUANTITY	PRICE	AMOUNT	FARM
REVENUE						
WHEAT(1)	GRAIN	BU.	60	\$6.25	\$375.00	
VARIABLE EXPENSES						
SEED	TREATED/FUNGICIDE	BU.	2	\$21.48	\$42.96	
SEED TREATMENT (2)	INSECTICIDE	AC.	1	\$13.65	\$13.65	
FERTILIZER	N (AN)	LB.	80	\$0.63	\$50.40	
	P2O5	LB.	40	\$0.49	\$19.60	
	K2O	LB.	20	\$0.46	\$9.20	
LIME	LIME APPLICATION	TON	0.5	\$30.00	\$15.00	
HERBICIDE	HARMONY EXTRA	OZ.	0.5	\$11.38	\$5.69	
	OSPREY	OZ.	2.75	\$3.06	\$8.42	
	SURFACTANT (80% Act.)	PT.	0.1	\$2.12	\$0.21	
FUNGICIDE (3)	FOLIAR FUNGICIDE	AC.	1	\$16.00	\$16.00	
MACHINERY REPAIR		AC.	1	\$19.99	\$19.99	
MACHINERY FUEL	DIESEL @ \$2.75/GALLON	AC.	1	\$21.69	\$21.69	
OPERATING CAPITAL	8 MONTHS	AC.	\$222.81	6.00%	\$8.91	
		TO	TAL VARIABLE EX	PENSES	\$231.72	
	RETU		OVE VARIABLE EX		\$143.28	
MACHINERY EXPENSES					*	
MACHINERY DEPRECIATION		AC.	1	\$30.22	\$30.22	
INTEREST EXPENSE	MACHINERY & EQUIP.	AC.	1	\$12.11	\$12.11	
	RETURN TO LAND, I		MANAGEMENT. A			
LABOR EXPENSES		,		211	,	
LABOR		HR.	0.94	\$9.75	\$9.16	
	RETURN TO	LAND,	MANAGEMENT, A	ND RISK	\$91.79	

⁻⁻⁻ PLEASE NOTE: THE REVENUE ESTIMATE DOES NOT INCLUDE COUNTER CYCLICAL OR DIRECT GOVERNMENT PAYMENTS. ---

FOOTNOTES

- (1) IF A MARKET FOR STRAW IS AVAILABLE, ADD AN APPROPRIATE AMOUNT TO RETURN TO LAND, MANAGEMENT, AND RISK, BASED ON THE EXPECTED YIELD AND PRICE OF THE STRAW, LESS HARVEST AND MARKETING COSTS.
- (2) ADDITIONAL SEED TREATMENT IS TO PROTECT AGAINST BARLEY YELLOW DWARF VIRUS.
- (3) COST MAY VARY DEPENDING ON FUNGICIDE USED AND APPLICATION RATE PER ACRE.

ECONOMIC ANALYSIS AND REVIEW PROVIDED BY:
JIMMY C. CASTELLAW, AREA SPECIALIST, FARM MANAGEMENT
CHRIS MAIN, EXTENSION COTTON AND WHEAT SPECIALIST

WHEAT CONVENTIONAL TILLAGE, 60 BUSHEL YIELD **ESTIMATED LABOR, POWER AND MACHINERY INPUTS, (12/16-ROW EQUIPMENT)** HOURS PER ACRE

			HOUNS FI	EN ACKE	
MONTH	OPERATION	EQUIPMENT	MACHINE	LABOR	
OCT-NOV	CHISEL	CHISEL PLOW, 21'	0.09	0.12	
	DISK & HARROW	TANDEM DISK, 29'	0.06	0.07	
	PREPARE SEEDBED	DO-ALL, 26.5'	0.09	0.11	
	PLANT	GRAIN DRILL, 20'	0.12	0.15	
MAR-APR	SPRAY FUNGICIDE	SP BOOM SPRAYER, 90'	0.01	0.01	
	SPRAY HERBICIDE	SP BOOM SPRAYER, 90'	0.01	0.01	
	SPREAD FERTILIZER	215HP TRACTOR	0.07	0.08	
MAY-JUN	HARVEST	COMBINE, 30' HEADER	0.10	0.13	
	HAUL, IN FIELD	GRAIN CART	0.10	0.13	
	HAUL	SEMI TRACTOR/TRAILER	0.10	<u>0.13</u>	
			TOTAL	0.94	

	HOURS	INTERES	ST COST	-COST PE	R HOUR-	COST PER ACRE			
MACHINE	PER ACRE	PER HOUR	PER ACRE	<u>F.C.</u>	<u>V.C.</u>	FIXED	<u>REPAIR</u>	<u>FUEL</u>	VAR
TRACTOR, 215HP	0.53	\$8.22	\$4.32	\$15.38	\$46.69	\$8.09	\$7.99	\$16.55	\$24.54
COMBINE	0.10	\$28.25	\$2.90	\$90.86	\$69.73	\$9.32	\$3.87	\$3.29	\$7.16
GRAIN HEADER	0.10	\$3.50	\$0.36	\$21.89	\$14.00	\$2.25	\$1.44	\$0.00	\$1.44
SEMI T/T	0.10	\$4.20	\$0.43	\$11.57	\$19.25	\$1.19	\$0.72	\$1.26	\$1.98
CHISEL PLOW	0.09	\$4.06	\$0.38	\$8.99	\$6.75	\$0.83	\$0.62	\$0.00	\$0.62
DISK	0.06	\$7.56	\$0.45	\$16.89	\$10.05	\$1.00	\$0.60	\$0.00	\$0.60
GRAIN DRILL	0.12	\$13.50	\$1.59	\$29.95	\$22.50	\$3.53	\$2.65	\$0.00	\$2.65
SPRAYER	0.02	\$44.42	\$0.90	\$95.85	\$86.85	\$1.95	\$1.18	\$0.59	\$1.77
DO-ALL	0.09	\$5.64	\$0.49	\$12.69	\$5.00	\$1.10	\$0.43	\$0.00	\$0.43
GRAIN CART	0.10	\$2.90	\$0.30	\$9.41	\$4.83	\$0.97	\$0.50	\$0.00	\$0.50

TOTAL \$12.11 \$30.22 \$19.99 \$21.69 \$41.68

BREAKEVEN YIELD TO COVER VAR EXPENSES AT A PRICE/BU OF BREAKEVEN YIELD TO COVER ALL EXPENSES EXCEPT FOR LAND,	PRICE/BU \$6.25	BREAKEVEN <u>YIELD/AC</u> 37.1
MANAGEMENT AND RISK AT A PRICE OF	\$6.25	45.3
		BREAKEVEN
	YIELD/AC	PRICE/BU
BREAKEVEN PRICE TO COVER VAR EXPENSES AT A YIELD/AC OF BREAKEVEN PRICE TO COVER ALL EXPENSES EXCEPT FOR LAND,	60	\$3.86
MANAGEMENT AND RISK AT A YIELD OF	. 60	\$4.72

⁻⁻⁻ PLEASE NOTE: TOTALS MAY BE DIFFERENT DUE TO ROUNDING. ---

WHEAT - ROUNDUP READY SOYBEANS, NO-TILLAGE ESTIMATED RETURNS AND EXPENSES PER ACRE, (12/16ROW EQUIPMENT)

						YOUR
ITEM REVENUE	DESCRIPTION	<u>UNIT</u>	<u>QUANTITY</u>	PRICE	<u>AMOUNT</u>	<u>FARM</u>
WHEAT	GRAIN	BU.	60	\$6.25	\$375.00	
SOYBEANS	BEANS	BU.	30	\$10.75	\$322.50	
REVENUE ADJUSTMENT	SPARC ASSESSMENT	BU.	30	-\$0.054	-\$1.61	
	5.7t57.155255		TOTAL REVEN		\$695.89	
VARIABLE EXPENSES (1)					***************************************	
SEED, WHEAT	TREATED/FUNGICIDE	BU.	2	\$21.48	\$42.96	
SEED TREATMENT (2)	INSECTICIDE	AC.	1	\$13.65	\$13.65	
SEED, SOYBEANS (3)	SOYBEANS	LB.	50	\$0.90	\$45.00	
SEED TREATMENT	FUNGICIDE	AC.	1	\$3.50	\$3.50	
FERTILIZER	N (AN)	LB.	80	\$0.63	\$50.40	
	P2O5	LB.	60	\$0.49	\$29.40	
	K2O	LB.	60	\$0.46	\$27.60	
LIME	2 TONS EVERY 4 YEARS	TON	0.5	\$30.00	\$15.00	
FUNGICIDE - SOYBEANS		AC.	1	\$13.02	\$13.02	
INSECTICIDE - SOYBEANS		AC.	1	\$4.30	\$4.30	
WEED CONTROL (4)						
PRE-EMERGE	VALOR	OZ.	2	\$4.63	\$9.26	
POST-EMERGE	ROUNDUP POWER MAX	PT.	1.38	\$2.34	\$3.23	
POST-EMERGE	FLEXSTAR GT	PT.	3	\$4.98	\$14.94	
HERBICIDE-WHEAT	HARMONY EXTRA	OZ.	0.5	\$11.38	\$5.69	
	OSPREY	OZ.	2.75	\$3.06	\$8.42	
	SURFACTANT (80% Act.)	PT.	0.1	\$2.12	\$0.21	
FUNGICIDE-WHEAT (5)	FOLIAR FUNGICIDE	AC.	1	\$16.00	\$16.00	
MACHINERY REPAIR		AC.	1	\$33.02	\$33.02	
MACHINERY FUEL	DIESEL @ \$2.75/GALLON	AC.	1	\$32.80	\$32.80	
OPERATING CAPITAL	8 MONTHS	AC.	\$368.40	6.00%	\$14.74	
		_	ΓAL VARIABLE EX		\$383.13	
	RETU	IRN ABC	VE VARIABLE EX	PENSES	\$312.75	
MACHINERY EXPENSES						
MACHINERY DEPRECIATION		AC.	1	\$52.45	\$52.45	
INTEREST EXPENSE	MACHINERY & EQUIP.	AC.	1	\$20.18	\$20.18	
	RETURN TO LAND, I	_ABOR,	MANAGEMENT, A	ND RISK	\$240.12	
LABOR EXPENSES						
LABOR		HR.	1.46	\$9.75	\$14.23	
	RETURN TO	LAND,	MANAGEMENT, A	ND RISK	\$225.90	

⁻⁻⁻ PLEASE NOTE: THE REVENUE ESTIMATE DOES NOT INCLUDE COUNTER CYCLICAL OR DIRECT GOVERNMENT PAYMENTS. ---

FOOTNOTES

- (1) SPRAYING FOR STINKBUGS MAY ADD \$2.50/ACRE PER SPRAYING PLUS APPLICATION EXPENSES.
- (2) ADDITIONAL SEED TREATMENT IS TO PROTECT AGAINST BARLEY YELLOW DWARF VIRUS.
- (3) SEED PRICE INCLUDES TECHNOLOGY FEE.
- (4) SEVERAL OTHER VERSIONS OF GLYPHOSATE, THE ACTIVE INGREDIENT IN ROUNDUP POWER MAX ARE AVAILABLE. CHECK LABEL FOR CONCENTRATION, RATES, AND REGISTRATION ON ROUNDUP READY SOYBEANS.
- (5) COST MAY VARY DEPENDING ON FUNGICIDE USED AND APPLICATION RATE PER ACRE.

ECONOMIC ANALYSIS AND REVIEW PROVIDED BY:
JIMMY C. CASTELLAW, AREA SPECIALIST, FARM MANAGEMENT
CHRIS MAIN, EXTENSION COTTON AND WHEAT SPECIALIST

WHEAT - ROUNDUP READY SOYBEANS, NO-TILLAGE ESTIMATED LABOR, POWER AND MACHINERY INPUTS, (12/16-ROW EQUIPMENT) HOURS PER ACRE

			HOUNS FE	IN ACKE
MONTH	OPERATION	EQUIPMENT	MACHINE	LABOR
SEPT-OCT	CHISEL	CHISEL PLOW, 21'	0.09	0.12
	DISK	TANDEM DISK, 29'	0.06	0.07
	PREPARE SEEDBED	CULTIMULCHER, 20'	0.10	0.13
NOV-DEC	PLANT	GRAIN DRILL, 20'	0.12	0.15
JAN-FEB	TOPDRESS	SPREADER, 900#	0.07	0.08
MAR-APR	SPRAY FUNGICIDE	SP BOOM SPRAYER, 90'	0.01	0.01
	SPRAY HERBICIDE	SP BOOM SPRAYER, 90'	0.01	0.01
MAY-JUN	HARVEST	COMBINE, 30' HEADER	0.10	0.13
	HAUL, IN FIELD	GRAIN CART	0.10	0.13
	HAUL	SEMI TRACTOR/TRAILER	0.10	0.13
	PLANT	PLANTER, 12 ROW	0.06	0.08
	SPRAY HERBICIDE	SP BOOM SPRAYER, 90'	0.01	0.01
JUL-AUG	SPRAY HERBICIDE 2X	SP BOOM SPRAYER, 90'	0.02	0.03
SEP-NOV	HARVEST	COMBINE, 30' HEADER	0.10	0.13
	HAUL, IN FIELD	GRAIN CART	0.10	0.13
	HAUL	SEMI TRACTOR/TRAILER	0.10	<u>0.13</u>
			TOTAL	1.46

	HOURS	INTERES	INTEREST COSTCOST PER HOUR-			COST PER ACRE			
MACHINE	PER ACRE	PER HOUR	PER ACRE	<u>F.C.</u>	<u>v.c.</u>	FIXED	<u>REPAIR</u>	<u>FUEL</u>	<u>VAR</u>
TRACTOR, 215HP	0.71	\$8.22	\$5.80	\$15.38	\$46.69	\$10.86	\$10.74	\$22.23	\$32.96
COMBINE	0.21	\$28.25	\$5.80	\$90.86	\$69.73	\$18.65	\$7.73	\$6.58	\$14.31
GRAIN HEADER	0.21	\$3.50	\$0.72	\$21.89	\$14.00	\$4.49	\$2.87	\$0.00	\$2.87
SEMI T/T	0.21	\$4.20	\$0.86	\$11.57	\$19.25	\$2.37	\$1.44	\$2.51	\$3.95
CHISEL PLOW	0.09	\$4.06	\$0.38	\$8.99	\$6.75	\$0.83	\$0.62	\$0.00	\$0.62
DISK	0.06	\$7.56	\$0.45	\$16.89	\$10.05	\$1.00	\$0.60	\$0.00	\$0.60
CULTIMULCHER	0.10	\$5.41	\$0.56	\$12.28	\$4.80	\$1.27	\$0.50	\$0.00	\$0.50
PLANTER	0.06	\$18.75	\$1.14	\$42.33	\$31.25	\$2.57	\$1.90	\$0.00	\$1.90
SP SPRAYER	0.05	\$44.42	\$2.26	\$95.85	\$86.85	\$4.88	\$2.94	\$1.48	\$4.42
GRAIN DRILL	0.12	\$13.50	\$1.59	\$29.95	\$22.50	\$3.53	\$2.65	\$0.00	\$2.65
SPREADER	0.07	\$0.50	\$0.03	\$0.94	\$0.67	\$0.06	\$0.04	\$0.00	\$0.04
GRAIN CART	0.21	\$2.90	\$0.60	\$9.41	\$4.83	\$1.93	\$0.99	\$0.00	\$0.99

TOTAL \$20.18 \$52.45 \$33.02 \$32.80 \$65.82

⁻⁻⁻ PLEASE NOTE: TOTALS MAY BE DIFFERENT DUE TO ROUNDING. ---

COTTON, ROUNDUP READY FLEX - CONVENTIONAL TILLAGE, 850 POUND YIELD ESTIMATED RETURNS AND EXPENSES PER ACRE, (12/16ROW EQUIPMENT)

						YOUR
<u>ITEM</u>	DESCRIPTION	UNIT	QUANTITY	PRICE	AMOUNT	FARM
REVENUE	·					
COTTON(1)(2)(7)	LINT	LB.	850	\$0.85	\$722.50	
VARIABLE EXPENSES						
SEED (3)	3.5 SEEDS/FOOT	THOUS	48.145	\$0.70	\$33.70	
TECH FEE (4)	RR FLEX	THOUS	48.145	\$0.84	\$40.44	
FUNGICIDE	SEED TREATMENT	ACRE	1	\$7.00	\$7.00	
INSECTICIDE(5)						
SEED TREATMENT		ACRE	1	\$11.60	\$11.60	
IN-SEASON INSECTICIDES(6):	ACRE	1	\$33.50	\$33.50	
FERTILIZER	N (UREA)	LB.	80	\$0.63	\$50.40	
	P2O5	LB.	60	\$0.49	\$29.40	
	K2O	LB.	90	\$0.46	\$41.40	
BORON		LB.	0.5	\$3.85	\$1.93	
LIME		TON	0.5	\$30.00	\$15.00	
HERBICIDES:						
PRE-EMERGE	COTORAN 4L	PT.	2	\$5.42	\$10.84	
OVER THE TOP	ROUNDUP POWER MAX	PT.	1.38	\$2.34	\$3.23	
OVER THE TOP	DUAL MAGNUM	PT.	1	\$12.18	\$12.18	
OVER THE TOP	ROUNDUP POWER MAX	PT.	1.38	\$2.34	\$3.23	
OVER THE TOP	ROUNDUP POWER MAX	PT.	1.38	\$2.34	\$3.23	
GROWTH REGULATOR	MEPEX (Mepiquat Chloride)	PT.	2	\$1.65	\$3.30	
SCOUTING		ACRE	1	\$9.00	\$9.00	
DEFOLIANT		OZ.	12	\$0.45	\$5.40	
BOLL OPENER	ETHEPHON	OZ.	32	\$0.16	\$5.12	
MACHINERY REPAIR		AC.	1	\$47.36	\$47.36	
MACHINERY FUEL	DIESEL @ \$2.75/GALLON	AC.	1	\$43.13	\$43.13	
OPERATING CAPITAL	6 MONTHS	AC.	\$410.38	6.00%	\$12.31	
		TOTA	L VARIABLE EX	PENSES	\$422.69	
	RETU	RN ABOV	E VARIABLE EX	PENSES	\$299.81	
MACHINERY EXPENSES						
MACHINERY DEPRECIATION		AC.	1	\$58.85	\$58.85	
INTEREST EXPENSE	MACHINERY & EQUIP.	AC.	1	\$24.93	\$24.93	
	RETURN TO LAND, L	ABOR, MA	ANAGEMENT, A	ND RISK	\$216.03	
LABOR EXPENSES						
LABOR		HR.	1.71	\$9.75	\$16.66	
	RETURN TO	LAND, MA	ANAGEMENT, A	ND RISK	\$199.38	

⁻⁻⁻ PLEASE NOTE: THE REVENUE ESTIMATE DOES NOT INCLUDE COUNTER CYCLICAL OR DIRECT GOVERNMENT PAYMENTS. ---

FOOTNOTES

- (1) MOST ARRANGEMENTS INVOLVE TRADING SEED FOR GINNING COSTS.
- (2) A SECOND HARVEST MAY ADD AS MUCH AS \$25/ACRE TO VARIABLE EXPENSES.
- (3) SEED COST VARIES PER VARIETY AND SEED SIZE.
- (4) TECH FEES HAD NOT BEEN SET AT TIME OF PRINTING AND ARE ESTIMATES.
- (5) ADDITIONAL SPRAYS MAY BE NECESSARY FOR SPECIFIC INSECTS.
- (6) IN-SEASON PER ACRE COST INCLUDES BOLL WEEVIL ERADICATION FEES AND CHEMICAL EXPENSES FOR CONTROL OF PLANT BUGS, BOLLWORM AND OTHER INSECT PESTS.
- (7) COTTON PRICE ESTIMATE INCLUDES THE LOAN RATE PLUS AN ESTIMATED LOAN EQUITY PAYMENT AND SEED AND HAULING ALLOWANCE.

ECONOMIC ANALYSIS AND REVIEW PROVIDED BY: SAMUEL C. DANEHOWER, AREA SPECIALIST, FARM MANAGEMENT CHRIS MAIN, EXTENSION COTTON AND WHEAT SPECIALIST

COTTON, ROUNDUP READY FLEX - CONVENTIONAL TILLAGE, 850 POUND YIELD ESTIMATED LABOR, POWER AND MACHINERY INPUTS, (12/16-ROW EQUIPMENT)

			HOURS PE	R ACRE
MONTH	OPERATION	EQUIPMENT	MACHINE	LABOR
NOV-DEC	CHOP STALKS	ROTARY MOWER	0.10	0.12
MAR-APR	CHISEL	CHISEL PLOW, 19'	0.10	0.13
	DISK	DISK, 29'	0.06	0.07
APR-MAY	DISK	DISK, 29'	0.06	0.07
	PREPARE SEEDBED	CULTIMULCHER, 20'	0.09	0.11
	SPREAD FERTILIZER	215 HP TRACTOR	0.07	0.08
	PLANT	PLANTER, 12 ROW	0.06	0.08
	APPLY COTORAN PRE-EMERGE	SP BOOM SPRAYER, 90'	0.01	0.01
	APPLY ROUNDUP/DUAL OVER TOP	SP BOOM SPRAYER, 90'	0.01	0.01
MAY-JUN	CULTIVATE	CULTIVATOR, 12 ROW	0.05	0.07
	CULTIVATE	CULTIVATOR, 12 ROW	0.05	0.07
JUL-AUG	BOLLWORM SPRAY	SP BOOM SPRAYER, 90'	0.01	0.01
	CULTIVATE	CULTIVATOR, 12 ROW	0.05	0.07
	APPLY ROUNDUP OVER THE TOP	SP BOOM SPRAYER, 90'	0.01	0.01
	APPLY ROUNDUP OVER THE TOP	SP BOOM SPRAYER, 90'	0.01	0.01
	SECONDARY SPRAY	SP BOOM SPRAYER, 90'	0.01	0.01
	APPLY MEPEX (2X)	SP BOOM SPRAYER, 90'	0.02	0.03
	APPLY DEFOLIANT/BOLL OPENER	SP BOOM SPRAYER, 90'	0.01	0.01
SEP-DEC	HARVEST	SP PICKER, 6 ROW	0.14	0.18
	HAUL-BOLL BUGGY	215 HP TRACTOR	0.14	0.18
	MODULE BUILDER	150 HP TRACTOR (2X)	0.29	<u>0.36</u>
			TOTAL	1.71

	HOURS	INTEREST C	OST	-COST PE	R HOUR-		-COST PER	ACRE	
MACHINE	PER ACRE	PER HOUR	PER ACRE	F.C.	<u>v.c.</u>	FIXED	REPAIR	FUEL	VAR
TRACTOR, 215HP	0.84	\$8.22	\$6.91	\$15.38	\$46.69	\$12.93	\$12.79	\$26.47	\$39.25
TRACTOR, 150HP	0.14	\$6.64	\$0.96	\$12.43	\$35.32	\$1.80	\$1.78	\$3.33	\$5.11
TRACTOR, 150HP	0.14	\$6.64	\$0.96	\$12.43	\$35.32	\$1.80	\$1.78	\$3.33	\$5.11
PICKER, 6 ROW	0.14	\$43.50	\$6.30	\$139.48	\$166.61	\$20.19	\$16.79	\$7.32	\$24.11
BOLL BUGGY	0.14	\$2.40	\$0.35	\$7.81	\$4.00	\$1.13	\$0.58	\$0.00	\$0.58
MODULE BUILDER	0.14	\$3.10	\$0.45	\$10.13	\$5.17	\$1.47	\$0.75	\$0.00	\$0.75
MODULE BUILDER	0.14	\$3.10	\$0.45	\$10.13	\$5.17	\$1.47	\$0.75	\$0.00	\$0.75
CHISEL PLOW	0.10	\$3.38	\$0.35	\$7.50	\$5.63	\$0.77	\$0.57	\$0.00	\$0.57
DISK	0.12	\$9.30	\$1.10	\$20.73	\$12.38	\$2.46	\$1.47	\$0.00	\$1.47
SP SPRAYER	0.09	\$44.42	\$4.07	\$95.85	\$86.85	\$8.79	\$5.29	\$2.67	\$7.96
PLANTER, 12 ROW	0.06	\$18.75	\$1.14	\$42.33	\$31.25	\$2.57	\$1.90	\$0.00	\$1.90
CULTIVATOR	0.16	\$4.06	\$0.66	\$9.38	\$7.20	\$1.53	\$1.17	\$0.00	\$1.17
CULTIMULCHER	0.09	\$5.64	\$0.49	\$12.69	\$5.00	\$1.10	\$0.43	\$0.00	\$0.43
MOWER	0.10	\$7.63	\$0.75	\$8.74	\$13.34	\$0.86	\$1.31	\$0.00	\$1.31

TOTAL \$24.93 \$58.85 \$47.36 \$43.13 \$90.48

BREAKEVEN YIELD TO COVER VAR EXPENSES AT A PRICE/LB OF	PRICE/LB \$0.85 \$0.85	BREAKEVEN <u>YIELD/AC</u> 497.3 615.4
BREAKEVEN PRICE TO COVER VAR EXPENSES AT A YIELD/AC OF BREAKEVEN PRICE TO COVER ALL EXPENSES EXCEPT FOR LAND, MANAGEMENT AND RISK AT A YIELD OF	<u>YIELD/AC</u> 850 850	BREAKEVEN PRICE/LB \$0.50

⁻⁻⁻ PLEASE NOTE: TOTALS MAY BE DIFFERENT DUE TO ROUNDING. ---

COTTON, BG II or WIDESTRIKE RR FLEX- CONVENTIONAL TILLAGE, 850 POUND YIELD ESTIMATED RETURNS AND EXPENSES PER ACRE, (12/16ROW EQUIPMENT)

ITEM	DESCRIPTION	UNIT	QUANTITY	DDICE	AMOUNT	YOUR FARM
REVENUE	<u>DESCRIPTION</u>	ONII	QUANTITI	FRICE	AWOUNT	FARIN
COTTON(1)(2)(7)	LINT	LB.	850	\$0.85	\$722.50	
VARIABLE EXPENSES				ψ0.00	Ψ1 ΣΣ.ΟΟ	
SEED (3)	3.5 SEEDS/FOOT	THOUS	48.145	\$0.70	\$33.70	
TECH FEE (4)	BG II or WIDESTRIKE RR FLEX	THOUS	48.145	\$1.20	\$57.77	
FUNGICIDE	SEED TREATMENT	ACRE	1	\$7.00	\$7.00	
INSECTICIDE(5)				•	•	
SEED TREATMENT		ACRE	1	\$11.60	\$11.60	
IN-SEASON INSECTICIDES(6	6):	ACRE	1	\$26.14	\$26.14	
FERTILIZER	N (UREA)	LB.	80	\$0.63	\$50.40	
	P2O5	LB.	60	\$0.49	\$29.40	
	K2O	LB.	90	\$0.46	\$41.40	
BORON		LB.	0.5	\$3.85	\$1.93	
LIME		TON	0.5	\$30.00	\$15.00	
HERBICIDES:						
PRE-EMERGE	COTORAN 4L	PT.	2	\$5.42	\$10.84	
OVER THE TOP	ROUNDUP POWER MAX	PT.	1.38	\$2.34	\$3.23	
OVER THE TOP	DUAL MAGNUM	PT.	1	\$12.18	\$12.18	
OVER THE TOP	ROUNDUP POWER MAX	PT.	1.38	\$2.34	\$3.23	
OVER THE TOP	ROUNDUP POWER MAX	PT.	1.38	\$2.34	\$3.23	
GROWTH REGULATOR	MEPEX (Mepiquat Chloride)	PT.	2	\$1.65	\$3.30	
SCOUTING		ACRE	1	\$9.00	\$9.00	
DEFOLIANT		OZ.	12	\$0.45	\$5.40	
BOLL OPENER	ETHEPHON	OZ.	32	\$0.16	\$5.12	
MACHINERY REPAIR		AC.	1	\$43.12	\$43.12	
MACHINERY FUEL	DIESEL @ \$2.75/GALLON	AC.	1	\$37.70	\$37.70	
OPERATING CAPITAL	6 MONTHS	AC.	\$410.69	6.00%	\$12.32	
		TOTA	L VARIABLE EX	PENSES	\$423.01	
	RETU	_	E VARIABLE EX		\$299.49	
MACHINERY EXPENSES						
MACHINERY DEPRECIATION		AC.	1	\$53.84	\$53.84	
INTEREST EXPENSE	MACHINERY & EQUIP.	AC.	1	\$22.48	\$22.48	
	RETURN TO LAND, L	ABOR, M	ANAGEMENT, A	ND RISK	\$223.17	
LABOR EXPENSES						
LABOR		HR.	1.49	\$9.75	\$14.55	
	RETURN TO	LAND, M	ANAGEMENT, A	ND RISK	\$208.63	

⁻⁻⁻ PLEASE NOTE: THE REVENUE ESTIMATE DOES NOT INCLUDE COUNTER CYCLICAL OR DIRECT GOVERNMENT PAYMENTS. ---

FOOTNOTES

- (1) MOST ARRANGEMENTS INVOLVE TRADING SEED FOR GINNING COSTS.
- (2) A SECOND HARVEST MAY ADD AS MUCH AS \$25/ACRE TO VARIABLE EXPENSES.
- (3) SEED COST VARIES PER VARIETY AND SEED SIZE.
- (4) TECH FEES HAD NOT BEEN SET AT TIME OF PRINTING AND ARE ESTIMATES.
- (5) ADDITIONAL SPRAYS MAY BE NECESSARY FOR SPECIFIC INSECTS.
- (6) IN-SEASON PER ACRE COST INCLUDES BOLL WEEVIL ERADICATION FEES AND CHEMICAL EXPENSES FOR CONTROL OF PLANT BUGS, BOLLWORM AND OTHER INSECT PESTS.
- (7) COTTON PRICE ESTIMATE INCLUDES THE LOAN RATE PLUS AN ESTIMATED LOAN EQUITY PAYMENT AND SEED AND HAULING ALLOWANCE.

ECONOMIC ANALYSIS AND REVIEW PROVIDED BY: SAMUEL C. DANEHOWER, AREA SPECIALIST, FARM MANAGEMENT CHRIS MAIN, EXTENSION COTTON AND WHEAT SPECIALIST

COTTON, BG II or WIDESTRIKE RR FLEX- CONVENTIONAL TILLAGE, 850 POUND YIELD <u>ESTIMATED LABOR, POWER AND MACHINERY INPUTS, (12/16-ROW EQUIPMENT)</u> HOURS PER ACRE

			HOURS PE	R ACRE	
MONTH	OPERATION	EQUIPMENT	MACHINE	LABOR	
NOV-DEC	CHOP STALKS	ROTARY MOWER	0.10	0.12	
MAR-APR	CHISEL	CHISEL PLOW, 19'	0.10	0.13	
	DISK	DISK, 29'	0.06	0.07	
APR-MAY	DISK	DISK, 29'	0.06	0.07	
	PREPARE SEEDBED	CULTIMULCHER, 20'	0.09	0.11	
	SPREAD FERTILIZER	215 HP TRACTOR	0.07	0.08	
	PLANT	PLANTER, 12 ROW	0.06	0.08	
	APPLY COTORAN PRE-EMERGE	SP BOOM SPRAYER, 90'	0.01	0.01	
	APPLY ROUNDUP/DUAL OVER TOP	SP BOOM SPRAYER, 90'	0.01	0.01	
JUL-AUG	APPLY ROUNDUP OVER THE TOP	SP BOOM SPRAYER, 90'	0.01	0.01	
	APPLY ROUNDUP OVER THE TOP	SP BOOM SPRAYER, 90'	0.01	0.01	
	SECONDARY SPRAY	SP BOOM SPRAYER, 90'	0.01	0.01	
	APPLY MEPEX (2X)	SP BOOM SPRAYER, 90'	0.02	0.03	
	APPLY DEFOLIANT/BOLL OPENER	SP BOOM SPRAYER, 90'	0.01	0.01	
SEP-DEC	HARVEST	SP PICKER, 6 ROW	0.14	0.18	
	HAUL-BOLL BUGGY	215 HP TRACTOR	0.14	0.18	
	MODULE BUILDER	150 HP TRACTOR (2X)	0.29	0.36	
		, ,	TOTAL	1.49	

	HOURS	INTEREST C	INTEREST COST		R HOUR-	COST PER ACRE			
MACHINE	PER ACRE	PER HOUR	PER ACRE	F.C.	V.C.	FIXED	REPAIR	<u>FUEL</u>	VAR
TRACTOR, 215HP	0.68	\$8.22	\$5.57	\$15.38	\$46.69	\$10.43	\$10.31	\$21.34	\$31.65
TRACTOR, 150HP	0.14	\$6.64	\$0.96	\$12.43	\$35.32	\$1.80	\$1.78	\$3.33	\$5.11
TRACTOR, 150HP	0.14	\$6.64	\$0.96	\$12.43	\$35.32	\$1.80	\$1.78	\$3.33	\$5.11
PICKER, 6 ROW	0.14	\$43.50	\$6.30	\$139.48	\$166.61	\$20.19	\$16.79	\$7.32	\$24.11
BOLL BUGGY	0.14	\$2.40	\$0.35	\$7.81	\$4.00	\$1.13	\$0.58	\$0.00	\$0.58
MODULE BUILDER	0.14	\$3.10	\$0.45	\$10.13	\$5.17	\$1.47	\$0.75	\$0.00	\$0.75
MODULE BUILDER	0.14	\$3.10	\$0.45	\$10.13	\$5.17	\$1.47	\$0.75	\$0.00	\$0.75
CHISEL PLOW	0.10	\$3.38	\$0.35	\$7.50	\$5.63	\$0.77	\$0.57	\$0.00	\$0.57
DISK	0.12	\$9.30	\$1.10	\$20.73	\$12.38	\$2.46	\$1.47	\$0.00	\$1.47
SP SPRAYER	0.08	\$44.42	\$3.62	\$95.85	\$86.85	\$7.81	\$4.71	\$2.37	\$7.08
PLANTER, 12 ROW	0.06	\$18.75	\$1.14	\$42.33	\$31.25	\$2.57	\$1.90	\$0.00	\$1.90
CULTIMULCHER	0.09	\$5.64	\$0.49	\$12.69	\$5.00	\$1.10	\$0.43	\$0.00	\$0.43
MOWER	0.10	\$7.63	\$0.75	\$8.74	\$13.34	\$0.86	\$1.31	\$0.00	\$1.31

TOTAL \$22.48 \$53.84 \$43.12 \$37.70 \$80.82

BREAKEVEN YIELD TO COVER VAR EXPENSES AT A PRICE/LB OF BREAKEVEN YIELD TO COVER ALL EXPENSES EXCEPT FOR LAND,	PRICE/LB \$0.85	BREAKEVEN <u>YIELD/AC</u> 497.7	
MANAGEMENT AND RISK AT A PRICE OF	\$0.85	604.6	
		BREAKEVEN	
	YIELD/AC	PRICE/LB	
BREAKEVEN PRICE TO COVER VAR EXPENSES AT A YIELD/AC OF BREAKEVEN PRICE TO COVER ALL EXPENSES EXCEPT FOR LAND,	850	\$0.50	
MANAGEMENT AND RISK AT A YIELD OF	850	\$0.60	

⁻⁻⁻ PLEASE NOTE: TOTALS MAY BE DIFFERENT DUE TO ROUNDING. ---

COTTON, ROUNDUP READY FLEX - NO TILLAGE, 850 POUND YIELD ESTIMATED RETURNS AND EXPENSES PER ACRE, (12/16ROW EQUIPMENT)

						YOUR
ITEM	DESCRIPTION	UNIT	QUANTITY	PRICE	AMOUNT	FARM
REVENUE	·		<u> </u>			
COTTON(1)(2)(7)	LINT	LB.	850	\$0.85	\$722.50	
VARIABLE EXPENSES				·		
SEED (3)	3.5 SEEDS/FOOT	THOUS	48.145	\$0.70	\$33.70	
TECH FEE (4)	RR FLEX	THOUS	48.145	\$0.84	\$40.44	
FUNGICIDE	SEED TREATMENT	ACRE	1	\$7.00	\$7.00	
INSECTICIDE(5)				·	·	
SEED TREATMENT		ACRE	1	\$11.60	\$11.60	
IN-SEASON INSECTICIDES(6	6):	ACRE	1	\$33.50	\$33.50	
FERTILIZER	N (UREA)	LB.	80	\$0.63	\$50.40	
	P2O5	LB.	60	\$0.49	\$29.40	
	K2O	LB.	90	\$0.46	\$41.40	
BORON		LB.	0.5	\$3.85	\$1.93	
LIME		TON	0.5	\$30.00	\$15.00	
HERBICIDES:		-		•	•	
BURNDOWN	ROUNDUP POWER MAX	PT.	1.38	\$2.34	\$3.23	
BURNDOWN	CLARITY	OZ.	8	\$0.66	\$5.28	
PRE-EMERGE	COTORAN 4L	PT.	2	\$5.42	\$10.84	
OVER THE TOP	ROUNDUP POWER MAX	PT.	1.38	\$2.34	\$3.23	
OVER THE TOP	DUAL MAGNUM	PT.	1	\$12.18	\$12.18	
OVER THE TOP	ROUNDUP POWER MAX	PT.	1.38	\$2.34	\$3.23	
OVER THE TOP	ROUNDUP POWER MAX	PT.	1.38	\$2.34	\$3.23	
GROWTH REGULATOR	MEPEX (Mepiguat Chloride)	PT.	2	\$1.65	\$3.30	
SCOUTING	(-1, 4, -1, -1, -1, -1, -1, -1, -1, -1, -1, -1	ACRE	1	\$9.00	\$9.00	
DEFOLIANT		OZ.	12	\$0.45	\$5.40	
BOLL OPENER	ETHEPHON	OZ.	32	\$0.16	\$5.12	
MACHINERY REPAIR		AC.	1	\$37.15	\$37.15	
MACHINERY FUEL	DIESEL @ \$2.75/GALLON	AC.	1	\$28.62	\$28.62	
OPERATING CAPITAL	6 MONTHS	AC.	\$394.18	6.00%	\$11.83	
		TOTA	L VARIABLE EX	PENSES	\$406.01	
	RETU	RN ABOVI	E VARIABLE EX	PENSES	\$316.49	
MACHINERY EXPENSES						
MACHINERY DEPRECIATION		AC.	1	\$46.74	\$46.74	
INTEREST EXPENSE	MACHINERY & EQUIP.	AC.	1	\$18.92	\$18.92	
	RETURN TO LAND, L	ABOR, MA	ANAGEMENT, A	ND RISK	\$250.83	
LABOR EXPENSES			•			
LABOR		HR.	1.13	\$9.75	\$11.05	
	RETURN TO	LAND, MA	ANAGEMENT, A	ND RISK	\$239.78	

⁻⁻⁻ PLEASE NOTE: THE REVENUE ESTIMATE DOES NOT INCLUDE COUNTER CYCLICAL OR DIRECT GOVERNMENT PAYMENTS. ---

FOOTNOTES

- (1) MOST ARRANGEMENTS INVOLVE TRADING SEED FOR GINNING COSTS.
- (2) A SECOND HARVEST MAY ADD AS MUCH AS \$25/ACRE TO VARIABLE EXPENSES.
- (3) SEED COST VARIES PER VARIETY AND SEED SIZE.
- (4) TECH FEES HAD NOT BEEN SET AT TIME OF PRINTING AND ARE ESTIMATES.
- (5) ADDITIONAL SPRAYS MAY BE NECESSARY FOR SPECIFIC INSECTS.
- (6) IN-SEASON PER ACRE COST INCLUDES BOLL WEEVIL ERADICATION FEES AND CHEMICAL EXPENSES FOR CONTROL OF PLANT BUGS, BOLLWORM AND OTHER INSECT PESTS.
- (7) COTTON PRICE ESTIMATE INCLUDES THE LOAN RATE PLUS AN ESTIMATED LOAN EQUITY PAYMENT AND SEED AND HAULING ALLOWANCE.

ECONOMIC ANALYSIS AND REVIEW PROVIDED BY: SAMUEL C. DANEHOWER, AREA SPECIALIST, FARM MANAGEMENT CHRIS MAIN, EXTENSION COTTON AND WHEAT SPECIALIST

COTTON, ROUNDUP READY FLEX - NO TILLAGE, 850 POUND YIELD ESTIMATED LABOR, POWER AND MACHINERY INPUTS, (12/16-ROW EQUIPMENT) HOURS PER ACRE

			HOURS PE	RACKE	
MONTH	OPERATION	EQUIPMENT	MACHINE	LABOR	
NOV-DEC	CHOP STALKS	ROTARY MOWER	0.10	0.12	
APR-MAY	SPRAY, BURNDOWN	SP BOOM SPRAYER, 90'	0.01	0.01	
	PLANT	PLANTER, 12 ROW	0.06	0.08	
	APPLY COTORAN PRE-EMERGE	SP BOOM SPRAYER, 90'	0.01	0.01	
	APPLY ROUNDUP/DUAL OVER TOP	SP BOOM SPRAYER, 90'	0.01	0.01	
	APPLY ROUNDUP	SP BOOM SPRAYER, 90'	0.01	0.01	
	APPLY ROUNDUP	SP BOOM SPRAYER, 90'	0.01	0.01	
	SPREAD FERTILIZER	215 HP TRACTOR	0.07	0.08	
MAY-AUG	BOLLWORM SPRAY	SP BOOM SPRAYER, 90'	0.01	0.01	
	SECONDARY SPRAY	SP BOOM SPRAYER, 90'	0.01	0.01	
	APPLY MEPEX (2X)	SP BOOM SPRAYER, 90'	0.02	0.03	
	APPLY DEFOLIANT/BOLL OPENER	SP BOOM SPRAYER, 90'	0.01	0.01	
SEP-DEC	HARVEST	SP PICKER, 6 ROW	0.14	0.18	
	HAUL-BOLL BUGGY	215 HP TRACTOR	0.14	0.18	
	MODULE BUILDER	150 HP TRACTOR (2X)	0.29	0.36	
			TOTAL	1.13	

	HOURS	INTEREST COST		-COST PER HOUR-		COST PER ACRE			
MACHINE	PER ACRE	PER HOUR	PER ACRE	F.C.	V.C.	FIXED	REPAIR	FUEL	VAR
TRACTOR, 215HP	0.37	\$8.22	\$3.05	\$15.38	\$46.69	\$5.70	\$5.64	\$11.67	\$17.31
TRACTOR, 150HP	0.14	\$6.64	\$0.96	\$12.43	\$35.32	\$1.80	\$1.78	\$3.33	\$5.11
TRACTOR, 150HP	0.14	\$6.64	\$0.96	\$12.43	\$35.32	\$1.80	\$1.78	\$3.33	\$5.11
PICKER, 6 ROW	0.14	\$43.50	\$6.30	\$139.48	\$166.61	\$20.19	\$16.79	\$7.32	\$24.11
BOLL BUGGY	0.14	\$2.40	\$0.35	\$7.81	\$4.00	\$1.13	\$0.58	\$0.00	\$0.58
MODULE BUILDER	0.14	\$3.10	\$0.45	\$10.13	\$5.17	\$1.47	\$0.75	\$0.00	\$0.75
MODULE BUILDER	0.14	\$3.10	\$0.45	\$10.13	\$5.17	\$1.47	\$0.75	\$0.00	\$0.75
SP SPRAYER	0.10	\$44.42	\$4.52	\$95.85	\$86.85	\$9.76	\$5.88	\$2.96	\$8.85
PLANTER, 12 ROW	0.06	\$18.75	\$1.14	\$42.33	\$31.25	\$2.57	\$1.90	\$0.00	\$1.90
MOWER	0.10	\$7.63	\$0.75	\$8.74	\$13.34	\$0.86	\$1.31	\$0.00	\$1.31

TOTAL \$18.92 \$46.74 \$37.15 \$28.62 \$65.77

BREAKEVEN YIELD TO COVER VAR EXPENSES AT A PRICE/LB OF BREAKEVEN YIELD TO COVER ALL EXPENSES EXCEPT FOR LAND, MANAGEMENT AND RISK AT A PRICE OF	PRICE/LB \$0.85 \$0.85	BREAKEVEN <u>YIELD/AC</u> 477.7 567.9
BREAKEVEN PRICE TO COVER VAR EXPENSES AT A YIELD/AC OFBREAKEVEN PRICE TO COVER ALL EXPENSES EXCEPT FOR LAND,	YIELD/AC 850	BREAKEVEN <u>PRICE/LB</u> \$0.48
MANAGEMENT AND RISK AT A YIELD OF	850	\$0.57

⁻⁻⁻ PLEASE NOTE: TOTALS MAY BE DIFFERENT DUE TO ROUNDING. ---

COTTON, BG II or WIDESTRIKE RR FLEX - NO TILLAGE, 850 POUND YIELD ESTIMATED RETURNS AND EXPENSES PER ACRE, (12/16ROW EQUIPMENT)

						YOUR
<u>ITEM</u>	DESCRIPTION	<u>UNIT</u>	QUANTITY	PRICE	AMOUNT	FARM
REVENUE						
COTTON(1)(2)(7)	LINT	LB.	850	\$0.85	\$722.50	
VARIABLE EXPENSES						
SEED (3)	3.5 SEEDS/FOOT	THOUS	48.145	\$0.70	\$33.70	
TECH FEE (4)	BG II or WIDESTRIKE RR FLEX	THOUS	48.145	\$1.20	\$57.77	
FUNGICIDE	SEED TREATMENT	ACRE	1	\$7.00	\$7.00	
INSECTICIDE(5)						
SEED TREATMENT		ACRE	1	\$11.60	\$11.60	
IN-SEASON INSECTICIDES(6):	ACRE	1	\$26.14	\$26.14	
FERTILIZER	N (UREA)	LB.	80	\$0.63	\$50.40	
	P2O5	LB.	60	\$0.49	\$29.40	
	K2O	LB.	90	\$0.46	\$41.40	
BORON		LB.	0.5	\$3.85	\$1.93	
LIME		TON	0.5	\$30.00	\$15.00	
HERBICIDES:						
BURNDOWN	ROUNDUP POWER MAX	PT.	1.38	\$2.34	\$3.23	
BURNDOWN	CLARITY	OZ.	8	\$0.66	\$5.28	
PRE-EMERGE	COTORAN 4L	PT.	2	\$5.42	\$10.84	
OVER THE TOP	ROUNDUP POWER MAX	PT.	1.38	\$2.34	\$3.23	
OVER THE TOP	DUAL MAGNUM	PT.	1	\$12.18	\$12.18	
OVER THE TOP	ROUNDUP POWER MAX	PT.	1.38	\$2.34	\$3.23	
OVER THE TOP	ROUNDUP POWER MAX	PT.	1.38	\$2.34	\$3.23	
GROWTH REGULATOR	MEPEX (Mepiquat Chloride)	PT.	2	\$1.65	\$3.30	
SCOUTING	, , ,	ACRE	1	\$9.00	\$9.00	
DEFOLIANT		OZ.	12	\$0.45	\$5.40	
BOLL OPENER	ETHEPHON	OZ.	32	\$0.16	\$5.12	
MACHINERY REPAIR		AC.	1	\$36.56	\$36.56	
MACHINERY FUEL	DIESEL @ \$2.75/GALLON	AC.	1	\$28.33	\$28.33	
OPERATING CAPITAL	6 MONTHS	AC.	\$403.27	6.00%	\$12.10	
		TOTA	L VARIABLE EX	PENSES	\$415.37	
	RETU		E VARIABLE EX		\$307.13	
MACHINERY EXPENSES						
MACHINERY DEPRECIATION		AC.	1	\$45.77	\$45.77	
INTEREST EXPENSE	MACHINERY & EQUIP.	AC.	1	\$18.47	\$18.47	
	RETURN TO LAND, I	-	ANAGEMENT, A		\$242.90	
LABOR EXPENSES	,	*	•			
LABOR		HR.	1.12	\$9.75	\$10.93	
	RETURN TO	LAND, MA	ANAGEMENT, A	ND RISK	\$231.97	

⁻⁻⁻ PLEASE NOTE: THE REVENUE ESTIMATE DOES NOT INCLUDE COUNTER CYCLICAL OR DIRECT GOVERNMENT PAYMENTS. ---

FOOTNOTES

- (1) MOST ARRANGEMENTS INVOLVE TRADING SEED FOR GINNING COSTS.
- (2) A SECOND HARVEST MAY ADD AS MUCH AS \$25/ACRE TO VARIABLE EXPENSES.
- (3) SEED COST VARIES PER VARIETY AND SEED SIZE.
- (4) TECH FEES HAD NOT BEEN SET AT TIME OF PRINTING AND ARE ESTIMATES.
- (5) ADDITIONAL SPRAYS MAY BE NECESSARY FOR SPECIFIC INSECTS.
- (6) IN-SEASON PER ACRE COST INCLUDES BOLL WEEVIL ERADICATION FEES AND CHEMICAL EXPENSES FOR CONTROL OF PLANT BUGS, BOLLWORM AND OTHER INSECT PESTS.
- (7) COTTON PRICE ESTIMATE INCLUDES THE LOAN RATE PLUS AN ESTIMATED LOAN EQUITY PAYMENT AND SEED AND HAULING ALLOWANCE.

ECONOMIC ANALYSIS AND REVIEW PROVIDED BY: SAMUEL C. DANEHOWER, AREA SPECIALIST, FARM MANAGEMENT CHRIS MAIN, EXTENSION COTTON AND WHEAT SPECIALIST

COTTON, BG II or WIDESTRIKE RR FLEX - NO TILLAGE, 850 POUND YIELD ESTIMATED LABOR, POWER AND MACHINERY INPUTS, (12/16-ROW EQUIPMENT) HOURS PER ACRE

			I I O O I O I	IN AUNE
MONTH	OPERATION	EQUIPMENT	MACHINE	LABOR
NOV-DEC	CHOP STALKS	ROTARY MOWER	0.10	0.12
APR-MAY	SPRAY, BURNDOWN	SP BOOM SPRAYER, 90'	0.01	0.01
	PLANT	PLANTER, 12 ROW	0.06	0.08
	APPLY COTORAN PRE-EMERGE	SP BOOM SPRAYER, 90'	0.01	0.01
	APPLY ROUNDUP/DUAL OVER TOF	SP BOOM SPRAYER, 90'	0.01	0.01
	APPLY ROUNDUP	SP BOOM SPRAYER, 90'	0.01	0.01
	APPLY ROUNDUP	SP BOOM SPRAYER, 90'	0.01	0.01
	SPREAD FERTILIZER	215 HP TRACTOR	0.07	0.08
MAY-AUG	SECONDARY SPRAY	SP BOOM SPRAYER, 90'	0.01	0.01
	APPLY MEPEX (2X)	SP BOOM SPRAYER, 90'	0.02	0.03
	APPLY DEFOLIANT/BOLL OPENER	SP BOOM SPRAYER, 90'	0.01	0.01
SEP-DEC	HARVEST	SP PICKER, 6 ROW	0.14	0.18
	HAUL-BOLL BUGGY	215 HP TRACTOR	0.14	0.18
	MODULE BUILDER	150 HP TRACTOR (2X)	0.29	<u>0.36</u>
			TOTAL	1.12

	HOURS	INTEREST COST		-COST PER HOUR-		COST PER ACRE			
MACHINE	PER ACRE	PER HOUR	PER ACRE	F.C.	<u>V.C.</u>	FIXED	REPAIR	<u>FUEL</u>	VAR
TRACTOR, 215HP	0.37	\$8.22	\$3.05	\$15.38	\$46.69	\$5.70	\$5.64	\$11.67	\$17.31
TRACTOR, 150HP	0.14	\$6.64	\$0.96	\$12.43	\$35.32	\$1.80	\$1.78	\$3.33	\$5.11
TRACTOR, 150HP	0.14	\$6.64	\$0.96	\$12.43	\$35.32	\$1.80	\$1.78	\$3.33	\$5.11
PICKER, 6 ROW	0.14	\$43.50	\$6.30	\$139.48	\$166.61	\$20.19	\$16.79	\$7.32	\$24.11
BOLL BUGGY	0.14	\$2.40	\$0.35	\$7.81	\$4.00	\$1.13	\$0.58	\$0.00	\$0.58
MODULE BUILDER	0.14	\$3.10	\$0.45	\$10.13	\$5.17	\$1.47	\$0.75	\$0.00	\$0.75
MODULE BUILDER	0.14	\$3.10	\$0.45	\$10.13	\$5.17	\$1.47	\$0.75	\$0.00	\$0.75
SP SPRAYER	0.09	\$44.42	\$4.07	\$95.85	\$86.85	\$8.79	\$5.29	\$2.67	\$7.96
PLANTER, 12 ROW	0.06	\$18.75	\$1.14	\$42.33	\$31.25	\$2.57	\$1.90	\$0.00	\$1.90
MOWER	0.10	\$7.63	\$0.75	\$8.74	\$13.34	\$0.86	\$1.31	\$0.00	\$1.31

TOTAL \$18.47 \$45.77 \$36.56 \$28.33 \$64.89

		BREAKEVEN
	PRICE/LB	YIELD/AC
BREAKEVEN YIELD TO COVER VAR EXPENSES AT A PRICE/LB OF BREAKEVEN YIELD TO COVER ALL EXPENSES EXCEPT FOR LAND.	\$0.85	488.7
MANAGEMENT AND RISK AT A PRICE OF	\$0.85	577.1
		BREAKEVEN
	YIELD/AC	PRICE/LB
BREAKEVEN PRICE TO COVER VAR EXPENSES AT A YIELD/AC OF	850	\$0.49
BREAKEVEN PRICE TO COVER ALL EXPENSES EXCEPT FOR LAND,		
MANAGEMENT AND RISK AT A YIELD OF	850	\$0.58

⁻⁻⁻ PLEASE NOTE: TOTALS MAY BE DIFFERENT DUE TO ROUNDING. ---